

FLORIDA Fluid Milk Report

Sue L. Mosley
Market Administrator



Florida Marketing Area
Federal Order No. 6

Volume 1 - No. 1

January 2000

www.fmmatlanta.com

Outlook: Last BFP is the Lowest at \$9.63 But Butter Holds Up the New Class I Prices

The Basic Formula Price (BFP) hit \$9.63 in December; and both powder and cheese traded near their support prices. This was the lowest Class III price since July 1978, and it was down \$7.71 from last December's record high of \$17.34. This was also the last BFP to be calculated under the old Federal order pricing provisions.

In November, U.S. milk production in the entire U.S. was up 4.4% from November 1998, and cheese production was up 8.3%, according to estimates from USDA's National Agricultural Statistics Service. Although demand for dairy products is growing, supplies are growing faster.

Uniform prices in Florida were from \$14.66 to \$15.35, due to Class I prices based on October's \$11.49 BFP (plus \$3.88 in Tampa). January's uniform price will come largely from the new Class I price, and could be near \$14.00 at Tampa. The first prices under the new orders were announced on December 23.

The January Class I price for 3.5% milk at Tampa is \$14.90. Under the old system it would have been \$13.67. February's Class I price should also be about a dollar higher than the old price.

The block cheese price on the CME fell to the cheese support price of \$1.10 per pound on January 10. Nonfat dry milk powder continued just above support at \$1.03 per pound. Only butter among the dairy products is trading much above its support price; at 95½¢ per pound on January 12, it was 30½¢ above support. The Class I price under the new orders takes the higher of a Class IV butter and powder formula or a Class III cheese formula; so for now the higher butter price is keeping the new Class I price at Tampa above \$13.72. (See the related article nearby.)

In the four weeks ending January 7, CCC bought 38,431,963 pounds of nonfat dry milk (equivalent to over 400 million pounds of skim milk), mostly at the support price of \$1.01. In 1999 CCC purchased no butter, no cheese, and 236,917,513 net pounds of nonfat dry milk, equivalent to about 2.6 billion pounds of skim milk.

Adapted in part from Dairy Market News, December 17, 1999 - January 7, 2000; Vol. 66, No. 50 - Vol. 67, No. 1.

Florida Uniform Prices for December 1999

Upper Florida, Federal Order 6	\$14.66
Tampa Bay, Federal Order 12	\$14.84
Southeastern Florida, Federal Order 13	\$15.35

Consolidated Florida Order Now in Effect

The map above shows the new Florida Federal Milk Marketing Area, which took effect on January 1, 2000. This is a consolidation of the Upper Florida, Tampa Bay, and Southeastern Florida Marketing Areas. The last uniform prices for these three orders were calculated and announced on January 10 for milk delivered in December 1999. Milk delivered beginning January 1 will be subject to the provisions of the new consolidated Florida Order.

Other highlights of the new orders include:

- Separate price calculations for skim milk and butterfat, instead of 3.5% adjusted by test.
- Class prices based directly on product prices, instead of a Grade B milk price adjusted by product prices.
- New Class IV price for butter and powder use.
- Class I price announcements on or before the 23rd.
- Class I differentials up 12¢: Tampa, \$4.00; Jacksonville, \$3.70; Miami, \$4.30. (See December's *Bulletin*.)
- Plants with less than 150,000 pounds of Class I sales are exempted from Federal order regulation.

More information on the new order provisions, including the order language itself, is available through the Market Administrator's web site (www.fmmatlanta.com), or call (770) 448-1194.

CCC Announces 2000 Support Prices

On December 15 USDA announced that the Commodity Credit Corporation (CCC) purchase prices for butter, nonfat dry milk, and cheese bought under the Milk Price Support Program will remain unchanged. The 2000 Agriculture Appropriations Act extended the program through 2000 at the 1999 support price of \$9.90 per hundredweight of milk with a 3.67% butterfat content. The government purchase prices for these manufactured dairy products remain as follows: butter, \$0.65 per pound; block Cheddar cheese, \$1.10 per pound; barrel cheese, \$1.07 per pound; and nonfat dry milk, \$1.01 per pound. This sets the support price for milk at 3.5% butterfat at \$9.80.

Using the new Federal order price formulas, the support prices for butter and powder are equal to a support price for Class IV milk of \$9.72. The support prices for cheese are equal to a support price for Class III milk of about \$9.60, at current dry whey prices. This is also equivalent to a minimum Class I price of \$13.72 at Tampa. The Secretary of Agriculture may periodically review the purchase prices for butter and nonfat dry milk, and adjust them if necessary.

FLORIDA FEDERAL ORDERS MARKET UTILIZATION OF PRODUCER MILK

Month & Year	Upper Florida #6			Tampa Bay #12			Southeastern Florida #13		
	Class I	Class II	Class III	Class I	Class II	Class III	Class I	Class II	Class III
1998									
January	92.75%	3.67%	3.58%	82.51%	11.90%	5.59%	90.77%	3.71%	5.52%
February	92.57%	3.96%	3.47%	80.68%	12.43%	6.89%	88.87%	3.79%	7.34%
March	93.55%	2.68%	3.77%	79.85%	12.30%	7.85%	87.68%	5.20%	7.12%
April	91.33%	2.61%	6.06%	74.92%	12.51%	12.57%	92.11%	4.50%	3.39%
May	91.86%	2.67%	5.47%	78.56%	12.73%	8.71%	92.72%	4.13%	3.15%
June	94.63%	2.83%	2.54%	83.42%	13.84%	2.74%	93.55%	3.68%	2.77%
July	93.44%	2.83%	3.73%	85.59%	12.58%	1.83%	93.92%	3.70%	2.38%
August	94.16%	2.55%	3.29%	85.25%	12.31%	2.44%	90.86%	3.92%	5.22%
September	91.50%	3.14%	5.36%	89.17%	8.95%	1.88%	94.53%	3.15%	2.32%
October	94.08%	2.55%	3.37%	91.31%	6.98%	1.71%	94.02%	4.03%	1.95%
November	92.36%	3.94%	3.70%	84.33%	11.92%	3.75%	89.96%	4.44%	5.60%
December	86.93%	3.57%	9.50%	83.95%	10.68%	5.37%	94.90%	3.39%	1.71%
1999									
January	91.36%	2.29%	6.35%	82.94%	8.70%	8.36%	89.68%	3.29%	7.03%
February	94.28%	2.06%	3.66%	80.38%	10.48%	9.14%	93.76%	3.77%	2.47%
March	93.34%	2.43%	4.23%	77.15%	11.27%	11.58%	92.93%	4.24%	2.83%
April	94.44%	1.65%	3.91%	78.25%	10.97%	10.78%	93.16%	4.20%	2.64%
May	95.02%	1.91%	3.07%	81.12%	12.22%	6.66%	92.76%	3.81%	3.43%
June	91.87%	2.48%	5.65%	84.86%	12.12%	3.02%	93.10%	3.77%	3.13%
July	95.87%	1.22%	2.91%	87.25%	10.86%	1.89%	95.11%	3.02%	1.87%
August	91.78%	2.71%	5.51%	84.34%	10.23%	3.43%	91.45%	4.12%	4.43%
September	95.94%	1.69%	2.37%	86.52%	10.91%	2.57%	92.88%	3.33%	3.79%
October	94.10%	2.36%	3.54%	87.71%	8.91%	3.38%	91.75%	4.33%	3.92%
November	91.93%	4.41%	3.66%	89.69%	6.62%	3.69%	93.48%	4.24%	2.28%
December	91.03%	4.25%	4.72%	86.35%	8.25%	5.40%	92.87%	4.27%	2.86%

MILK-FEED PRICE RATIOS

16% Mixed Dairy Feed. Index revised February 1995.

Month	1991	1992	1993	1994	1995	1996	1997	1998	1999
January	2.57	3.04	2.96	2.61	2.77	2.59	2.44	2.75	4.09
February	2.52	2.86	2.87	2.51	2.73	2.42	2.35	2.77	3.70
March	2.42	2.77	2.77	2.52	2.71	2.35	2.27	2.73	3.59
April	2.34	2.79	2.79	2.51	2.60	2.17	2.14	2.70	2.97
May	2.41	2.68	2.81	2.36	2.52	2.10	2.07	2.58	2.92
June	2.54	2.81	2.91	2.42	2.48	2.17	2.12	2.89	3.17
July	2.73	3.06	2.78	2.61	2.40	2.19	2.24	3.00	3.58
August	2.82	3.20	2.70	2.72	2.50	2.28	2.35	3.61	3.87
September	2.94	3.22	2.80	2.81	2.56	2.64	2.44	4.02	4.17
October	3.14	3.29	2.79	2.92	2.62	2.98	2.63	4.20	4.06
November	3.25	3.23	2.77	2.96	2.69	2.85	2.73	4.23	3.84
December	3.19	3.13	2.65	2.81	2.56	2.70	2.80	4.32	3.42

SOURCE: *Agricultural Prices, December 1999 and 1998 Annual Summary.*

* Numbers in italics are revised.

POUNDS OF PACKAGED CLASS I MILK DISPOSED OF BY POOL AND NONPOOL HANDLERS INSIDE THE THREE FLORIDA MARKETING AREAS, NOVEMBER 1999 & 1998

Product Description	1999	1998	% Change
Whole Milk	95,978,086	91,830,068	+4.52
Fat Free Milk	35,665,262	36,969,701	-3.53
Lowfat Milk	25,276,715	26,449,643	-4.43
Reduced Fat Milk	48,166,181	48,709,550	-1.12
Cultured Fluid Milk Products	3,791,672	3,285,780	+15.40
Flavored Milk and Drink	15,452,754	14,615,106	+5.73
Total Sales	224,330,670	221,859,848	+1.11
Adj. for Calendar Composition	220,754,448	226,327,199	-2.46

STATISTICAL SUMMARY OF POOL HANDLERS FOR DECEMBER 1999 AND 1998

	1999 COMBINED F.O. 6,12 &13	1998 COMBINED F.O. 6,12 &13
RECEIPTS		
Producer Milk: Class I	221,185,675	217,286,540
Class II	15,996,557	18,419,604
Class III	11,066,737	11,451,727
Total	248,248,969	247,157,871
<i>Average Butterfat Test</i>	3.635%	3.596%
<i>Daily Average Receipts</i>	8,008,031	7,972,835
<i>Percent of Producer Milk in Class I</i>	89.10 %	87.91 %
Other Source Milk: Class I	4,998,812	7,796,554
Class II	13,041,708	13,346,454
Class III	2,331,909	3,173,338
Total	20,372,429	24,316,346
Overages: Class I	20	0
Class II	0	1,630
Class III	0	27
Total	20	1,657
Opening Inventory Class I	12,380,640	10,196,123
Class II	2,004,258	3,127,008
Class III	5,167,372	5,221,036
Total	19,552,270	18,544,167
TOTAL RECEIPTS	288,173,688	290,020,041
UTILIZATION		
CLASS I UTILIZATION:		
Inventory of Packaged FMP	10,833,264	10,583,099
Route Disposition in Class I	214,504,888	219,122,838
Shrinkage	9,021,978	2,429,997
Transfers and Diversions to Nonpool Plants	4,205,017	3,143,283
Total Class I Utilization	238,565,147	235,279,217
<i>Average Butterfat Test</i>	2.165 %	2.129 %
<i>Daily Average Utilization</i>	7,695,650	7,589,652
CLASS II UTILIZATION:		
Inventory of Packaged FCP and Bulk Concentrate	342,279	358,181
Nonfluid Used to Produce	330,449	1,046,472
Route Disposition Class II	2,941,917	2,982,095
Transfers & Diversions, Nonpool and Food Plants	6,363,624	4,326,850
Used to Produce/Other Uses	21,064,254	26,181,098
Total Class II Utilization	31,042,523	34,894,696
<i>Average Butterfat Test</i>	9.915 %	9.617 %
CLASS III UTILIZATION:		
Inventory of Bulk FCP and FMP	2,981,526	2,847,891
Nonfluid Used to Fortify	1,828,763	1,685,279
Shrinkage	4,221,114	3,633,493
Transfers and Diversions to Nonpool Plants	8,315,379	9,912,001
Used to Produce/Other Uses	1,219,236	1,767,464
Total Class III Utilization	18,566,018	19,846,128
<i>Average Butterfat Test</i>	10.810 %	9.309 %
TOTAL UTILIZATION	288,173,688	290,020,041

THREE MARKET SUMMARY

Producer receipts from the three Florida markets combined totaled 248.2 million pounds in December 1999. Producer receipts were up 1.09 million pounds or 0.44% from December of last year. Combined receipts of bulk fluid milk from producers and milk from other sources totaled 288.2 million pounds compared with 290.0 million pounds in December 1998.

Class I producer milk included in the uniform price computations of the three orders totaled 221.2 million pounds. This was down 3.9 million pounds from December of last year. The portion of total producer receipts classified in Class I was 89.10%. During December of last year, 87.91% of the total producer receipts was pooled as Class I in the three markets combined.

Class I route disposition in the three orders totaled 224.3 million pounds in November 1999, an increase of 2.5 million pounds from last year. After adjusting for calendar composition, total Class I sales within the Upper Florida, Tampa Bay, and Southeastern Florida Marketing areas combined decreased 2.46% from November 1998. Whole milk increased 4.52%, fat free milk decreased 3.53%, low fat milk decreased 4.43%, reduced fat milk decreased 1.12%, cultured fluid milk products increased 15.40%, and flavored milk and drinks increased 5.73%.

There were an estimated 300 producers regularly supplying the three markets combined in December 1999. The estimated number of regular producers was down 5 from November 1999. In December 1998, there were 265 producers regularly delivering milk to plants regulated under Federal Orders 6, 12, and 13.

Florida producers supplied 170.6 million pounds of milk in November 1999 to Federal order pool plants or 75.75% of the total producer milk pooled in Florida. In November 1998 Florida producers supplied 79.35% of the total producer milk pooled in Florida.

Federal Milk Order Reform Final Rule: Comparison of Class I Mover and Class Prices

In September 1998, the USDA's National Agricultural Statistics Service began collecting weekly prices and volumes traded for butter, nonfat dry milk, and dry whey, in addition to cheddar cheese, for which data was already being collected. Under the Federal milk order reform Final Decision these survey prices are to be used in the calculation of Federal order classified milk prices. The table below contains current class prices and class prices calculated using these survey prices and the formulas in the final decision. The Class I movers are shown for the month that they would apply: the current Class I mover is the BFP for two months before, and the final Class I mover is based on product prices for one month before. All prices are for milk at a 3.5% butterfat test. This price information is shown for information purposes only and should not be interpreted as the actual prices that would have occurred had the new pricing provisions been in effect.

Year and Month	Class I Mover		Class II Price		Class III Price		Class III-A/IV Price	
	Current	Final	Current	Final	Current	Final	Current	Final
January 1999	16.84	17.44	17.14	14.31	16.27	15.85	13.12	13.45
February	17.34	16.90	17.64	13.72	10.27	11.35	12.78	12.71
March	16.27	12.74	16.57	13.47	11.62	11.51	12.36	12.56
April	10.27	12.75	10.57	12.05	11.81	11.64	11.06	11.26
May	11.62	11.67	11.92	12.21	11.26	10.91	11.62	11.53
June	11.81	11.16	12.11	13.84	11.42	11.04	13.29	13.14
July	11.26	13.04	11.56	13.50	13.59	12.92	12.37	12.79
August	11.42	12.88	11.72	13.46	15.79	15.61	12.62	12.77
September	13.59	15.26	13.89	13.29	16.26	15.60	12.37	12.67
October	15.79	16.54	16.09	12.50	11.49	12.48	11.78	11.83
November	16.26	12.90	16.56	12.26	9.79	10.57	11.57	11.54
December	11.49	11.59	11.79	11.64	9.63	9.91	10.69	10.87

Source: Dairy Market News, January 7, 2000; Vol. 67, No. 1.

MINIMUM ORDER PRICES

(Per Cwt. for 3.5% Milk)

Month & Year	UPPER FLORIDA Federal Order No. 6		TAMPA BAY Federal Order No. 12		SOUTHEASTERN FLORIDA Federal Order No. 13		ALL FLORIDA ORDERS		
	Class I*	Uniform*	Class I	Uniform	Class I	Uniform	Class II	Class III	B.F. Diff.
November 1998	18.68	18.44	18.98	18.48	19.28	18.97	15.40	16.84	0.178
December	19.62	19.26	19.92	19.45	20.22	20.03	16.34	17.34	0.132
January 1999	20.42	20.05	20.72	20.08	21.02	20.56	17.14	16.27	0.137
February	20.92	20.45	21.22	19.93	21.52	21.11	17.64	10.27	0.139
March	19.85	19.40	20.15	18.96	20.45	20.04	16.57	11.62	0.132
April	13.85	13.66	14.15	13.65	14.45	14.21	10.57	11.81	0.095
May	15.20	15.04	15.50	14.84	15.80	15.50	11.92	11.26	0.111
June	15.39	15.03	15.69	15.16	15.99	15.72	12.11	11.42	0.161
July	14.84	14.76	15.14	14.77	15.44	15.33	11.56	13.59	0.134
August	15.00	14.90	15.30	14.97	15.60	15.47	11.72	15.79	0.136
September	17.17	17.05	17.47	17.08	17.77	17.61	13.89	16.26	0.126
October	19.37	18.97	19.67	19.09	19.97	19.49	16.09	11.49	0.110
November	19.84	19.28	20.14	19.58	20.44	20.07	16.56	9.79	0.107
December	15.07	14.66	15.37	14.84	15.67	15.35	11.79	9.63	0.086

* 30 cents higher at plants located in or south of Flagler, Levy, Marion or Volusia Counties.

Announced Class I price through December is the basic formula price plus \$3.58 in F.O. 6, \$3.88 in F.O. 12, and \$4.18 in F.O. 13.

January 2000 Class I Price for the consolidated Florida Milk Marketing Area is \$14.90 per cwt. for 3.5% milk at Hillsborough County (Tampa).

NUMBER OF PRODUCERS AND AVERAGE DAILY DELIVERY PER PRODUCER

Month & Year	UPPER FLORIDA Federal Order No. 6		TAMPA BAY Federal Order No. 12		SOUTHEASTERN FLORIDA Federal Order No. 13		ALL FLORIDA ORDERS		
	Total	Regular*	Total	Regular*	Total	Regular*	Total	Regular*	Average
November 1998	62	31	293	205	78	42	433	278	26,347
December	80	35	286	199	68	31	434	265	30,086
January 1999	49	37	273	173	56	31	378	241	34,852
February	37	36	225	179	42	24	304	239	36,174
March	37	36	223	179	42	24	302	239	32,673
April	37	35	219	176	42	26	298	237	36,415
May	37	36	225	134	42	31	304	201	38,433
June	50	35	233	153	42	35	325	223	33,493
July	82	35	266	216	42	42	390	293	24,886
August	72	34	236	232	58	31	366	297	22,282
September	62	35	242	229	73	31	377	295	22,756
October	55	35	253	242	65	31	373	308	21,817
November	62	36	242	238	104	31	408	305	24,605
December**	50	35	240	235	80	30	370	300	26,693

* Adjusted to exclude producers who delivered less milk to plants pooled under this order than to plants pooled under another Federal order.

** Preliminary

FEDERAL ORDER PRICES IN OTHER MARKETS

(Per Cwt. for 3.5% Milk)

Market Name	1999/2000 CLASS I			1999 UNIFORM	
	November	December	January*	November	December
Carolina (<i>Charlotte</i>)	\$ 19.34	\$ 14.57	\$ 14.00	\$ 18.04	\$ 13.76
Louisville-Lexington-Evansville	\$ 18.37	\$ 13.60	n/a	\$ 17.66	\$ 13.21
New Mexico - West Texas	\$ 18.61	\$ 13.84	n/a	\$ 14.05	\$ 11.75
Southeast (<i>Atlanta</i>)	\$ 19.34	\$ 14.57	\$ 14.00	\$ 18.25	\$ 13.60
Southwest Plains	\$ 19.03	\$ 14.26	n/a	\$ 15.12	\$ 12.11
Texas (<i>Dallas</i>)	\$ 19.42	\$ 14.65	\$ 13.90	\$ 15.62	\$ 12.69

* Class I Price under new consolidated orders where base location is the same.

February 2000 Class Prices to be announced January 21, 2000.

Release Dates for 2000 Class Prices Under the Consolidated Florida Order

The new Federal order Class prices are calculated from the results of a National Agricultural Statistics Service (NASS) price survey. These Class prices will be announced on the same day as the last price survey used. The Class I skim and butterfat prices and the Class II skim price (the "advanced prices") for each month will be announced on the last Friday on or before the 23rd of the previous month. Similarly, the Class III and IV skim milk and butterfat prices and the Class II butterfat price (the "current prices") for each month will be announced on the last Friday on or before the 5th of the following month. Release dates for 2000 follow:

Months to Which Prices Apply	Advanced Prices		Current Prices	
	Release Date	NASS data for weeks ending:	Release Date	NASS data for weeks ending:
January	December 23	12/11, 12/18	February 4	1/1, 1/8, 1/15, 1/22, 1/29
February	January 21	1/8, 1/15	March 3	2/5, 2/12, 2/19, 2/26
March	February 18	2/5, 2/12	March 31	3/4, 3/11, 3/18, 3/25
April	March 17	3/4, 3/11	May 5	4/1, 4/8, 4/15, 4/22, 4/29
May	April 21	4/8, 4/15	June 2	5/6, 5/13, 5/20, 5/27
June	May 19	5/6, 5/13	June 30	6/3, 6/10, 6/17, 6/24
July	June 23	6/10, 6/17	August 4	7/1, 7/8, 7/15, 7/22, 7/29
August	July 21	7/8, 7/15	September 1	8/5, 8/12, 8/19, 8/26
September	August 18	8/5, 8/12	September 29	9/2, 9/9, 9/16, 9/23
October	September 22	9/9, 9/16	November 3	9/30, 10/7, 10/14, 10/21, 10/28
November	October 20	10/7, 10/14	December 1	11/4, 11/11, 11/18, 11/25
December	November 17	11/4, 11/11	January 5	12/2, 12/9, 12/16, 12/23, 12/30

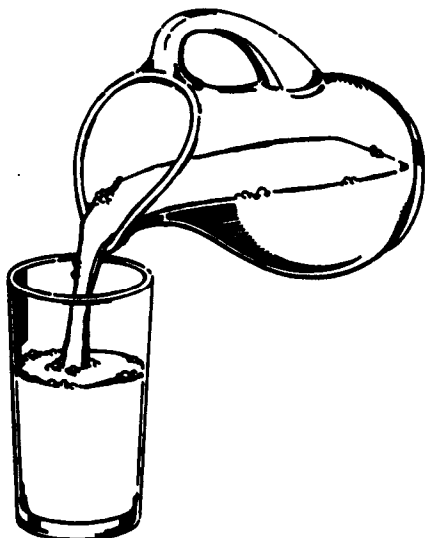
Each release is scheduled for 10:30 a.m., Eastern Time, except December 23, which was released at 3:00 p.m.

The Department of Agriculture (USDA) prohibits discrimination in its programs on the basis of race, color, national origin, gender, religion, age, disability, political beliefs, sexual orientation, and marital or familial status. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD).

To file a complaint, write USDA, Director, Office of Civil Rights; Room 326W, Jamie L. Whitten Building; 14th and Independence; Washington, D.C. 20250-9410, or call (202) 720-5964 (voice and TDD). USDA is an equal opportunity provider and employer.

FEDERAL MILK MARKET ADMINISTRATOR
U.S. DEPARTMENT OF AGRICULTURE
P.O. BOX 1208
NORCROSS, GEORGIA 30091-1208

Address Correction Requested



FLORIDA Fluid Milk Report

Sue L. Mosley
Market Administrator

Florida Marketing Area
Federal Order No. 6



Volume I - No. 2

February 2000

www.fmmatlanta.com

USDA Requests Input on Class III & IV Prices For Hearing Expected in Late April, Early May

USDA is requesting proposals to reconsider the Class III and Class IV price formulas that went into effect on January 1, 2000. As required by the Consolidated Appropriations Act of 2000, this is an emergency proceeding, which does not require a recommended decision. The Secretary must submit a final decision by December 1, 2000. Any changes to the price formulas would be implemented January 1, 2001.

More on the Class III & IV Hearing, page 5

USDA to Provide \$125 Million to Dairy Farmers

USDA will provide \$125 million in direct cash payments to assist dairy farmers hurt by low prices. Last summer \$200 million was distributed. "This assistance is sorely needed to help keep many small- and medium-size dairy producers in business until prices stabilize," said Secretary Glickman. The Dairy Market Loss Assistance program will again provide payments based on a farm's milk production in 1997 or 1998, up to the first 2,600,000 pounds of production. All dairy farmers who produced milk during the last quarter of calendar year 1998 are eligible for the program. Eligible producers who did not participate in the program last summer must sign up at their local Farm Service Agency offices or USDA Service Centers from January 24 to February 28, 2000. Farmers who participated in last summer's program will automatically receive payments and do not need to reapply. The dollar amount of payments will be calculated after sign-up is complete.

National Dairy Board Vacancy Filled

Agriculture Secretary Glickman has appointed Kent Herman of Taylorsville, N.C., to fill a vacancy on the National Dairy Promotion and Research Board created by the resignation of Charles Deputy of Harrisonburg, Va. Mr. Herman will represent Region 10 (Florida, Georgia, North Carolina, South Carolina, and Virginia) through Oct. 31, 2001. The 36 dairy farmers on the Board administer a coordinated program of promotion, research and nutrition education, designed to strengthen the U.S. dairy industry. The program is financed by a mandatory 15-cent per hundredweight assessment on commercially marketed milk production in the lower 48 states. USDA's Agricultural Marketing Service oversees the Board and encourages all eligible individuals to participate in its activities.

USDA Seeks Comments on Promotion

USDA's Agricultural Marketing Service (AMS) has written guidelines for national research and promotion programs, including dairy programs. USDA is now seeking comments on these "Guidelines for AMS Oversight of Commodity Research and Promotion Programs." For more information, including the full text of the guidelines, see "www.ams.usda.gov/r&p", or contact Barbara C. Robinson, Deputy Associate Administrator; Room 3069 South Bldg., USDA, AMS, OA; Washington, DC 20250; telephone (202) 720-4276; fax (202) 690-3967. Comments may be submitted by June 30, 2000, to the above address or by e-mail at: "public.comments@usda.gov" Please refer to docket AMS-00-01.

USDA Seeks Nominators to Beef Board

USDA is asking organizations, including dairy organizations, that wish to nominate individuals to the Cattlemen's Beef Promotion and Research Board to apply for certification by March 3. Nominations to the Board will be made later this year. The 110-member Board administers the beef promotion program. Nationally, 20% to 25% of the \$1 per head assessment which funds the program is paid by dairy farmers. Producer representation is based on the cattle in each state. Vacancies will occur this year for 32 states, including Louisiana, Mississippi, Missouri, and Tennessee. Applications and additional information are available from Ralph L. Tapp, Chief, Marketing Programs Branch, Rm. 2627-S; Livestock and Seed Program, AMS, USDA; STOP 0251; 1400 Independence Ave., SW.; Washington, D.C. 20250-0251; telephone 202-720-1115.

Assistant Market Administrator Named

Gayle Ely has been named Assistant Market Administrator for the merged Florida and Southeast Milk Marketing Orders, effective January 30, 2000. Gayle has been with the milk order program for nearly 10 years, including 7 years in the Louisville Market Administrator's office. On March 1, 1998, Gayle joined the Atlanta Market Administrator's office to head the administrative and information systems departments. She has been serving as the acting Assistant Market Administrator since August 1, 1999. Gayle has a B.S. from San Diego State University and an M.B.A. from the University of Louisville.

Outlook: See page 4

F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - JANUARY 2000

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	52.41%	4,827,472	\$0.9854	\$ 4,756,990.91
Class I Differential at Location				197,065.63
Class II Butterfat	27.53%	2,535,515	\$0.9436	2,392,511.95
Class III Butterfat	10.70%	985,191	\$0.9366	922,729.89
Class IV Butterfat	9.36%	862,351	\$0.9366	807,677.95
Total Butterfat	100.00%	9,210,529		\$ 9,076,976.33
Uniform Butterfat Price per lb. (Hillsborough County, Florida):				\$0.9855

Calculation of Uniform Skim Milk Price:

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	89.30%	219,957,028	\$7.72 /cwt.	\$ 16,980,682.56
Class I Butterfat	52.41%	4,827,472	\$0.9854 /lb.	4,756,990.91
Class I Differential at Location		224,784,500		9,171,435.35
Total Class I Milk	87.97%	224,784,500		\$ 30,909,108.82
Class II Skim Milk	5.14%	12,664,156	\$8.42 /cwt.	\$ 1,066,321.94
Class II Butterfat	27.53%	2,535,515	\$0.9436 /lb.	2,392,511.95
Total Class II Milk	5.95%	15,199,671		\$ 3,458,833.89
Class III Skim Milk	2.73%	6,727,014	\$7.02 /cwt.	\$ 472,236.38
Class III Butterfat	10.70%	985,191	\$0.9366 /lb.	922,729.89
Total Class III Milk	3.02%	7,712,205		\$ 1,394,966.27
Class IV Skim Milk	2.83%	6,966,381	\$7.72 /cwt.	\$ 537,804.61
Class IV Butterfat	9.36%	862,351	\$0.9366 /lb.	807,677.95
Total Class IV Milk	3.06%	7,828,732		\$ 1,345,482.56
Producer Milk	100.00%	255,525,108		\$ 37,108,391.54

Adjustments

Overage and Other Source	\$ 75,321.81
Inventory Adjustments	68.06
Producer butterfat at uniform butterfat price	(9,076,976.33)
Location Adjustments to Producers	(180,318.79)
1/2 Unobligated Balance in P.S.F.	77,854.83
Adjusted Pool Value	\$ 11.36934
Reserve for Producer Settlement Fund	\$ 0.04934
	\$ 28,004,341.12

Uniform Skim Milk Price per cwt. (Hillsborough County, Florida): **\$11.32** **\$ 27,882,809.51**

Uniform Price per cwt. (Hillsborough County, Florida) **\$14.37***

* At 3.5% butterfat test; for information purposes only.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I - 2000		UNIFORM		
	JAN	FEB	NOV 1999*	DEC 1999*	JAN 2000
Appalachian (Charlotte)	\$ 14.00	\$ 13.81	\$ 18.04	\$ 13.76	\$ 13.32
Arizona-Las Vegas (Phoenix)	\$ 13.25	\$ 13.06	\$ 13.85	\$ 11.34	\$ 11.25
Central (Kansas City)	\$ 12.90	\$ 12.71	\$ 17.82	\$ 13.16	\$ 11.23
Mid-East (Cleveland)	\$ 12.90	\$ 12.71	\$ 15.24	\$ 11.93	\$ 11.62
Northeast (Boston)	\$ 14.15	\$ 13.96	\$ 16.13	\$ 12.87	\$ 12.35
Pacific Northwest (Seattle)	\$ 12.80	\$ 12.61	\$ 13.62	\$ 11.34	\$ 11.11
Southeast (Atlanta)	\$ 14.00	\$ 13.81	\$ 18.25	\$ 13.60	\$ 12.82
Southwest (Dallas)	\$ 13.90	\$ 13.71	\$ 15.62	\$ 12.69	\$ 12.69
Upper Midwest (Chicago)	\$ 12.70	\$ 12.51	\$ 11.61	\$ 10.45	\$ 10.48
Western (Salt Lake City)	\$ 12.80	\$ 12.61	\$ 13.72	\$ 11.34	\$ 11.11

* Price at same location under previous Federal order.

FLORIDA MILK MARKETING AREA - FEDERAL ORDER 6
STATISTICAL SUMMARY FOR JANUARY 2000

RECEIPTS		January 2000
Producer Milk:	Class I	224,784,500
	Class II	15,199,671
	Class III	7,712,205
	Class IV	7,828,732
	Total	255,525,108
<i>Average Butterfat Test</i>		3.605%
<i>Daily Average Receipts</i>		8,242,745
Percent of Producer Milk in Class I		87.97 %
Other Source Milk:	Class I	4,195,785
	Class II	11,355,291
	Class III	0
	Class IV	2,210,393
	Total	17,761,469
Overages:	Class I	1
	Class II	85,753
	Class III	170,830
	Class IV	262,564
	Total	519,148
Opening Inventory	Class I	11,507,493
	Class II	1,234
	Class III	4,569
	Class IV	3,001,593
	Total	14,514,889
TOTAL RECEIPTS		288,320,614
UTILIZATION		
CLASS I UTILIZATION:		
	Inventory of Packaged FMP	11,765,435
	Route Disposition in Class I:	226,428,259
	Shrinkage	1,902,478
	Transfers and Diversions to Nonpool Plants	391,607
	Total Class I Utilization	240,487,779
<i>Average Butterfat Test</i>		2.160 %
<i>Daily Average Utilization</i>		7,757,670
CLASS II UTILIZATION:		
	Nonfluid Used to Produce	1,843,184
	Shrinkage	0
	Transfers & Diversions, Nonpool and Food Plants	3,644,861
	Used to Produce/Other Uses	21,153,904
	Total Class II Utilization	26,641,949
<i>Average Butterfat Test</i>		9.531 %
CLASS III UTILIZATION:		
	Shrinkage	4,048,642
	Transfers and Diversions to Nonpool Plants	2,181,538
	Used to Produce/Other Uses	1,657,424
	Total Class III Utilization	7,887,604
<i>Average Butterfat Test</i>		12.669 %
CLASS IV UTILIZATION:		
	Inventory of Bulk FCP and FMP	9,002,380
	Nonfluid Used to Fortify	1,738,709
	Shrinkage	12
	Transfers and Diversions to Nonpool Plants	2,562,181
	Used to Produce/Other Uses	0
	Total Class IV Utilization	13,303,282
<i>Average Butterfat Test</i>		9.548 %
TOTAL UTILIZATION		288,320,614

Florida Market Summary

The minimum order uniform price for payment to producers supplying the new Florida Order marketing area in January 2000 is \$14.37 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$11.32 per hundredweight plus 3.5 times the uniform butterfat price of \$0.9855 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In January, Class I use accounted for 89.30% of all producer skim milk (priced to handlers at \$7.72 per hundredweight, plus the Class I differential, see page 5) and 52.41% of producer butterfat (priced to handlers at \$0.9854 per pound plus Class I differential). Class II use accounted for 5.14% of all producer skim milk (\$8.42 per hundredweight) and 27.53% of producer butterfat (\$0.9436 per pound). Class III use accounted for 2.73% of all producer skim milk (\$7.02 per hundredweight) and 10.70% of producer butterfat (\$0.9366 per pound). Class IV use accounted for 2.83% of all producer skim milk (\$7.72 per hundredweight) and 9.36% of producer butterfat (\$0.9366 per pound).

Receipts of producer milk during January 2000 totaled 255.5 million pounds, 4.9 million pounds less than was pooled on Federal Orders 6, 12, and 13 in January of last year. Florida producers supplied 20.7 million pounds of milk in December 1999 to pool plants on those three orders, or 80.84% of the total producer milk pooled in Florida. In December 1998 Florida producers supplied 82.86% of the total producer milk pooled in the three Florida markets.

There were 12 regulated pool distributing plants and 2 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for January 2000. Class I route disposition in what is now the Florida Market totaled 229.2 million pounds in December 1999, a decrease of 5.5 million pounds from last year; this was down 2.40% after adjusting for calendar composition.

The milk-feed price ratio reported by the National Agricultural Statistics Service was 3.08 in January 2000, compared to 3.25 in December 1999 and 4.09 in January 1999. The milk-feed price ratio is the price of one pound of milk divided by the price of one pound of 16% mixed dairy feed.

Packaged Class I Route Sales in Marketing Area

Product Description	Florida**	
	December 1999*	December 1998
Whole Milk	98,696,967	98,640,756
Fat Free Milk	35,750,784	38,943,835
Lowfat Milk (incl. 1%)	26,529,354	27,955,685
Reduced Fat Milk (incl. 2%)	50,962,657	52,341,109
Cultured Fluid Milk (incl. Buttermilk)	3,843,206	3,618,165
Flavored Drinks and Milk	13,464,685	13,269,957
Total Sales	229,247,653	234,769,507
Adjusted for Calendar Composition	227,247,872	232,832,735

* Last month prior to consolidation, effective Jan. 1, 2000.

** Florida sales in 2000 will be directly comparable to 1999 sales because the consolidated Florida marketing area consists of the former Upper Florida, Tampa Bay, and Southeastern Florida marketing areas.

Outlook: First Florida Uniform Price is \$14.37

January's uniform price, the first calculated for the consolidated Florida milk marketing order, is \$14.37 per hundredweight, based on a uniform skim milk price and a uniform butterfat price (see page 2 and above).

U.S. milk production continues to climb. In December, estimated production for the entire U.S. was up 3.5%, cheese production was up 4.4%, and nonfat dry milk production was up 16.6% from December 1998, according to USDA's National Agricultural Statistics Service.

The block cheese price on the Chicago Mercantile Exchange (CME) has remained a penny above the support price of \$1.10, but there have been no cheese sales to the government's Commodity Credit Corporation (CCC).

Nonfat dry milk powder has been at \$1.03 per pound, 2¢ above the support price, since late September. In the five weeks ending February 11, CCC bought 49,910,544 pounds of nonfat dry milk (equivalent to about 550 million pounds of skim milk), mostly at the support price of \$1.01.

Butter has been moving up and down around 95¢ per pound, well above the 65¢ support price, and closed at 88¢ on February 11. The Class I price under the new orders takes the higher of a Class IV butter and powder formula or a Class III cheese formula; so for now the higher butter price is keeping the new Class I price at Tampa above \$13.72 (the price if all commodities were trading at their support prices). The Class I price at Tampa is \$14.90 for January and \$14.71 for February. Under the old F.O. 12, the Class I price would have been \$13.67 in January and \$13.51 in February.

Prices paid by farmers in January were unchanged from December, but up 2.6% from January 1999. Prices received by farmers for dairy products fell 2.2% from December and 31.6% from last January.

Adapted in part from Dairy Market News, January 14 – February 11, 2000; Vol. 67, No. 2 - No. 6.

Invitation to Submit Proposals - Class III and IV Prices

February 1, 2000

To: Interested Parties

From: Market Administrator; Atlanta, Georgia

The Consolidated Appropriations Act, 2000, requires the Secretary of Agriculture to conduct a formal rulemaking proceeding to reconsider the Class III and Class IV milk pricing formulas included in the final rule for the consolidation and reform of Federal milk orders. The formulas resulting from the required proceeding are to be implemented on January 1, 2001. Consequently, USDA is requesting that interested parties submit proposals to modify the computation of Class III and Class IV prices adopted in the final rule published in the Federal Register on September 1, 1999 (64 Fed. Reg. 47897-48021) by February 29, 2000. It is anticipated that such a hearing would be held in late April or early May 2000.

The legislation requiring the hearing describes the proceeding as an emergency. It should be noted that an emergency rulemaking proceeding omits a recommended decision with the opportunity to file comments thereon. The potential omission of a recommended decision will be an issue that will be considered at the hearing.

In addition to the Class III and Class IV prices adopted in the final rule, the hearing will consider proposals that address changes to any of the factors such as the specification of the products whose prices are identified, the yield factors, and the make allowances included in the computation of the component prices.

Two copies of the proposals should be mailed to: Deputy Administrator, Dairy Programs, Agricultural Marketing Service, United States Department of Agriculture, Room 2968, South Building, P.O. Box 96456, Washington, D.C. 20090-6456, by February 29, 2000.

Each proposal should be accompanied by a brief but comprehensive statement on the justification for the proposed changes. The statement will be used in deciding whether the proposals should be considered at the hearing. Those proposing changes to the Class III and Class IV price calculations contained in the final rule should plan to support their proposals with data, as well as arguments, at the hearing.

A hearing would be limited to the proposals included in a hearing notice. However, appropriate modifications of the proposals included in the notice also may be considered at the hearing if the modifications would not increase the scope of the hearing.

Actions under the Federal milk order program are subject to the "Regulatory Flexibility Act". This Act seeks to ensure that, within the statutory authority of a program, the regulatory and informational requirements are tailored to the size and nature of small businesses. For the purpose of the Act, a dairy farm is a "small business" if it has an annual gross revenue of less than \$500,000, and a dairy products manufacturer is a "small business" if it has fewer than 500 employees. For the purposes of determining which dairy farms are "small businesses," the \$500,000 per year criterion was used to establish a production guideline of 326,000 pounds per month. Although this guideline does not factor in additional monies that may be received by dairy producers, it should be an inclusive standard for most "small" dairy farmers. For the purposes of determining a handler's size, if the plant is part of a larger company operating multiple plants that collectively exceed the 500-employee limit, the plant will be considered a large business even if the local plant has fewer than 500 employees.

All known interested persons will be mailed a copy of the hearing notice when one is issued. Anyone who desires to present evidence on proposals set forth in the hearing notice will have an opportunity to do so at the hearing.

Once a hearing notice is issued and until issuance of a final decision, Department employees involved in the decisional process may not discuss the merits of a proceeding on an ex parte basis with any persons having an interest in the proceeding. For this purpose, the market administrator and staff are considered to be involved in the decisional process. Thus, it is suggested that any discussions that you may wish to have with Department personnel regarding hearing proposals be initiated soon. Procedural matters may be discussed at any time.

If you have any questions concerning the filing of the proposals or desire a copy of the final rule for the consolidation and reform of Federal milk orders, please contact this office.

Sue L. Mosley

**FLORIDA MILK MARKETING AREA - FEDERAL ORDER 6
LIST OF HANDLERS FOR JANUARY 2000**

	<u>Class I Differential</u>	<u>Location Adjustment from Hillsborough County, FL</u>
POOL DISTRIBUTING PLANTS		
Gustafsons Dairy, Inc., Green Cove Springs, Florida	\$3.70	(\$0.30)
McArthur Dairy, Inc., Miami, Florida	\$4.30	\$0.30
Publix Supermarkets, Inc., Deerfield Beach, Florida	\$4.30	\$0.30
Publix Supermarkets, Inc., Lakeland, Florida	\$4.00	\$0.00
Ryan Foods Company, Jacksonville, Florida	\$3.70	(\$0.30)
Sunbelt Dairy and Food Company, Plant City, Florida	\$4.00	\$0.00
Superbrand Dairy Products, Inc., Miami, Florida	\$4.30	\$0.30
Superbrand Dairy Products, Inc., Plant City, Florida	\$4.00	\$0.00
T. G. Lee Foods, Inc., Orange City, Florida	\$4.00	\$0.00
T. G. Lee Foods, Inc., Orlando, Florida	\$4.00	\$0.00
Velda Farms, Inc., Miami, Florida	\$4.30	\$0.30
Velda Farms, Inc., Winter Haven, Florida	\$4.00	\$0.00

COOPERATIVE ASSOCIATIONS AS POOL HANDLERS

Dairy Farmers of America, Inc., Kansas City, Missouri
Southeast Milk, Inc., Belleview, Florida

MILK-FEED PRICE RATIOS

(All Milk Price per lb. divided by Price of 16% Mixed Dairy Feed per lb.)

Month	1995	1996	1997	1998	1999	2000
January	2.77	2.59	2.44	2.75	4.09	3.08
February	2.73	2.42	2.35	2.77	3.70	
March	2.71	2.35	2.27	2.73	3.59	
April	2.60	2.17	2.14	2.70	2.97	
May	2.52	2.10	2.07	2.58	2.92	
June	2.48	2.17	2.12	2.89	3.17	
July	2.40	2.19	2.24	3.00	3.58	
August	2.50	2.28	2.35	3.61	3.87	
September	2.56	2.64	2.44	4.02	4.17	
October	2.62	2.98	2.63	4.20	4.06	
November	2.69	2.85	2.73	4.23	3.84	
December	2.56	2.70	2.80	4.32	3.25	

SOURCE: *Agricultural Prices*, December 1999 and 1998 Annual Summary.

* Numbers in italics are revised.

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

MONTH & YEAR	CLASS I*		CLASS II		CLASS III		CLASS IV		UNIFORM*	
	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.
Jan. 2000	\$11.72	\$1.0254	\$8.42	\$0.9436	\$7.02	\$0.9366	\$7.72	\$0.9366	\$11.32	\$0.9855
February	\$11.72	\$0.9702	\$8.42							

MONTH & YEAR	CLASS I*	CLASS II	CLASS III	CLASS IV	UNIFORM*
	Per hundredweight at 3.5% butterfat test.				
Jan. 2000	\$14.90	\$11.43	\$10.05	\$10.73	\$14.37
February	\$14.71				

* Class I and uniform prices are at Hillsborough County (Tampa), Florida.

FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

MONTH AND YEAR	PRODUCER MILK 1,000 LBS.	NUMBER OF FARMS*	CLASS I		CLASS II		CLASS III		CLASS IV	
			1,000	% IN	1,000	% IN	1,000	% IN	1,000	% IN
			POUNDS	CLASS	POUNDS	CLASS	POUNDS	CLASS	POUNDS	CLASS

Federal Orders 6, 12, & 13 (combined)

Jan. 1999	260,376	304	224,315	86.15%	16,043	6.16%	20,019	7.69%	n/a	
February	242,076	254	208,446	86.11%	18,060	7.46%	15,570	6.43%	n/a	
March	274,966	255	230,458	83.81%	22,356	8.13%	22,152	8.06%	n/a	
April	258,909	255	219,440	84.76%	20,223	7.81%	19,246	7.43%	n/a	
May	239,478	253	207,368	86.59%	19,725	8.24%	12,385	5.17%	n/a	
June	224,067	277	198,344	88.52%	18,146	8.10%	7,577	3.38%	n/a	
July	226,042	314	205,617	90.96%	15,885	7.03%	4,540	2.01%	n/a	
August	205,151	312	182,006	88.72%	14,912	7.27%	8,233	4.01%	n/a	
September	201,388	317	180,615	89.69%	14,828	7.36%	5,945	2.95%	n/a	
October	208,305	323	186,819	89.69%	14,048	6.74%	7,438	3.57%	n/a	
November	225,139	320	205,423	91.24%	12,515	5.56%	7,200	3.20%	n/a	
December	248,249	319	221,186	89.10%	15,997	6.44%	11,067	4.46%	n/a	

Federal Order 6 - Florida

Jan. 2000	255,525	300**	224,785	87.97%	15,200	5.95%	7,712	3.02%	7,829	3.06%
-----------	---------	-------	---------	--------	--------	-------	-------	-------	-------	-------

* Excludes double-counting of producers supplying more than one order.

** Estimated

New Protein Tests Based on “True Protein”, Not “Total Nitrogen”

Effective January 1, 2000, protein testing by the Federal Order 6 Market Administrator Laboratories will be based on “true protein” instead of “total nitrogen” (crude protein) even though **Federal Order 6 milk will be priced on a skim and butterfat basis only**. The reason that we are changing our electronic milk analyzer calibration to “true protein” is for uniformity and better accuracy. In the past, most electronic milk analyzers were calibrated on a “crude protein” basis. The NPN (non-protein nitrogen) varied widely, yet the electronic analyzer could not measure this NPN variation. The analyzer was calibrated to something that it could not measure, plus NPN is not well correlated with either crude protein or true protein. The change to true protein calibration will decrease the protein test but the value of protein should increase to compensate for the test decrease, resulting in basically a revenue neutral situation. The above change in protein testing will have absolutely **no effect** on butterfat testing.

The Department of Agriculture (USDA) prohibits discrimination in its programs on the basis of race, color, national origin, gender, religion, age, disability, political beliefs, sexual orientation, and marital or familial status. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD).
To file a complaint, write USDA, Director, Office of Civil Rights; Room 326W, Jamie L. Whitten Building; 14th and Independence; Washington, D.C. 20250-9410, or call (202) 720-5964 (voice and TDD). USDA is an equal opportunity provider and employer.

FEDERAL MILK MARKET ADMINISTRATOR
U.S. DEPARTMENT OF AGRICULTURE
P.O. BOX 1208
NORCROSS, GEORGIA 30091-1208

Address Correction Requested



FLORIDA Fluid Milk Report

Sue L. Mosley
Market Administrator

Florida Marketing Area
Federal Order No. 6



Volume I - No. 3

March 2000

www.fmmatlanta.com

USDA Proposes Rule on Forward Contracting

As required by last fall's amendment to the Agricultural Marketing Agreement Act of 1937 (AMAA), the USDA has proposed a forward pricing pilot program. The program is intended to allow producers and handlers to try new methods for pricing their milk and managing risk.

The program, as proposed, would allow producers or cooperative associations to sign contracts with handlers to sell some or all of their milk at a predetermined price or according to a predetermined formula. The handlers would then be exempt from paying producers and cooperative associations the Federal order minimum price for that milk. Such contracts could only be signed for up to the amount of the handlers non-Class I (that is, non-fluid) use.

Handlers would still be subject to all other provisions of a Federal milk order and would keep records and submit reports as now required under the order. Handlers also would be required to submit to the market administrator a copy of each forward contract, including a 3-day right to rescind clause, and a disclosure statement signed by the producer or cooperative association. In addition, first-time contracts could not be written for more than six months, and no contract could extend beyond Dec. 31, 2004, the date Congress set for the program to expire.

The proposed rule for the pilot program was published in the *Federal Register* on March 1, 2000. Comments should be submitted, no later than March 16, to Nicholas Memoli; Order Formulation Branch, Dairy Programs, USDA/AMS; Room 2971 South Building, P.O. Box 96456; Washington DC 20090-6456. Comments may also be faxed to (202) 690-0552 or e-mailed to nicholas.memoli@usda.gov. For more information, see the Dairy Programs web site at:

<http://www.ams.usda.gov/dairy/dockets.htm>

or contact Nicholas Memoli at (202) 690-1932, or call the Market Administrator at (770) 448-1194.

Prices and More on Atlanta M.A. Website

The Atlanta Milk Market Administrator's web site is the fastest way to get Federal Order 6 Class and uniform price announcements. In addition, the site contains historical data, the latest Market Information Bulletin, program announcements, and the provisions of the Florida Order. You can find all this at: <http://www.fmmatlanta.com>

USDA, Southern U. to Host Outreach Workshop In Memphis for Limited Resource Farmers

USDA will hold a marketing outreach workshop for limited resource farmers and ranchers in the mid-southern states April 11-13 at Agricenter International in Memphis, Tennessee. The workshop is a joint effort of USDA and Southern University and A&M College, Baton Rouge, Louisiana. It is intended to help limited resource farmers become more profitable through alternative crop selection, more efficient production, and innovative marketing. Product quality demonstrations will be conducted on livestock, beef, goats, hogs, rabbits, and poultry.

For information, see the workshop website at:

<http://marketingoutreach.usda.gov>

1999 Milk Production Numbers

No.	State	1999	Change From:	
			1995	1998
1.	CA	30,475	20.3%	10.2%
2.	WI	23,071	0.6%	1.0%
3.	NY	12,040	3.8%	2.5%
4.	PA	10,931	4.2%	0.8%
5.	MN	9,478	0.7%	2.2%
6.	ID	6,453	53.3%	11.9%
7.	TX	5,620	-8.1%	0.3%
8.	WA	5,535	4.4%	3.9%
9.	MI	5,455	-2.0%	1.7%
10.	NM	4,725	30.4%	8.5%
11.	OH	4,445	-3.4%	0.8%
12.	IA	3,802	-6.1%	-0.2%
13.	AZ	2,931	31.4%	9.4%
14.	VT	2,712	6.6%	2.3%
15.	FL	2,398	0.7%	2.6%
16.	MO	2,220	-17.5%	-6.2%
22.	KY	1,645	-18.6%	-3.8%
25.	GA	1,449	-6.8%	0.8%
26.	TN	1,417	-18.8%	-5.6%
32.	LA	711	-21.4%	-5.3%
35.	MS	552	-22.3%	-4.7%
38.	AR	480	-23.2%	-3.3%
40.	AL	374	-22.4%	-3.1%
	US	162,711	4.8%	3.4%

U.S. milk production was up 3.4% in 1999, according to the preliminary year-end estimates of the National Agricultural Statistics Service. Among Southeastern states, only Florida and Georgia had gains in production in 1999, while Missouri, Tennessee, Louisiana, and Mississippi had four of the seven largest production declines in the U.S. As a whole, the states in bold to the left have seen a 14% decline in milk production since 1995, compared to a 4.8% increase for the United States.

Sources: NASS, Market Administrator Data

F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - FEBRUARY 2000

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	53.34%	4,682,652	\$0.9302	\$ 4,355,802.89
Class I Differential at Location				191,017.07
Class II Butterfat	28.53%	2,504,666	\$0.9658	2,419,006.42
Class III Butterfat	4.24%	372,683	\$0.9588	357,328.46
Class IV Butterfat	13.89%	1,219,514	\$0.9588	1,169,270.02
Total Butterfat	100.00%	8,779,515		\$ 8,492,424.86

Uniform Butterfat Price per lb. (Hillsborough County, Florida): **\$0.9673**

Calculation of Uniform Skim Milk Price:

Producer Milk	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	91.91%	215,909,242	\$7.72 /cwt.	\$ 16,668,193.48
Class I Butterfat	53.34%	4,682,652	\$0.9302 /lb.	4,355,802.89
Class I Differential at Location		220,591,894		8,994,338.91
Total Class I Milk	90.53%	220,591,894		\$ 30,018,335.28
Class II Skim Milk	5.35%	12,564,820	\$8.42 /cwt.	\$ 1,057,957.84
Class II Butterfat	28.53%	2,504,666	\$0.9658 /lb.	2,419,006.42
Total Class II Milk	6.18%	15,069,486		\$ 3,476,964.26
Class III Skim Milk	2.06%	4,831,588	\$6.41 /cwt.	\$ 309,704.79
Class III Butterfat	4.24%	372,683	\$0.9588 /lb.	357,328.46
Total Class III Milk	2.14%	5,204,271		\$ 667,033.25
Class IV Skim Milk	0.68%	1,591,655	\$7.71 /cwt.	\$ 122,716.60
Class IV Butterfat	13.89%	1,219,514	\$0.9588 /lb.	1,169,270.02
Total Class IV Milk	1.15%	2,811,169		\$ 1,291,986.62
Producer Milk	100.00%	243,676,820		\$ 35,454,319.41

Adjustments

Overage and Other Source	\$ 12,468.94
Inventory Adjustments	(5,910.48)
Producer butterfat at uniform butterfat price	(8,492,424.86)
Location Adjustments to Producers	(150,938.59)
1/2 Unobligated Balance in P.S.F.	100,325.33

Adjusted Pool Value	\$ 11.45941	\$ 26,917,839.75
Reserve for Producer Settlement Fund	\$ 0.04941	(116,058.06)

Uniform Skim Milk Price per cwt. (Hillsborough County, Florida): **\$11.41** **\$ 26,801,781.69**

Uniform Price per cwt. (Hillsborough County, Florida) **\$14.40***

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I - 2000		UNIFORM		
	FEB	MAR	DEC 1999*	JAN 2000	FEB 2000
Appalachian (Charlotte)	\$ 13.81	\$ 13.94	\$ 13.76	\$ 13.32	\$ 13.13
Arizona-Las Vegas (Phoenix)	\$ 13.06	\$ 13.19	\$ 11.34	\$ 11.25	\$ 11.09
Central (Kansas City)	\$ 12.71	\$ 12.84	\$ 13.16	\$ 11.23	\$ 11.00
Mid-East (Cleveland)	\$ 12.71	\$ 12.84	\$ 11.93	\$ 11.62	\$ 11.52
Northeast (Boston)	\$ 13.96	\$ 14.09	\$ 12.87	\$ 12.35	\$ 12.21
Pacific Northwest (Seattle)	\$ 12.61	\$ 12.74	\$ 11.31	\$ 11.11	\$ 11.06
Southeast (Atlanta)	\$ 13.81	\$ 13.94	\$ 13.60	\$ 12.82	\$ 12.74
Southwest (Dallas)	\$ 13.71	\$ 13.84	\$ 12.69	\$ 12.69	\$ 11.82
Upper Midwest (Chicago)	\$ 12.51	\$ 12.64	\$ 10.45	\$ 10.48	\$ 10.10
Western (Salt Lake City)	\$ 12.61	\$ 12.74	\$ 11.34	\$ 11.11	\$ 10.93

* Price at same location under previous Federal order.

**FLORIDA MILK MARKETING AREA - FEDERAL ORDER 6
STATISTICAL SUMMARY FOR FEBRUARY 2000**

RECEIPTS		February 2000
Producer Milk:	Class I	220,591,894
	Class II	15,069,486
	Class III	5,204,271
	Class IV	2,811,169
	Total	243,676,820
<i>Average Butterfat Test</i>		3.603%
<i>Daily Average Receipts</i>		8,402,649
Percent of Producer Milk in Class I		90.53 %
Other Source Milk:	Class I	4,312,090
	Class II	8,835,357
	Class III	0
	Class IV	1,872,439
	Total	15,019,886
Overages:	Class I	0
	Class II	0
	Class III	0
	Class IV	78,586
	Total	78,586
Opening Inventory	Class I	11,765,435
	Class II	806,947
	Class III	941,064
	Class IV	7,254,369
	Total	20,767,815
TOTAL RECEIPTS		279,543,107
UTILIZATION		
CLASS I UTILIZATION:		
	Inventory of Packaged FMP	13,639,745
	Route Disposition in Class I:	221,147,307
	Shrinkage	1,104,987
	Transfers and Diversions to Nonpool Plants	777,380
	Total Class I Utilization	236,669,419
<i>Average Butterfat Test</i>		2.143 %
<i>Daily Average Utilization</i>		8,161,014
CLASS II UTILIZATION:		
	Nonfluid Used to Produce	6,023,106
	Shrinkage	0
	Transfers & Diversions, Nonpool and Food Plants	4,077,606
	Used to Produce/Other Uses	14,611,078
	Total Class II Utilization	24,711,790
<i>Average Butterfat Test</i>		10.225 %
CLASS III UTILIZATION:		
	Shrinkage	3,673,851
	Transfers and Diversions to Nonpool Plants	1,150,786
	Used to Produce/Other Uses	1,320,698
	Total Class III Utilization	6,145,335
<i>Average Butterfat Test</i>		6.221 %
CLASS IV UTILIZATION:		
	Inventory of Bulk FCP and FMP	6,479,558
	Nonfluid Used to Fortify	1,656,455
	Shrinkage	1
	Transfers and Diversions to Nonpool Plants	3,880,549
	Used to Produce/Other Uses	0
	Total Class IV Utilization	12,016,563
<i>Average Butterfat Test</i>		15.160 %
TOTAL UTILIZATION		279,543,107

Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in February 2000 is \$14.40 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$11.41 per hundredweight plus 3.5 times the uniform butterfat price of \$0.9673 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In February, Class I use accounted for 91.91% of all producer skim milk (priced to handlers at \$7.72 per hundredweight, plus the Class I differential, see page 2) and 53.34% of producer butterfat (priced to handlers at \$0.9302 per pound plus Class I differential). Class II use accounted for 5.35% of all producer skim milk (\$8.42 per hundredweight) and 28.53% of producer butterfat (\$0.9658 per pound). Class III use accounted for 2.06% of all producer skim milk (\$6.41 per hundredweight) and 4.24% of producer butterfat (\$0.9588 per pound). Class IV use accounted for 0.68% of all producer skim milk (\$7.71 per hundredweight) and 13.89% of producer butterfat (\$0.9588 per pound).

Receipts of producer milk during February 2000 totaled 243.7 million pounds, 1.6 million pounds more than was pooled on the former Federal Orders 6, 12, and 13 in February of last year. Florida producers supplied 223.3 million pounds of milk in January 2000 to pool plants or 87.37% of the total producer milk pooled in Florida. In January 1999 Florida producers supplied 84.71% of the total producer milk pooled in the three former Florida markets.

There were 12 regulated pool distributing plants and 2 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for February 2000. Class I route disposition totaled 237.8 million pounds in January 2000, a decrease of 1.8 million pounds from the three former Florida markets last year. This was down 0.78% after adjusting for calendar composition.

The milk-feed price ratio reported by the National Agricultural Statistics Service was 2.95 in February 2000, compared to 3.10 in January 2000 and 3.67 in February 1999. The milk-feed price ratio is the price of one pound of milk divided by the price of one pound of 16% mixed dairy feed.

Packaged Class I Route Sales in Marketing Area

Product Description	Florida*	
	January 2000	January 1999
Whole Milk	103,353,042	98,204,855
Fat Free Milk	34,288,202	40,961,060
Lowfat Milk (incl. 1%)	28,480,060	30,042,602
Reduced Fat Milk (incl. 2%)	54,462,805	52,525,570
Cultured Fluid Milk (incl. Buttermilk)	1,722,931	3,543,607
Flavored Drinks and Milk	15,513,778	14,365,516
Total Sales	237,820,818	239,643,210
Adjusted for Calendar Composition	241,761,531	243,663,660

* Florida sales in 2000 are directly comparable to 1999 sales because the consolidated Florida marketing area consists of the former Upper Florida, Tampa Bay, and Southeastern Florida marketing areas.

MILK-FEED PRICE RATIOS*

(All Milk Price per lb. divided by Price of 16% Mixed Dairy Feed per lb.)

Month	1995	1996	1997	1998	1999	2000
January	2.77	2.59	2.44	2.75	4.09	3.10
February	2.73	2.42	2.35	2.77	3.67	2.95
March	2.71	2.35	2.27	2.73	3.59	
April	2.60	2.17	2.14	2.70	2.97	
May	2.52	2.10	2.07	2.58	2.92	
June	2.48	2.17	2.12	2.89	3.17	
July	2.40	2.19	2.24	3.00	3.58	
August	2.50	2.28	2.35	3.61	3.87	
September	2.56	2.64	2.44	4.02	4.17	
October	2.62	2.98	2.63	4.20	4.06	
November	2.69	2.85	2.73	4.23	3.84	
December	2.56	2.70	2.80	4.32	3.25	

SOURCE: NASS *Agricultural Prices*

* Numbers in italics are revised.

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

MONTH & YEAR	CLASS I*		CLASS II		CLASS III		CLASS IV		UNIFORM*	
	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.
Jan. 2000	\$11.72	\$1.0254	\$8.42	\$0.9436	\$7.02	\$0.9366	\$7.72	\$0.9366	\$11.32	\$0.9855
February	\$11.72	\$0.9702	\$8.42	\$0.9658	\$6.41	\$0.9588	\$7.71	\$0.9588	\$11.41	\$0.9673
March	\$11.71	\$1.0113	\$8.41							

MONTH & YEAR	CLASS I*	CLASS II	CLASS III	CLASS IV	UNIFORM*
	Per hundredweight at 3.5% butterfat test.				
Jan. 2000	\$14.90	\$11.43	\$10.05	\$10.73	\$14.37
February	\$14.71	\$11.51	\$9.54	\$10.80	\$14.40
March	\$14.84				

* Class I and uniform prices are at Hillsborough County (Tampa), Florida.

FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

MONTH AND YEAR	PRODUCER MILK 1,000 LBS.	NUMBER OF FARMS*	CLASS I		CLASS II		CLASS III		CLASS IV	
			1,000	% IN	1,000	% IN	1,000	% IN	1,000	% IN
			POUNDS	CLASS	POUNDS	CLASS	POUNDS	CLASS	POUNDS	CLASS

Federal Orders 6, 12, & 13 (combined)

Jan. 1999	260,376	304	224,315	86.15%	16,043	6.16%	20,019	7.69%	n/a	
February	242,076	254	208,446	86.11%	18,060	7.46%	15,570	6.43%	n/a	
March	274,966	255	230,458	83.81%	22,356	8.13%	22,152	8.06%	n/a	
April	258,909	255	219,440	84.76%	20,223	7.81%	19,246	7.43%	n/a	
May	239,478	253	207,368	86.59%	19,725	8.24%	12,385	5.17%	n/a	
June	224,067	277	198,344	88.52%	18,146	8.10%	7,577	3.38%	n/a	
July	226,042	314	205,617	90.96%	15,885	7.03%	4,540	2.01%	n/a	
August	205,151	312	182,006	88.72%	14,912	7.27%	8,233	4.01%	n/a	
September	201,388	317	180,615	89.69%	14,828	7.36%	5,945	2.95%	n/a	
October	208,305	323	186,819	89.69%	14,048	6.74%	7,438	3.57%	n/a	
November	225,139	320	205,423	91.24%	12,515	5.56%	7,200	3.20%	n/a	
December	248,249	319	221,186	89.10%	15,997	6.44%	11,067	4.46%	n/a	

Federal Order 6 - Florida

Jan. 2000	255,525	275	224,785	87.97%	15,200	5.95%	7,712	3.02%	7,829	3.06%
February	243,677	275**	220,592	90.53%	15,069	6.18%	5,204	2.14%	2,811	1.15%

* Excludes double-counting of producers supplying more than one order.

** Estimated

Outlook: Florida Uniform Price Up 3¢; Butter Prices Rebound; CCC Buys Cheese

February's uniform price is up 3¢ to \$14.40 per hundredweight on slightly higher Class I use in the market. For the first three months of the new Federal Order 6, the Class I skim price is nearly unchanged, based on the nonfat dry milk price's settling at the support price. All movement in the Class I price at least through April will come from movement in the butter price. The March Class I price at Tampa is up 13¢ to \$14.84, and the April Class I price should be just under \$15.00, based on slow-rising butter prices. Butter has recently risen over 10¢ on the Chicago Mercantile Exchange (CME), from 88¢ on February 11 to 98¢ on March 13.

U.S. milk production continues to climb. Estimated milk production for the entire U.S. was up 4.7% in January compared with last January, according to USDA's National Agricultural Statistics Service (NASS).

The block cheese price on the CME has stayed within 2¢ of the \$1.10 support price, and nonfat dry milk has now been at \$1.03 per pound, 2¢ above the support price, for almost six months. The USDA's Commodity Credit Corporation (CCC) bought 792,000 pounds of processed cheese in the two weeks ending March 10, the first such purchase in three and a half years. In the four weeks ending March 10, CCC bought 46,476,947 pounds of nonfat dry milk (equivalent to over 500 million pounds of skim milk), mostly at the support price of \$1.01.

Prices paid by farmers in February was up about 1% from January, and up 3.5% from February 1999. Prices received by farmers for dairy products fell another 2.2% from January and 24.4% from last February. *Adapted in part from Dairy Market News, February 18 – March 10, 2000; Vol. 67, No. 7 - No. 10.*

The Department of Agriculture (USDA) prohibits discrimination in its programs on the basis of race, color, national origin, gender, religion, age, disability, political beliefs, sexual orientation, and marital or familial status. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD).

To file a complaint, write USDA, Director, Office of Civil Rights; Room 326W, Jamie L. Whitten Building; 14th and Independence; Washington, D.C. 20250-9410, or call (202) 720-5964 (voice and TDD). USDA is an equal opportunity provider and employer.

FEDERAL MILK MARKET ADMINISTRATOR
U.S. DEPARTMENT OF AGRICULTURE
P.O. BOX 1208
NORCROSS, GEORGIA 30091-1208

Address Correction Requested



FLORIDA Fluid Milk Report

Sue L. Mosley
Market Administrator

Florida Marketing Area
Federal Order No. 6



Volume I - No. 4

April 2000

www.fmmatlanta.com

Class III & IV Prices Hearing Set for May 8

USDA has issued notice that it will hold a hearing on proposals to change the Class III and Class IV price formulas. This is in response to a mandate from Congress under the Consolidated Appropriations Act of 2000. Any changes to the formulas resulting from this proceeding must be released by December 1, 2000, and implemented by January 1, 2001.

Several proposals address the product prices used in the calculation of Class prices including proposals to use butter, cheese, nonfat dry milk prices from the Chicago Mercantile Exchange instead of survey prices collected by the National Agricultural Statistics Service; to adjust the survey butter price down by some fixed amount; to adjust block cheese prices for moisture. Others propose changes in the fixed make allowances and yield factors in the Class price formulas, suggesting different fixed amounts or the use of survey data to adjust them on a regular basis.

As provided by Federal law, this particular hearing is being conducted on an emergency basis, so USDA is not required to issue a recommended decision before its final decision. This will be considered at the hearing.

The hearing will be held on May 8, beginning at 8:00 a.m. at the Embassy Suites Hotel; 1900 Diagonal Road; Alexandria, Virginia 22314; telephone (703) 684-5900.

If you would like to submit additional comments on the proceeding, you may file a post-hearing brief with the Hearing Clerk; Room 1083, South Building; USDA; Washington, D.C. 20250. Identify your brief by Docket Number AO-14-A69. The deadline for these briefs will be set at the hearing, and is likely to be somewhere between a week and month after the hearing date.

For more information see the Dairy Programs website at:

http://www.ams.usda.gov/dairy/hearing-III_IV.htm
or call the Market Administrator at (770) 448-1194.

Outlook: Florida Uniform Price Up 7¢ to \$14.47 Butter Price Up; CCC Buying Cheese and Powder

March uniform price is up 7¢ to \$14.47 per hundredweight on higher butter prices. The Class I price continues to move on the butter price, with both powder and cheese near the government support price. The April Class I price at Tampa is up 9¢ to \$14.93, and the May Class I price should be above \$15.50, based on higher butter prices. On the Chicago Mercantile Exchange (CME), butter held at or near \$1.11 from March 24 until April 10 (the weeks that should influence the May Class I butterfat price), but was down to \$1.05 on April 12.

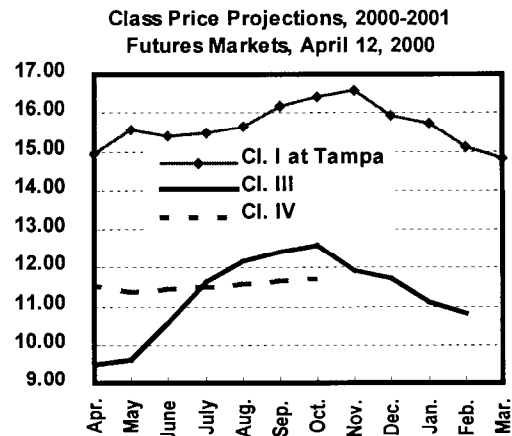
U.S. milk production continues to climb. Estimated average daily milk production for the entire U.S. was up 4.5% in February compared with last February, according to USDA's National Agricultural Statistics Service (NASS). It was up 8.2%, if no allowance is made for the extra leap day.

In the four weeks ending April 8, the USDA's Commodity Credit Corporation (CCC) bought 1,069,200 pounds of process cheese and, for the first time in over two and a half years, 40,022 pounds of cheddar cheese. CCC also bought 59,540,169 pounds of nonfat dry milk (equivalent to over 650 million pounds of skim milk) at the support price of \$1.01. This powder support price continues to hold up the Class IV, II, and I skim milk prices; together with the butter price, which is now about 45¢ above the 65¢ support price, this drives the price for about 85% of the milk on the Florida market.

Prices paid by farmers in March were up about 1% from February, and up 4.3% from March 1999. Prices received by farmers for dairy products were unchanged from February, but down 22% from last March.

Adapted in part from Dairy Market News, March 17 - April 7, 2000; Vol. 67, No. 7 - No. 10.

The table at right shows Class price projections based on current dairy futures prices on the CME. The Class III price line shows the Class III futures prices. The Class IV price line is calculated from a \$1.10 powder price and the butter futures price minus 2¢. The Class I line is higher of the other two plus \$4.00, lagged one month.



F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - MARCH 2000

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	52.70%	5,067,409	\$0.9713	\$ 4,921,974.36
Class I Differential at Location				206,356.32
Class II Butterfat	30.44%	2,926,131	\$1.0261	3,002,503.02
Class III Butterfat	4.37%	420,272	\$1.0191	428,299.20
Class IV Butterfat	12.49%	1,200,504	\$1.0191	1,223,433.63
Total Butterfat	100.00%	9,614,316		\$ 9,782,566.53

Uniform Butterfat Price per lb. (Hillsborough County, Florida): **\$1.0175**

Calculation of Uniform Skim Milk Price:

Producer Milk	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	88.61%	231,320,726	\$7.71 /cwt.	\$ 17,834,827.98
Class I Butterfat	52.70%	5,067,409	\$0.9713 /lb.	4,921,974.36
Class I Differential at Location		236,388,135		9,635,505.81
Total Class I Milk	87.34%	236,388,135		\$ 32,392,308.15
Class II Skim Milk	6.45%	16,838,603	\$8.41 /cwt.	\$ 1,416,126.51
Class II Butterfat	30.44%	2,926,131	\$1.0261 /lb.	3,002,503.01
Total Class II Milk	7.30%	19,764,734		\$ 4,418,629.52
Class III Skim Milk	1.81%	4,723,900	\$6.19 /cwt.	\$ 292,409.41
Class III Butterfat	4.37%	420,272	\$1.0191 /lb.	428,299.18
Total Class III Milk	1.90%	5,144,172		\$ 720,708.59
Class IV Skim Milk	3.13%	8,163,502	\$7.70 /cwt.	\$ 628,589.66
Class IV Butterfat	12.49%	1,200,504	\$1.0191 /lb.	1,223,433.62
Total Class IV Milk	3.46%	9,364,006		\$ 1,852,023.28
Producer Milk	100.00%	270,661,047		\$ 39,383,669.54

Adjustments

Overage and Other Source	\$ 10,783.05
Inventory Adjustments	(7,883.07)
Producer butterfat at uniform butterfat price	(9,782,566.53)
Location Adjustments to Producers	(56,636.73)
1/2 Unobligated Balance in P.S.F.	79,825.51

Adjusted Pool Value	\$ 11.34938	\$ 29,627,191.77
Reserve for Producer Settlement Fund	\$ 0.04938	(128,910.10)

Uniform Skim Milk Price per cwt. (Hillsborough County, Florida): **\$11.30** **\$ 29,498,281.67**

Uniform Price per cwt. (Hillsborough County, Florida) **\$14.47***

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I - 2000		UNIFORM		
	MAR	APR	JAN 2000	FEB 2000	MAR 2000
Appalachian (Charlotte)	\$ 13.94	\$ 14.03	\$ 13.32	\$ 13.13	\$ 13.15
Arizona-Las Vegas (Phoenix)	\$ 13.19	\$ 13.28	\$ 11.25	\$ 11.09	\$ 11.28
Central (Kansas City)	\$ 12.84	\$ 12.93	\$ 11.23	\$ 11.00	\$ 10.91
Florida (Tampa)	\$ 14.84	\$ 14.93	\$ 14.37	\$ 14.40	\$ 14.47
Mid-East (Cleveland)	\$ 12.84	\$ 12.93	\$ 11.62	\$ 11.52	\$ 11.68
Northeast (Boston)	\$ 14.09	\$ 14.18	\$ 12.35	\$ 12.21	\$ 12.39
Pacific Northwest (Seattle)	\$ 12.74	\$ 12.83	\$ 11.11	\$ 11.06	\$ 11.17
Southeast (Atlanta)	\$ 13.94	\$ 14.03	\$ 12.82	\$ 12.74	\$ 12.83
Southwest (Dallas)	\$ 13.84	\$ 13.93	\$ 12.69	\$ 11.82	\$ 11.90
Upper Midwest (Chicago)	\$ 12.64	\$ 12.73	\$ 10.48	\$ 10.10	\$ 10.18
Western (Salt Lake City)	\$ 12.74	\$ 12.83	\$ 11.11	\$ 10.93	\$ 11.02

**FLORIDA MILK MARKETING AREA - FEDERAL ORDER 6
STATISTICAL SUMMARY FOR MARCH 2000**

RECEIPTS		March 2000
Producer Milk:	Class I	236,388,135
	Class II	19,764,734
	Class III	5,144,172
	Class IV	9,364,006
	Total	<u>270,661,047</u>
<i>Average Butterfat Test</i>		3.552%
<i>Daily Average Receipts</i>		8,731,002
Percent of Producer Milk in Class I		87.34 %
Other Source Milk:	Class I	4,446,388
	Class II	12,098,797
	Class III	0
	Class IV	2,257,906
	Total	<u>18,803,091</u>
Overages:	Class I	2
	Class II	4,952
	Class III	0
	Class IV	34,664
	Total	<u>39,618</u>
Opening Inventory	Class I	13,639,745
	Class II	470,194
	Class III	1,398,289
	Class IV	4,611,075
	Total	<u>20,119,303</u>
TOTAL RECEIPTS		<u><u>309,623,059</u></u>
UTILIZATION		
CLASS I UTILIZATION:		
	Inventory of Packaged FMP	14,524,315
	Route Disposition in Class I:	237,876,869
	Shrinkage	1,485,253
	Transfers and Diversions to Nonpool Plants	587,833
	Total Class I Utilization	<u>254,474,270</u>
<i>Average Butterfat Test</i>		2.162 %
<i>Daily Average Utilization</i>		8,208,847
CLASS II UTILIZATION:		
	Nonfluid Used to Produce	8,375,442
	Shrinkage	0
	Transfers & Diversions, Nonpool and Food Plants	6,166,921
	Used to Produce/Other Uses	17,796,314
	Total Class II Utilization	<u>32,338,677</u>
<i>Average Butterfat Test</i>		9.531 %
CLASS III UTILIZATION:		
	Shrinkage	3,208,877
	Transfers and Diversions to Nonpool Plants	1,794,847
	Used to Produce/Other Uses	1,538,737
	Total Class III Utilization	<u>6,542,461</u>
<i>Average Butterfat Test</i>		6.668 %
CLASS IV UTILIZATION:		
	Inventory of Bulk FCP and FMP	5,526,372
	Nonfluid Used to Fortify	1,857,748
	Shrinkage	11
	Transfers and Diversions to Nonpool Plants	8,883,520
	Used to Produce/Other Uses	0
	Total Class IV Utilization	<u>16,267,651</u>
<i>Average Butterfat Test</i>		9.773 %
TOTAL UTILIZATION		<u><u>309,623,059</u></u>

Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in March 2000 is \$14.47 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$11.30 per hundredweight plus 3.5 times the uniform butterfat price of \$1.0175 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In March, Class I use accounted for 88.61% of all producer skim milk (priced to handlers at \$7.71 per hundredweight, plus the Class I differential, see page 2) and 52.70% of producer butterfat (priced to handlers at \$0.9713 per pound plus Class I differential). Class II use accounted for 6.45% of all producer skim milk (\$8.41 per hundredweight) and 30.44% of producer butterfat (\$1.0261 per pound). Class III use accounted for 1.81% of all producer skim milk (\$6.19 per hundredweight) and 4.37% of producer butterfat (\$1.0191 per pound). Class IV use accounted for 3.13% of all producer skim milk (\$7.70 per hundredweight) and 12.49% of producer butterfat (\$1.0191 per pound).

Receipts of producer milk during March 2000 totaled 270.7 million pounds, 4.3 million pounds less than was pooled on the former Federal Orders 6, 12, and 13 in March of last year. Florida producers supplied 213.9 million pounds of milk in February 2000 to pool plants or 87.79% of the total producer milk pooled in Florida. In February 1999 Florida producers supplied 87.47% of the total producer milk pooled in the three former Florida markets.

There were 12 regulated pool distributing plants and 2 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for March 2000. In-area Class I route disposition totaled 235.9 million pounds in February 2000, an increase of 13.8 million pounds from the three former Florida markets last year. This was down 1.79% after adjusting for calendar composition.

Packaged Class I Route Sales in Marketing Area

Product Description	Florida*	
	February 2000	February 1999
Whole Milk	99,347,739	89,623,392
Fat Free Milk	32,413,876	37,806,759
Lowfat Milk (incl. 1%)	33,395,243	27,805,488
Reduced Fat Milk (incl. 2%)	52,625,409	48,510,062
Cultured Fluid Milk (incl. Buttermilk)	1,769,612	3,657,944
Flavored Drinks and Milk	16,383,906	14,761,794
Total Sales	235,935,785	222,165,439
Adjusted for Calendar Composition	225,992,131	230,099,919

* Florida sales in 2000 are directly comparable to 1999 sales because the consolidated Florida marketing area consists of the former Upper Florida, Tampa Bay, and Southeastern Florida marketing areas.

The milk-feed price ratio reported by the National Agricultural Statistics Service was 2.88 in March 2000, compared to 2.93 in February 2000 and 3.57 in March 1999. The milk-feed price ratio is the price of one pound of milk divided by the price of one pound of 16% mixed dairy feed.

MILK-FEED PRICE RATIOS*

(All Milk Price per lb. divided by Price of 16% Mixed Dairy Feed per lb.)

Month	1995	1996	1997	1998	1999	2000
January	2.77	2.59	2.44	2.75	4.09	3.10
February	2.73	2.42	2.35	2.77	3.67	2.93
March	2.71	2.35	2.27	2.73	3.57	2.88
April	2.60	2.17	2.14	2.70	2.97	
May	2.52	2.10	2.07	2.58	2.92	
June	2.48	2.17	2.12	2.89	3.17	
July	2.40	2.19	2.24	3.00	3.58	
August	2.50	2.28	2.35	3.61	3.87	
September	2.56	2.64	2.44	4.02	4.17	
October	2.62	2.98	2.63	4.20	4.06	
November	2.69	2.85	2.73	4.23	3.84	
December	2.56	2.70	2.80	4.32	3.25	

SOURCE: NASS *Agricultural Prices*

* Numbers in italics are revised.

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

MONTH & YEAR	CLASS I*		CLASS II		CLASS III		CLASS IV		UNIFORM*	
	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.
Jan. 2000	\$11.72	\$1.0254	\$8.42	\$0.9436	\$7.02	\$0.9366	\$7.72	\$0.9366	\$11.32	\$0.9855
February	\$11.72	\$0.9702	\$8.42	\$0.9658	\$6.41	\$0.9588	\$7.71	\$0.9588	\$11.41	\$0.9673
March	\$11.71	\$1.0113	\$8.41	\$1.0261	\$6.19	\$1.0191	\$7.70	\$1.0191	\$11.30	\$1.0175
April	\$11.70	\$1.0389								

MONTH & YEAR	CLASS I*	CLASS II	CLASS III	CLASS IV	UNIFORM*
	Per hundredweight at 3.5% butterfat test.				
Jan. 2000	\$14.90	\$11.43	\$10.05	\$10.73	\$14.37
February	\$14.71	\$11.51	\$9.54	\$10.80	\$14.40
March	\$14.84	\$11.71	\$9.54	\$11.00	\$14.47
April	\$14.93				

* Class I and uniform prices are at Hillsborough County (Tampa), Florida.

FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

MONTH AND YEAR	PRODUCER MILK 1,000 LBS.	NUMBER OF FARMS*	CLASS I		CLASS II		CLASS III		CLASS IV	
			1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS

Federal Orders 6, 12, & 13 (combined)

Jan. 1999	260,376	304	224,315	86.15%	16,043	6.16%	20,019	7.69%	n/a	
February	242,076	254	208,446	86.11%	18,060	7.46%	15,570	6.43%	n/a	
March	274,966	255	230,458	83.81%	22,356	8.13%	22,152	8.06%	n/a	
April	258,909	255	219,440	84.76%	20,223	7.81%	19,246	7.43%	n/a	
May	239,478	253	207,368	86.59%	19,725	8.24%	12,385	5.17%	n/a	
June	224,067	277	198,344	88.52%	18,146	8.10%	7,577	3.38%	n/a	
July	226,042	314	205,617	90.96%	15,885	7.03%	4,540	2.01%	n/a	
August	205,151	312	182,006	88.72%	14,912	7.27%	8,233	4.01%	n/a	
September	201,388	317	180,615	89.69%	14,828	7.36%	5,945	2.95%	n/a	
October	208,305	323	186,819	89.69%	14,048	6.74%	7,438	3.57%	n/a	
November	225,139	320	205,423	91.24%	12,515	5.56%	7,200	3.20%	n/a	
December	248,249	319	221,186	89.10%	15,997	6.44%	11,067	4.46%	n/a	

Federal Order 6 - Florida

Jan. 2000	255,525	275	224,785	87.97%	15,200	5.95%	7,712	3.02%	7,829	3.06%
February	243,677	250	220,592	90.53%	15,069	6.18%	5,204	2.14%	2,811	1.15%
March	270,661	250*	236,388	87.34%	19,765	7.30%	5,144	1.90%	9,364	3.46%

* Excludes double-counting of producers supplying more than one order.

** Estimated

The Department of Agriculture (USDA) prohibits discrimination in its programs on the basis of race, color, national origin, gender, religion, age, disability, political beliefs, sexual orientation, and marital or familial status. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD).

To file a complaint, write USDA, Director, Office of Civil Rights; Room 326W, Jamie L. Whitten Building; 14th and Independence; Washington, D.C. 20250-9410, or call (202) 720-5964 (voice and TDD). USDA is an equal opportunity provider and employer.

FEDERAL MILK MARKET ADMINISTRATOR
U.S. DEPARTMENT OF AGRICULTURE
P.O. BOX 1208
NORCROSS, GEORGIA 30091-1208
Address Correction Requested



FLORIDA Fluid Milk Report

Sue L. Mosley
Market Administrator



Florida Marketing Area
Federal Order No. 6

Volume I - No. 5

May 2000

www.fmmatlanta.com

Outlook: Florida Uniform Price Up 8¢ to \$14.55 Butter Up Again; Cheese and Powder Still at Support

The April uniform price is up 8¢ to \$14.55 per hundredweight, again on higher butter prices and despite Class I utilization of only 81.75%. The May Class I price at Tampa is up 55¢ to \$15.48, and the June Class I price could exceed \$15.70, again based on higher butter prices. On the Chicago Mercantile Exchange (CME), butter reached \$1.2375 on May 5, but dropped 4.25¢ on May 8.

Estimated production for the entire U.S. was up 3.4% in March compared with last March, according to USDA's National Agricultural Statistics Service (NASS).

From April 10 through May 10, the USDA's Commodity Credit Corporation (CCC) bought 74,859,000 pounds of nonfat dry milk (equivalent to nearly 825 million pounds of skim milk) at the support price of \$1.01. CCC also bought 3,366,000 pounds of process cheese and 374,653 pounds of cheddar cheese. CCC purchases hold nonfat dry milk and cheddar cheese up at the support prices, but at this writing butter remains 54¢ above support. This would keep the prices for Class I, II, and IV milk about \$2.30 above their support levels; and these Classes account for about 95% of the milk on the Florida market.

Prices paid by farmers in April were unchanged from March, but up 3.5% from April 1999. Prices received by dairy farmers were unchanged from March, but down 5.2% from last April.

Adapted in part from Dairy Market News, April 14 - May 5, 2000; Vol. 67, No. 15 - No. 18.

Nominations Sought for National Dairy Board

The Department is asking dairy producer organizations to nominate candidates to serve on the Board. Nominations must be submitted by May 31. The Secretary will appoint 12 individuals from those nominated to succeed members whose terms expire Oct. 31, 2000. New members will serve 3-year terms ending Oct. 31, 2003. One of these appointments will be for Region 10 (Florida, Georgia, North Carolina, South Carolina, and Virginia).

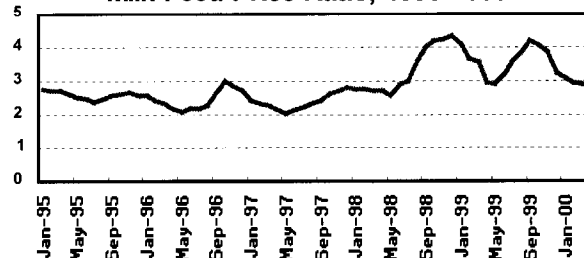
The 36 dairy farmers on the Board administer a coordinated program of promotion, research, and nutrition education, designed to strengthen the U.S. dairy industry. The Board was established by the Dairy Production Stabilization Act of 1983. The national program is financed by a mandatory 15-cent per hundredweight assessment on commercially marketed milk production in the lower 48 states. USDA's Agricultural Marketing Service oversees the Board and encourages all eligible individuals to participate in its activities. For nominating forms and procedures, contact USDA, AMS, Dairy Programs, Promotion and Research Branch, Rm. 2958-S, Stop 0223; 1400 Independence Ave., S.W.; Washington, D.C. 20250-0233. For more information, telephone (202) 720-6909.

MAILBOX MILK PRICES, SELECTED ORDERS ANNUAL AVERAGES 1997-1999, 1/

Federal Milk Order	1997	1998	1999
(dollars per cwt.)			
New England 2/	13.24	14.89	14.27
New York - New Jersey	12.75	14.70	14.09
Middle Atlantic	12.94	14.90	14.02
Carolina	14.34	16.08	15.82
Southeast	13.56	15.36	14.87
Florida (combined)	15.89	17.43	17.34
Southern Michigan	12.93	14.84	14.35
Eastern Ohio - W. Pa.	12.92	15.01	14.42
Ohio Valley	12.99	14.93	14.52
Indiana	13.08	14.97	14.64
Chicago Regional 3/	13.21	15.36	13.53
S. Illinois - E. Missouri	12.71	14.52	14.49
Louis.-Lex.-Evans.	13.29	15.06	15.07
Upper Midwest 3/	12.92	15.27	13.18
Nebraska - W. Iowa	12.73	14.52	13.35
Iowa	12.95	14.67	13.36
Texas	12.82	14.72	14.02
Southwest Plains	12.28	14.16	13.54
Eastern Colorado	12.23	14.58	13.96
S. W. Idaho-E. Oregon	11.64	13.39	11.82
Great Basin	11.68	13.85	12.85
New Mexico - W. Texas	12.01	13.71	13.18
Pacific Northwest	12.36	14.59	13.32
Weighted Average	12.99	14.99	13.99

1/ Net pay price, at the market average butterfat test, received by dairy farmers marketing milk to handlers regulated under the Federal milk orders. Includes payments for milk minus marketing costs. 2/ Includes Northeast Dairy Compact Price. 3/ Includes milk not pooled due to price relationships.

Milk-Feed Price Ratio, 1995-2000



Source: NASS, Agricultural Prices.

Note: The Milk-Feed Price Ratio is the U.S. All-Milk Price per lb. divided by price of 16% mixed dairy feed per lb.

F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - APRIL 2000

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	49.81%	4,547,204	\$0.9989	\$ 4,542,202.10
Class I Differential at Location				185,081.26
Class II Butterfat	30.26%	2,762,454	\$1.1422	3,155,274.97
Class III Butterfat	3.43%	312,841	\$1.1352	355,137.12
Class IV Butterfat	16.50%	1,506,411	\$1.1352	1,710,077.78
Total Butterfat	100.00%	9,128,910		\$ 9,947,773.23

Uniform Butterfat Price per lb. (Hillsborough County, Florida): **\$1.0897**

Calculation of Uniform Skim Milk Price:

Producer Milk	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	82.93%	207,119,089	\$7.70 /cwt.	\$ 15,948,169.86
Class I Butterfat	49.81%	4,547,204	\$0.9989 /lb.	4,542,202.10
Class I Differential at Location		211,666,293		8,628,566.93
Total Class I Milk	81.75%	211,666,293		\$ 29,118,938.89
Class II Skim Milk	6.53%	16,310,554	\$8.40 /cwt.	\$ 1,370,086.53
Class II Butterfat	30.26%	2,762,454	\$1.1422 /lb.	3,155,274.97
Total Class II Milk	7.37%	19,073,008		\$ 4,525,361.50
Class III Skim Milk	2.34%	5,840,155	\$5.63 /cwt.	\$ 328,800.73
Class III Butterfat	3.43%	312,841	\$1.1352 /lb.	355,137.12
Total Class III Milk	2.38%	6,152,996		\$ 683,937.85
Class IV Skim Milk	8.20%	20,487,453	\$7.68 /cwt.	\$ 1,573,436.40
Class IV Butterfat	16.50%	1,506,411	\$1.1352 /lb.	1,710,077.78
Total Class IV Milk	8.50%	21,993,864		\$ 3,283,514.18
Producer Milk	100.00%	258,886,161		\$ 37,611,752.42

Adjustments

Overage and Other Source	\$ 29,281.35
Inventory Adjustments	3,776.28
Producer butterfat at uniform butterfat price	(9,947,773.23)
Location Adjustments to Producers	107,149.44
1/2 Unobligated Balance in P.S.F.	107,264.74

Adjusted Pool Value

	\$ 11.17543	\$ 27,911,451.00
Reserve for Producer Settlement Fund	\$ 0.04543	(113,464.71)

Uniform Skim Milk Price per cwt. (Hillsborough County, Florida): **\$11.13** **\$ 27,797,986.29**

Uniform Price per cwt. (Hillsborough County, Florida) **\$14.55***

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I - 2000		UNIFORM - 2000		CLASS I %
	APRIL	MAY	MARCH	APRIL	APR 2000
Appalachian (Charlotte)	\$ 14.03	\$ 14.58	\$ 13.15	\$ 13.23	60.22%
Arizona-Las Vegas (Phoenix)	\$ 13.28	\$ 13.83	\$ 11.28	\$ 11.44	26.71%
Central (Kansas City)	\$ 12.93	\$ 13.48	\$ 10.91	\$ 10.84	28.44%
Florida (Tampa)	\$ 14.93	\$ 15.48	\$ 14.47	\$ 14.55	81.75%
Mid-East (Cleveland)	\$ 12.93	\$ 13.48	\$ 11.68	\$ 11.77	47.30%
Northeast (Boston)	\$ 14.18	\$ 14.73	\$ 12.39	\$ 12.46	39.00%
Pacific Northwest (Seattle)	\$ 12.83	\$ 13.38	\$ 11.17	\$ 11.31	27.76%
Southeast (Atlanta)	\$ 14.03	\$ 14.58	\$ 12.83	\$ 12.88	57.09%
Southwest (Dallas)	\$ 13.93	\$ 14.48	\$ 11.90	\$ 12.05	42.20%
Upper Midwest (Chicago)	\$ 12.73	\$ 13.28	\$ 10.18	\$ 10.15	15.70%
Western (Salt Lake City)	\$ 12.83	\$ 13.38	\$ 11.02	\$ 10.76	19.38%

FLORIDA MILK MARKETING AREA - FEDERAL ORDER 6
STATISTICAL SUMMARY FOR APRIL 2000

RECEIPTS		<u>April 2000</u>
Producer Milk:	Class I	211,666,293
	Class II	19,073,008
	Class III	6,152,996
	Class IV	21,993,864
	Total	<u>258,886,161</u>
<i>Average Butterfat Test</i>		3.526%
<i>Daily Average Receipts</i>		8,629,539
Percent of Producer Milk in Class I		81.76 %
Other Source Milk:	Class I	3,909,842
	Class II	10,617,542
	Class III	0
	Class IV	1,755,412
	Total	<u>16,282,796</u>
Overages:	Class I	0
	Class II	0
	Class III	0
	Class IV	25,794
	Total	<u>25,794</u>
Opening Inventory	Class I	14,524,315
	Class II	119,296
	Class III	25,910
	Class IV	5,190,723
	Total	<u>19,860,244</u>
TOTAL RECEIPTS		<u><u>295,054,995</u></u>
UTILIZATION		
CLASS I UTILIZATION:		
	Inventory of Packaged FMP	12,449,393
	Route Disposition in Class I:	215,167,370
	Shrinkage	1,892,089
	Transfers and Diversions to Nonpool Plants	591,598
	Total Class I Utilization	<u>230,100,450</u>
<i>Average Butterfat Test</i>		2.167 %
<i>Daily Average Utilization</i>		7,670,015
CLASS II UTILIZATION:		
	Nonfluid Used to Produce	7,699,272
	Shrinkage	0
	Transfers & Diversions, Nonpool and Food Plants	6,028,403
	Used to Produce/Other Uses	16,082,171
	Total Class II Utilization	<u>29,809,846</u>
<i>Average Butterfat Test</i>		9.337 %
CLASS III UTILIZATION:		
	Shrinkage	3,082,551
	Transfers and Diversions to Nonpool Plants	1,946,330
	Used to Produce/Other Uses	1,150,025
	Total Class III Utilization	<u>6,178,906</u>
<i>Average Butterfat Test</i>		5.236 %
CLASS IV UTILIZATION:		
	Inventory of Bulk FCP and FMP	9,776,787
	Nonfluid Used to Fortify	1,557,192
	Shrinkage	0
	Transfers and Diversions to Nonpool Plants	17,631,814
	Used to Produce/Other Uses	0
	Total Class IV Utilization	<u>28,965,793</u>
<i>Average Butterfat Test</i>		6.578 %
TOTAL UTILIZATION		<u><u>295,054,995</u></u>

Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in April 2000 is \$14.55 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$11.13 per hundredweight plus 3.5 times the uniform butterfat price of \$1.0897 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In April, Class I use accounted for 82.93% of all producer skim milk (priced to handlers at \$7.70 per hundredweight, plus the Class I differential, see page 2) and 49.81% of producer butterfat (priced to handlers at \$0.9989 per pound plus Class I differential). Class II use accounted for 6.53% of all producer skim milk (\$8.40 per hundredweight) and 30.26% of producer butterfat (\$1.1422 per pound). Class III use accounted for 2.34% of all producer skim milk (\$5.63 per hundredweight) and 3.43% of producer butterfat (\$1.1352 per pound). Class IV use accounted for 8.20% of all producer skim milk (\$7.68 per hundredweight) and 16.50% of producer butterfat (\$1.1352 per pound).

Receipts of producer milk during April 2000 totaled 258.9 million pounds, the same was pooled on the former Federal Orders 6, 12, and 13 in April of last year. Florida producers supplied 237.8 million pounds of milk in March 2000 to pool plants or 87.88% of the total producer milk pooled in Florida. In March 1999 Florida producers supplied 87.45% of the total producer milk pooled in the three former Florida markets.

There were 12 regulated pool distributing plants and 2 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for April 2000. In-area Class I route disposition totaled 237.2 million pounds in March 2000, an decrease of 12.4 million pounds from the three former Florida markets last year. This was down 5.35% after adjusting for calendar composition.

The milk-feed price ratio reported by the National Agricultural Statistics Service was 2.81 in April 2000, compared to 2.90 in March 2000 and 2.97 in April 1999. The milk-feed price ratio is the price of one pound of milk divided by the price of one pound of 16% mixed dairy feed.

Packaged Class I Route Sales in Marketing Area

Product Description	Florida*	
	March 2000	March 1999
Whole Milk	100,342,105	101,869,305
Fat Free Milk	37,442,969	41,820,299
Lowfat Milk (incl. 1%)	28,145,760	29,991,154
Reduced Fat Milk (incl. 2%)	53,406,047	56,061,577
Cultured Fluid Milk (incl. Buttermilk)	1,641,917	3,803,577
Flavored Drinks and Milk	16,189,496	16,028,855
Total Sales	237,168,294	249,574,747
Adjusted for Calendar Composition	235,099,419	248,407,233

* Florida sales in 2000 are directly comparable to 1999 sales because the consolidated Florida marketing area consists of the former Upper Florida, Tampa Bay, and Southeastern Florida marketing areas.

MILK-FEED PRICE RATIOS*

(All Milk Price per lb. divided by Price of 16% Mixed Dairy Feed per lb.)

Month	1995	1996	1997	1998	1999	2000
January	2.77	2.59	2.44	2.75	4.09	3.10
February	2.73	2.42	2.35	2.77	3.67	2.93
March	2.71	2.35	2.27	2.73	3.57	2.90
April	2.60	2.17	2.14	2.70	2.97	2.81
May	2.52	2.10	2.07	2.58	2.92	
June	2.48	2.17	2.12	2.89	3.17	
July	2.40	2.19	2.24	3.00	3.58	
August	2.50	2.28	2.35	3.61	3.87	
September	2.56	2.64	2.44	4.02	4.17	
October	2.62	2.98	2.63	4.20	4.06	
November	2.69	2.85	2.73	4.23	3.84	
December	2.56	2.70	2.80	4.32	3.25	

SOURCE: NASS *Agricultural Prices*

* Numbers in italics are revised.

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

MONTH & YEAR	CLASS I*		CLASS II		CLASS III		CLASS IV		UNIFORM*	
	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.
Jan. 2000	\$11.72	\$1.0254	\$8.42	\$0.9436	\$7.02	\$0.9366	\$7.72	\$0.9366	\$11.32	\$0.9855
February	\$11.72	\$0.9702	\$8.42	\$0.9658	\$6.41	\$0.9588	\$7.71	\$0.9588	\$11.41	\$0.9673
March	\$11.71	\$1.0113	\$8.41	\$1.0261	\$6.19	\$1.0191	\$7.70	\$1.0191	\$11.30	\$1.0175
April	\$11.70	\$1.0389	\$8.40	\$1.1422	\$5.63	\$1.1352	\$7.68	\$1.1352	\$11.13	\$1.0897
May	\$11.70	\$1.1959	\$8.40							

MONTH & YEAR	CLASS I*	CLASS II	CLASS III	CLASS IV	UNIFORM*
	Per hundredweight at 3.5% butterfat test.				
Jan. 2000	\$14.90	\$11.43	\$10.05	\$10.73	\$14.37
February	\$14.71	\$11.51	\$9.54	\$10.80	\$14.40
March	\$14.84	\$11.71	\$9.54	\$11.00	\$14.47
April	\$14.93	\$12.10	\$9.41	\$11.38	\$14.55
May	\$15.48				

* Class I and uniform prices are at Hillsborough County (Tampa), Florida.

FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

MONTH AND YEAR	PRODUCER MILK 1,000 LBS.	NUMBER OF FARMS*	CLASS I		CLASS II		CLASS III		CLASS IV	
			1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS

Federal Orders 6, 12, & 13 (combined)

Jan. 1999	260,376	304	224,315	86.15%	16,043	6.16%	20,019	7.69%	n/a	
February	242,076	254	208,446	86.11%	18,060	7.46%	15,570	6.43%	n/a	
March	274,966	255	230,458	83.81%	22,356	8.13%	22,152	8.06%	n/a	
April	258,909	255	219,440	84.76%	20,223	7.81%	19,246	7.43%	n/a	
May	239,478	253	207,368	86.59%	19,725	8.24%	12,385	5.17%	n/a	
June	224,067	277	198,344	88.52%	18,146	8.10%	7,577	3.38%	n/a	
July	226,042	314	205,617	90.96%	15,885	7.03%	4,540	2.01%	n/a	
August	205,151	312	182,006	88.72%	14,912	7.27%	8,233	4.01%	n/a	
September	201,388	317	180,615	89.69%	14,828	7.36%	5,945	2.95%	n/a	
October	208,305	323	186,819	89.69%	14,048	6.74%	7,438	3.57%	n/a	
November	225,139	320	205,423	91.24%	12,515	5.56%	7,200	3.20%	n/a	
December	248,249	319	221,186	89.10%	15,997	6.44%	11,067	4.46%	n/a	

Federal Order 6 - Florida

Jan. 2000	255,525	275	224,785	87.97%	15,200	5.95%	7,712	3.02%	7,829	3.06%
February	243,677	250	220,592	90.53%	15,069	6.18%	5,204	2.14%	2,811	1.15%
March	270,661	244	236,388	87.34%	19,765	7.30%	5,144	1.90%	9,364	3.46%
April	258,886	250*	211,666	81.75%	19,073	7.37%	6,153	2.38%	21,994	8.50%

* Excludes double-counting of producers supplying more than one order.

** Estimated

The Department of Agriculture (USDA) prohibits discrimination in its programs on the basis of race, color, national origin, gender, religion, age, disability, political beliefs, sexual orientation, and marital or familial status. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD).

To file a complaint, write USDA, Director, Office of Civil Rights; Room 326W, Jamie L. Whitten Building; 14th and Independence; Washington, D.C. 20250-9410, or call (202) 720-5964 (voice and TDD). USDA is an equal opportunity provider and employer.

FEDERAL MILK MARKET ADMINISTRATOR
U.S. DEPARTMENT OF AGRICULTURE
P.O. BOX 1208
NORCROSS, GEORGIA 30091-1208

Address Correction Requested



FLORIDA Fluid Milk Report

Sue L. Mosley
Market Administrator



Florida Marketing Area
Federal Order No. 6

Volume I - No. 6

June 2000

www.fmmatlanta.com

Class III/IV Price Hearing Record Now Online

On May 8 through 12, 2000, USDA conducted a hearing to consider proposals to change the Class III and Class IV price formulas. The hearing transcript and exhibits presented at that hearing are now available on the Agricultural Marketing Service Dairy Programs website at:

http://www.ams.usda.gov/dairy/hearing-III_IV.htm

Briefs in response to the hearing must be submitted by Friday, June 30, 2000, to: Office of the Hearing Clerk, USDA; Room 1081, South Building; 1400 Independence Ave., S. W.; Washington, D.C., 20250.

USDA Amends Fluid Milk Promotion Order

USDA has amended the Fluid Milk Promotion Order, effective June 7, 2000. The amendments allow a single fluid milk processor to have up to three members instead of two on the board. They also allow board members whose company affiliation has changed to serve for six months or until a successor is appointed, whichever is sooner, to ensure board continuity and full board representation. The National Fluid Milk Processor Promotion Board, which administers the program, requested the proposed changes.

The program is financed by a mandatory 20¢ per hundredweight assessment on packaged fluid milk products processed and marketed by processors in the lower 48 states and the District of Columbia. Processors who process and market less than 500,000 pounds of packaged fluid milk products per month are exempt from this assessment.

The amendments were published in the June 6 *Federal Register*. Copies and additional information may be obtained from David R. Jamison, Chief, Promotion and Research Branch; Dairy Programs, AMS, USDA; 1400 Independence Avenue, SW; Stop 0233, Room 2958-S; Washington, D.C. 20250-0233; phone (202) 720-6909.

Correction to New Federal Order Language

A drafting error in 7 of the 11 new Federal orders was corrected in a Correction Docket signed on May 17, 2000, and published in the *Federal Register* on May 22.

In the final rule (DA-97-12) issued August 23, 1999, and published in the *Federal Register* on September 1, 1999 (64 FR 47898), an error was made in Section 73(a) and (b) of Federal Orders 1, 5, 6, and 7, and Section 73(b) of Orders 126, 131, and 135. This is corrected by changing the term "pool plant operator" in these sections to "handler."

Outlook: Florida Uniform Price Up 58¢ Butter Again Lifts Class I, II, and IV

The May uniform price is up 58¢ to \$15.13 per hundredweight, based yet again on higher butter prices and slightly higher Class I utilization of 84.34%. The June Class I price at Tampa is up 22¢ to \$15.70. July's Class I price may reach \$16.50, once again based on higher butter prices. The Class III price for May was \$9.37, the lowest since July 1978.

On the Chicago Mercantile Exchange (CME), butter reached \$1.37 on May 26 and was \$1.33 on June 9. Block cheese has risen just above the \$1.10 support price, to \$1.135 as of June 9.

Estimated milk production for the entire U.S. was up 3.7% in April compared with last April, according to USDA's National Agricultural Statistics Service (NASS). Production has been about level in much of the Southeast.

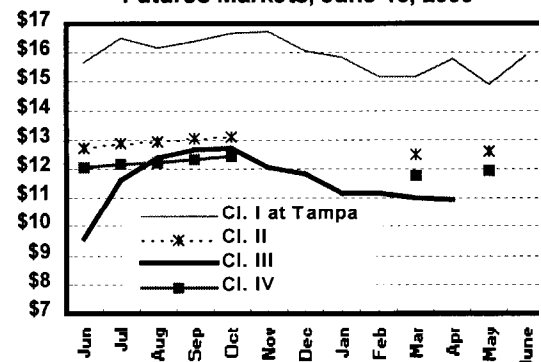
From May 11 through June 9, the USDA's Commodity Credit Corporation (CCC) bought 59,800,578 pounds of nonfat dry milk (equivalent to about 650 million pounds of skim milk) at the support price of \$1.01. CCC also bought 435,600 pounds of process cheese and 792,272 pounds of cheddar cheese; plus 760,000 pounds of barrel cheese for July delivery under a special invitation.

Prices paid by farmers in May were unchanged from April, but up 3.5% from May 1999. Prices received by farmers for dairy products were up 1.1% from April, but down 5.2% from last May. The Consumer Price Index (CPI) for dairy products is 160.6, up 2.9% from April 1999, according to the Bureau of Labor Statistics, including fresh whole milk, up 3.7%; cheese, up 3.7%; and butter, down 10.0%.

Adapted in part from *Dairy Market News*, May 12 - June 9, 2000; Vol 67, No. 19 - No. 23.

The table at right shows Class price projections based on current dairy futures prices on the CME. The Class III price line shows the Class III futures price; Class IV is calculated from a \$1.01 powder price and the butter futures price minus 2¢; Class II is Class IV plus 70¢; and Class I is the higher of Class III or IV plus \$4.00 lagged one month.

Class Price Projections, 2000-2001
Futures Markets, June 13, 2000



F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - MAY 2000

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	52.59%	4,743,652	\$1.1559	\$ 5,483,187.36
Class I Differential at Location				193,086.30
Class II Butterfat	29.93%	2,699,921	\$1.2924	3,489,377.90
Class III Butterfat	5.76%	519,874	\$1.2854	668,246.05
Class IV Butterfat	11.72%	1,057,117	\$1.2854	1,358,818.20
Total Butterfat	100.00%	9,020,564		\$ 11,192,715.81

Uniform Butterfat Price per lb. (Hillsborough County, Florida): **\$1.2408**

Calculation of Uniform Skim Milk Price:

Producer Milk	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	85.49%	210,046,631	\$7.70 /cwt.	\$ 16,173,590.58
Class I Butterfat	52.59%	4,743,652	\$1.1559 /lb.	5,483,187.36
Class I Differential at Location		214,790,283		8,758,875.63
Total Class I Milk	84.34%	214,790,283		\$ 30,415,653.57
Class II Skim Milk	7.04%	17,290,618	\$8.40 /cwt.	\$ 1,452,411.91
Class II Butterfat	29.93%	2,699,921	\$1.2924 /lb.	3,489,377.90
Total Class II Milk	7.85%	19,990,539		\$ 4,941,789.81
Class III Skim Milk	2.22%	5,447,702	\$5.05 /cwt.	\$ 275,108.95
Class III Butterfat	5.76%	519,874	\$1.2854 /lb.	668,246.05
Total Class III Milk	2.34%	5,967,576		\$ 943,355.00
Class IV Skim Milk	5.25%	12,886,330	\$7.68 /cwt.	\$ 989,670.14
Class IV Butterfat	11.72%	1,057,117	\$1.2854 /lb.	1,358,818.20
Total Class IV Milk	5.47%	13,943,447		\$ 2,348,488.34
Producer Milk	100.00%	254,691,845		\$ 38,649,286.72

Adjustments

Overage and Other Source	\$ 7,048.74
Inventory Adjustments	(31,819.35)
Producer butterfat at uniform butterfat price	(11,192,715.81)
Location Adjustments to Producers	53,937.66
1/2 Unobligated Balance in P.S.F.	92,073.43

Adjusted Pool Value	\$ 11,22549	\$ 27,577,811.39
Reserve for Producer Settlement Fund	\$ 0.04549	(111,763.50)

Uniform Skim Milk Price per cwt. (Hillsborough County, Florida): **\$11.18** **\$ 27,466,047.89**

Uniform Price per cwt. (Hillsborough County, Florida) **\$15.13***

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I - 2000		UNIFORM - 2000		CLASS I %
	MAY	JUNE	APRIL	MAY	MAY
Appalachian (Charlotte)	\$ 14.58	\$ 14.80	\$ 13.23	\$ 13.68	62.27%
Arizona-Las Vegas (Phoenix)	\$ 13.83	\$ 14.05	\$ 11.44	\$ 11.79	28.00%
Central (Kansas City)	\$ 13.48	\$ 13.70	\$ 10.84	\$ 10.96	27.49%
Florida (Tampa)	\$ 15.48	\$ 15.70	\$ 14.55	\$ 15.13	84.34%
Mid-East (Cleveland)	\$ 13.48	\$ 13.70	\$ 11.77	\$ 12.21	49.10%
Northeast (Boston)	\$ 14.73	\$ 14.95	\$ 12.46	\$ 12.90	41.00%
Pacific Northwest (Seattle)	\$ 13.38	\$ 13.60	\$ 11.31	\$ 11.70	36.36%
Southeast (Atlanta)	\$ 14.58	\$ 14.80	\$ 12.88	\$ 13.40	61.33%
Southwest (Dallas)	\$ 14.48	\$ 14.70	\$ 12.05	\$ 12.43	44.41%
Upper Midwest (Chicago)	\$ 13.28	\$ 13.50	\$ 10.15	\$ 10.27	16.80%
Western (Salt Lake City)	\$ 13.38	\$ 13.60	\$ 10.76	\$ 10.84	22.89%

**FLORIDA MILK MARKETING AREA - FEDERAL ORDER 6
STATISTICAL SUMMARY FOR MAY 2000**

RECEIPTS		April 2000
Producer Milk:	Class I	214,790,283
	Class II	19,990,539
	Class III	5,967,576
	Class IV	13,943,447
	Total	<u>254,691,845</u>
<i>Average Butterfat Test</i>		3.542%
<i>Daily Average Receipts</i>		8,215,866
Percent of Producer Milk in Class I		84.33 %
Other Source Milk:	Class I	4,616,194
	Class II	11,738,424
	Class III	0
	Class IV	1,920,776
	Total	<u>18,275,394</u>
Overages:	Class I	4,054
	Class II	2,666
	Class III	0
	Class IV	2,270
	Total	<u>8,990</u>
Opening Inventory	Class I	12,449,393
	Class II	34,741
	Class III	1,585,807
	Class IV	8,156,239
	Total	<u>22,226,180</u>
TOTAL RECEIPTS		<u><u>295,202,409</u></u>
UTILIZATION		
CLASS I UTILIZATION:		
	Inventory of Packaged FMP	11,676,165
	Route Disposition in Class I:	217,956,957
	Shrinkage	1,483,516
	Transfers and Diversions to Nonpool Plants	743,286
	Total Class I Utilization	<u>231,859,924</u>
<i>Average Butterfat Test</i>		2.231 %
<i>Daily Average Utilization</i>		7,479,352
CLASS II UTILIZATION:		
	Nonfluid Used to Produce	8,454,662
	Shrinkage	0
	Transfers & Diversions, Nonpool and Food Plants	6,665,577
	Used to Produce/Other Uses	16,646,131
	Total Class II Utilization	<u>31,766,370</u>
<i>Average Butterfat Test</i>		8.628 %
CLASS III UTILIZATION:		
	Shrinkage	3,224,727
	Transfers and Diversions to Nonpool Plants	3,059,693
	Used to Produce/Other Uses	1,268,963
	Total Class III Utilization	<u>7,553,383</u>
<i>Average Butterfat Test</i>		7.215 %
CLASS IV UTILIZATION:		
	Inventory of Bulk FCP and FMP	7,779,004
	Nonfluid Used to Fortify	1,694,755
	Shrinkage	20
	Transfers and Diversions to Nonpool Plants	14,548,953
	Used to Produce/Other Uses	0
	Total Class IV Utilization	<u>24,022,732</u>
<i>Average Butterfat Test</i>		6.631 %
TOTAL UTILIZATION		<u><u>295,202,409</u></u>

Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in May 2000 is \$15.13 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$11.18 per hundredweight plus 3.5 times the uniform butterfat price of \$1.2408 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In May, Class I use accounted for 85.49% of all producer skim milk (priced to handlers at \$7.70 per hundredweight, plus the Class I differential, see page 2) and 52.59% of producer butterfat (priced to handlers at \$1.559 per pound plus Class I differential). Class II use accounted for 7.04% of all producer skim milk (\$8.40 per hundredweight) and 29.93% of producer butterfat (\$1.2924 per pound). Class III use accounted for 2.22% of all producer skim milk (\$5.05 per hundredweight) and 5.76% of producer butterfat (\$1.2854 per pound). Class IV use accounted for 5.25% of all producer skim milk (\$7.68 per hundredweight) and 11.72% of producer butterfat (\$1.2854 per pound).

Receipts of producer milk during May 2000 totaled 254.7 million pounds, 15.2 million more than was pooled on the former Federal Orders 6, 12, and 13 in May of last year. Florida producers supplied 225.1 million pounds of milk in April 2000 to pool plants or 86.95% of the total producer milk pooled in Florida. In April 1999 Florida producers supplied 87.25% of the total producer milk pooled in the three former Florida markets.

There were 12 regulated pool distributing plants and 2 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for May 2000. In-area Class I route disposition totaled 230.3 million pounds in April 2000, an decrease of 2.0 million pounds from the three former Florida markets last year. This was up 3.18% after adjusting for calendar composition.

Packaged Class I Route Sales in Marketing Area

Product Description	Florida*		
	April 2000	March 2000**	April 1999
Whole Milk	99,186,117	106,447,200	97,701,474
Fat Free Milk	35,451,543	42,892,551	37,627,268
Lowfat Milk (incl. 1%)	26,611,253	29,549,195	26,701,473
Reduced Fat Milk (incl. 2%)	52,893,702	56,646,549	52,051,336
Cultured Fluid Milk (incl. Buttermilk)	1,613,230	1,938,119	3,656,726
Flavored Drinks and Milk	14,555,204	17,029,144	14,596,126
Total Sales	230,311,049	254,502,758	232,334,403
Adj'd for Calendar Composition	234,939,354	252,282,670	227,689,536

* Florida sales in 2000 are directly comparable to 1999 sales because the consolidated Florida marketing area consists of the former Upper Florida, Tampa Bay, and Southeastern Florida marketing areas.

** Revised

The milk-feed price ratio reported by the National Agricultural Statistics Service was 2.67 in May 2000, compared to 2.80 in April 2000 and 2.89 in May 1999. The milk-feed price ratio is the price of one pound of milk divided by the price of one pound of 16% mixed dairy feed.

MILK-FEED PRICE RATIOS*

(All Milk Price per lb. divided by Price of 16% Mixed Dairy Feed per lb.)

Month	1995	1996	1997	1998	1999	2000
January	2.77	2.59	2.44	2.77	4.09	3.10
February	2.73	2.42	2.35	2.78	3.60	2.93
March	2.71	2.35	2.27	2.75	3.62	2.90
April	2.60	2.17	2.14	2.70	2.97	2.80
May	2.52	2.10	2.07	2.63	2.89	2.67
June	2.48	2.17	2.12	2.93	3.17	
July	2.40	2.19	2.24	3.04	3.61	
August	2.50	2.28	2.35	3.61	3.92	
September	2.56	2.64	2.44	4.04	4.15	
October	2.62	2.98	2.63	4.23	4.03	
November	2.69	2.85	2.73	4.26	3.86	
December	2.56	2.70	2.80	4.34	3.25	

SOURCE: NASS Agricultural Prices

* Numbers in italics are revised.

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

MONTH & YEAR	CLASS I*		CLASS II		CLASS III		CLASS IV		UNIFORM*	
	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.
Jan. 2000	\$11.72	\$1.0254	\$8.42	\$0.9436	\$7.02	\$0.9366	\$7.72	\$0.9366	\$11.32	\$0.9855
February	\$11.72	\$0.9702	\$8.42	\$0.9658	\$6.41	\$0.9588	\$7.71	\$0.9588	\$11.41	\$0.9673
March	\$11.71	\$1.0113	\$8.41	\$1.0261	\$6.19	\$1.0191	\$7.70	\$1.0191	\$11.30	\$1.0175
April	\$11.70	\$1.0389	\$8.40	\$1.1422	\$5.63	\$1.1352	\$7.68	\$1.1352	\$11.13	\$1.0897
May	\$11.70	\$1.1959	\$8.40	\$1.2924	\$5.05	\$1.2854	\$7.68	\$1.2854	\$11.18	\$1.2408
June	\$11.70	\$1.2595	\$8.40							

MONTH & YEAR	CLASS I*	CLASS II	CLASS III	CLASS IV	UNIFORM*
	Per hundredweight at 3.5% butterfat test.				
Jan. 2000	\$14.90	\$11.43	\$10.05	\$10.73	\$14.37
February	\$14.71	\$11.51	\$9.54	\$10.80	\$14.40
March	\$14.84	\$11.71	\$9.54	\$11.00	\$14.47
April	\$14.93	\$12.10	\$9.41	\$11.38	\$14.55
May	\$15.48	\$12.63	\$9.37	\$11.91	\$15.13
June	\$15.70				

* Class I and uniform prices are at Hillsborough County (Tampa), Florida.

FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

MONTH AND YEAR	PRODUCER MILK 1,000 LBS.	NUMBER OF FARMS*	CLASS I		CLASS II		CLASS III		CLASS IV	
			1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS
<i>Federal Orders 6, 12, & 13 (combined)</i>										
Jan. 1999	260,376	304	224,315	86.15%	16,043	6.16%	20,019	7.69%	n/a	
February	242,076	254	208,446	86.11%	18,060	7.46%	15,570	6.43%	n/a	
March	274,966	255	230,458	83.81%	22,356	8.13%	22,152	8.06%	n/a	
April	258,909	255	219,440	84.76%	20,223	7.81%	19,246	7.43%	n/a	
May	239,478	253	207,368	86.59%	19,725	8.24%	12,385	5.17%	n/a	
June	224,067	277	198,344	88.52%	18,146	8.10%	7,577	3.38%	n/a	
July	226,042	314	205,617	90.96%	15,885	7.03%	4,540	2.01%	n/a	
August	205,151	312	182,006	88.72%	14,912	7.27%	8,233	4.01%	n/a	
September	201,388	317	180,615	89.69%	14,828	7.36%	5,945	2.95%	n/a	
October	208,305	323	186,819	89.69%	14,048	6.74%	7,438	3.57%	n/a	
November	225,139	320	205,423	91.24%	12,515	5.56%	7,200	3.20%	n/a	
December	248,249	319	221,186	89.10%	15,997	6.44%	11,067	4.46%	n/a	
<i>Federal Order 6 - Florida</i>										
Jan. 2000	255,525	275	224,785	87.97%	15,200	5.95%	7,712	3.02%	7,829	3.06%
February	243,677	250	220,592	90.53%	15,069	6.18%	5,204	2.14%	2,811	1.15%
March	270,661	244	236,388	87.34%	19,765	7.30%	5,144	1.90%	9,364	3.46%
April	258,886	250	211,666	81.75%	19,073	7.37%	6,153	2.38%	21,994	8.50%
May	254,692	250**	214,790	84.34%	19,991	7.85%	5,968	2.34%	13,943	5.47%

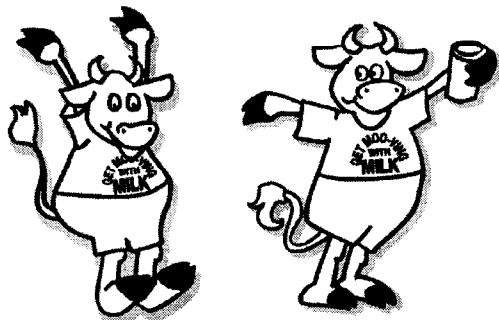
* Excludes double-counting of producers supplying more than one order.

The Department of Agriculture (USDA) prohibits discrimination in its programs on the basis of race, color, national origin, sex, religion, age, disability, political beliefs, sexual orientation, or marital or familial status. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD).

To file a complaint, write USDA, Director, Office of Civil Rights; Room 326W, Jamie L. Whitten Building; 14th and Independence; Washington, D.C. 20250-9410, or call (202) 720-5964 (voice and TDD). USDA is an equal opportunity provider and employer.

FEDERAL MILK MARKET ADMINISTRATOR
U.S. DEPARTMENT OF AGRICULTURE
P.O. BOX 1208
NORCROSS, GEORGIA 30091-1208

Address Correction Requested



**Get MOO-VING
with MILK**

**June Dairy Month
2000**

FLORIDA Fluid Milk Report

Sue L. Mosley
Market Administrator



Florida Marketing Area
Federal Order No. 6

Volume I - No. 7

July 2000

www.fmmatlanta.com

Class IV Milk Futures, Options Begin Trading

The Chicago Mercantile Exchange (CME) began trading Class IV milk futures on July 10, and Class IV milk options on July 11. These contracts are similar to the existing Class III futures and options that are already traded. Both Class III and Class IV futures and options are cash-settled against prices announced by USDA near the end of each month.

Cash settlement means, for example, that a farmer who sells a Class IV futures contract for \$11.00 per hundredweight does not receive any money at that time. Instead, there is a settlement when the final price is announced. If the final price is \$10.00, he is paid \$1.00 per hundredweight for the volume of the contract. If the final price is \$12.00, he owes \$1.00 per hundredweight. In either case the final settlement is automatic, and there is never any risk of having to deliver or receive milk under the contract.

This provides the dairy industry with a more complete set of tools for hedging milk priced under Federal orders. In addition to its settlement against the announced Class IV price, the new Class IV futures contract will closely track Class II prices and Class I (when Class IV finishes higher than Class III).

Also, the new Class IV contract, together with the existing nonfat dry milk futures contract, allows hedging of the Federal order butterfat prices. The Federal order Class IV skim milk price is a calculation from the nonfat dry milk price, and the Class IV price is a sum of nonfat solids prices plus butterfat prices. This means that selling Class IV futures and buying nonfat dry milk futures in the right proportion is equivalent to selling butterfat futures.

After the first four days of trading, the Class IV futures price was \$12.50 for October, \$12.52 for November, and \$12.50 for December. This is about equal to a Class I price of \$16.50 in Tampa. (Class III futures are lower for each of those three months.)

USDA Names Nine To Fluid Milk Processor Board

Agriculture Secretary Glickman has announced the appointment of two incumbents and seven new members to the National Fluid Milk Processor Promotion Board. All will be seated at the next board meeting, July 7, 2000. Among the new appointments is James W. Turner of Memphis, Tenn., to represent Region 9 (which includes Alabama, Kentucky, Louisiana, Mississippi, and Tennessee). His appointment and six others will expire on May 31, 2003. The other two expire on May 31, 2002.

The National Fluid Milk Processor Promotion Board is composed of 15 fluid milk processors from 15 geographic regions, and five at-large members, who develop and administer a coordinated program of advertising and promotion to increase the demand for fluid milk products. The program is financed by a mandatory 20-cent per hundredweight assessment on fluid milk products packaged and marketed in the lower 48 states and the District of Columbia. USDA's Agricultural Marketing Service oversees board operations.

Outlook: Uniform Price Up Another 44¢ Cheese Up; Butter, August Class I Down

The June uniform price is up 44¢ to \$15.57 per hundredweight on higher butter prices and Class I utilization up to 88.74%. The July Class I price at Tampa is up 76¢ to \$16.46, but the August Class I price could be down as much as 40¢ due to lower butter prices. The Class IV price was \$12.38 for June, but could fall for the first time in July.

On the Chicago Mercantile Exchange (CME), butter was down to \$1.19 per pound on July 11. After spending much of the year near the \$1.10 support price, block cheese rose 12½¢ to \$1.26 the week of June 16, and was \$1.23 on July 12. From June 12 through July 7, the USDA's Commodity Credit Corporation (CCC) bought 37,477,272 pounds of nonfat dry milk (equivalent to over 400 million pounds of skim milk) at the support price of \$1.01. CCC had net cancellations of 44,028 pounds of cheddar cheese.

Estimated May milk production for the entire U.S. was up 2.6% compared with last May, according to USDA's National Agricultural Statistics Service (NASS). Southeastern production continues to be about even with last year. Prices paid by farmers in June were unchanged from May, but up 4.3% from June 1999. Prices received by farmers for dairy products were up 1.1% from May, but down 7.0% from last June. May's Consumer Price Index (CPI) for dairy products was up 2.2% from May 1999 according to the Bureau of Labor Statistics, including fresh whole milk, up 3.7%; cheese, up 0.9%; and butter, down 4.8%.

U.S. butter production in May was down 3.0% from this April, but up 1.0% from May 1999. All cheese (except cottage cheese) was up 5.1% from April and 8.0% from last year. Nonfat dry milk for human food was down 6.2% from April, but up 0.9% from last year.

The New York Board of Trade (successor to the Coffee, Sugar, and Cocoa Exchange) voted to close its dairy futures and options market, subject to regulatory approval by the Commodity Futures Trading Commission.

Adapted in part from Dairy Market News, June 16 - July 3, 2000; Vol. 67, No. 24 - No. 27.

F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - JUNE 2000

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	56.88%	4,616,517	\$1.2195	\$ 5,629,842.49
Class I Differential at Location				187,824.75
Class II Butterfat	31.54%	2,559,656	\$1.4198	3,634,199.56
Class III Butterfat	2.82%	229,132	\$1.4128	323,717.67
Class IV Butterfat	8.76%	710,894	\$1.4128	1,004,351.04
Total Butterfat	100.00%	8,116,199		\$ 10,779,935.51

Uniform Butterfat Price per lb. (Hillsborough County, Florida): \$1.3282

Calculation of Uniform Skim Milk Price:

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	89.90%	197,986,369	\$7.70 /cwt.	\$ 15,244,950.42
Class I Butterfat	56.88%	4,616,517	\$1.2195 /lb.	5,629,842.49
Class I Differential at Location		202,602,886		8,260,314.91
Total Class I Milk	88.74%	202,602,886		\$ 29,135,107.82
Class II Skim Milk	7.11%	15,648,589	\$8.40 /cwt.	\$ 1,314,481.48
Class II Butterfat	31.54%	2,559,656	\$1.4198 /lb.	3,634,199.56
Total Class II Milk	7.97%	18,208,245		\$ 4,948,681.04
Class III Skim Milk	1.91%	4,205,020	\$4.68 /cwt.	\$ 196,794.93
Class III Butterfat	2.82%	229,132	\$1.4128 /lb.	323,717.67
Total Class III Milk	1.94%	4,434,152		\$ 520,512.60
Class IV Skim Milk	1.08%	2,378,403	\$7.70 /cwt.	\$ 183,137.04
Class IV Butterfat	8.76%	710,894	\$1.4128 /lb.	1,004,351.04
Total Class IV Milk	1.35%	3,089,297		\$ 1,187,488.08
Producer Milk	100.00%	228,334,580		\$ 35,791,789.54

Adjustments

Overage and Other Source	\$ 11,582.99
Inventory Adjustments	(1,873.89)
Producer butterfat at uniform butterfat price	(10,779,935.51)
Location Adjustments to Producers	(98,384.67)
1/2 Unobligated Balance in P.S.F.	102,976.19

Adjusted Pool Value	\$ 11.36424	\$ 25,026,154.65
Reserve for Producer Settlement Fund	\$ 0.04424	(97,433.42)

Uniform Skim Milk Price per cwt. (Hillsborough County, Florida): \$11.32 \$ 24,928,721.23

Uniform Price per cwt. (Hillsborough County, Florida) \$15.57*

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

<u>MARKET NAME</u> (Priced at)	<u>CLASS I - 2000</u>		<u>UNIFORM - 2000</u>		<u>CLASS I %</u>
	<u>JUNE</u>	<u>JULY</u>	<u>MAY</u>	<u>JUNE</u>	<u>JUNE</u>
Appalachian (Charlotte)	\$ 14.80	\$ 15.56	\$ 13.68	\$ 14.01	62.29%
Arizona-Las Vegas (Phoenix)	\$ 14.05	\$ 14.81	\$ 11.79	\$ 12.10	29.46%
Central (Kansas City)	\$ 13.70	\$ 14.46	\$ 10.96	\$ 11.16	27.45%
Florida (Tampa)	\$ 15.70	\$ 16.46	\$ 15.13	\$ 15.57	88.74%
Mid-East (Cleveland)	\$ 13.70	\$ 14.46	\$ 12.21	\$ 12.38	46.80%
Northeast (Boston)	\$ 14.95	\$ 15.71	\$ 12.90	\$ 13.25	42.10%
Pacific Northwest (Seattle)	\$ 13.60	\$ 14.36	\$ 11.70	\$ 11.91	34.99%
Southeast (Atlanta)	\$ 14.80	\$ 15.56	\$ 13.40	\$ 13.78	64.26%
Southwest (Dallas)	\$ 14.70	\$ 15.46	\$ 12.43	\$ 12.75	48.81%
Upper Midwest (Chicago)	\$ 13.50	\$ 14.26	\$ 10.27	\$ 10.43	16.90%
Western (Salt Lake City)	\$ 13.60	\$ 14.36	\$ 10.84	\$ 11.01	21.47%

**FLORIDA MILK MARKETING AREA - FEDERAL ORDER 6
STATISTICAL SUMMARY FOR JUNE 2000**

RECEIPTS

Producer Milk:	Class I	202,602,886
	Class II	18,208,245
	Class III	4,434,152
	Class IV	3,089,297
	Total	<u>228,334,580</u>
<i>Average Butterfat Test</i>		3.555%
<i>Daily Average Receipts</i>		7,611,153
Percent of Producer Milk in Class I		88.73 %
Other Source Milk:	Class I	5,301,676
	Class II	12,247,435
	Class III	1,872
	Class IV	1,786,295
	Total	<u>19,337,278</u>
Overages:	Class I	5,444
	Class II	61,459
	Class III	0
	Class IV	3,923
	Total	<u>70,826</u>
Opening Inventory	Class I	11,676,165
	Class II	686,673
	Class III	992,263
	Class IV	6,100,068
	Total	<u>19,455,169</u>
TOTAL RECEIPTS		<u><u>267,197,853</u></u>

UTILIZATION

CLASS I UTILIZATION:

Inventory of Packaged FMP	12,970,825
Route Disposition in Class I:	204,617,256
Shrinkage	1,281,966
Transfers and Diversions to Nonpool Plants	716,124
Total Class I Utilization	<u>219,586,171</u>

<i>Average Butterfat Test</i>	2.284 %
<i>Daily Average Utilization</i>	7,319,539

CLASS II UTILIZATION:

Nonfluid Used to Produce	11,986,913
Shrinkage	0
Transfers & Diversions, Nonpool and Food Plants	6,311,736
Used to Produce/Other Uses	12,905,163
Total Class II Utilization	<u>31,203,812</u>

<i>Average Butterfat Test</i>	8.905 %
-------------------------------	---------

CLASS III UTILIZATION:

Shrinkage	3,533,231
Transfers and Diversions to Nonpool Plants	684,260
Used to Produce/Other Uses	1,210,796
Total Class III Utilization	<u>5,428,287</u>

<i>Average Butterfat Test</i>	4.708 %
-------------------------------	---------

CLASS IV UTILIZATION:

Inventory of Bulk FCP and FMP	5,923,429
Nonfluid Used to Fortify	1,451,234
Shrinkage	0
Transfers and Diversions to Nonpool Plants	3,604,920
Used to Produce/Other Uses	0
Total Class IV Utilization	<u>10,979,583</u>

<i>Average Butterfat Test</i>	10.010 %
-------------------------------	----------

TOTAL UTILIZATION

267,197,853

Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in June 2000 is \$15.57 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$11.32 per hundredweight plus 3.5 times the uniform butterfat price of \$1.3282 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In June, Class I use accounted for 89.90% of all producer skim milk (priced to handlers at \$7.70 per hundredweight, plus the Class I differential, see page 2) and 56.88% of producer butterfat (priced to handlers at \$1.2195 per pound plus Class I differential). Class II use accounted for 7.11% of all producer skim milk (\$8.40 per hundredweight) and 31.54% of producer butterfat (\$1.4198 per pound). Class III use accounted for 1.91% of all producer skim milk (\$4.68 per hundredweight) and 2.82% of producer butterfat (\$1.4128 per pound). Class IV use accounted for 1.08% of all producer skim milk (\$7.70 per hundredweight) and 8.76% of producer butterfat (\$1.4128 per pound).

Receipts of producer milk during June 2000 totaled 228.3 million pounds, 4.3 million more than was pooled on the former Federal Orders 6, 12, and 13 in June of last year. Florida producers supplied 223.6 million pounds of milk in May 2000 to pool plants or 87.81% of the total producer milk pooled in Florida. In May 1999 Florida producers supplied 92.11% of the total producer milk pooled in the three former Florida markets.

There were 12 regulated pool distributing plants and 2 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for June 2000. In-area Class I route disposition totaled 233.4 million pounds in May 2000, an increase of 6.7 million pounds from the three former Florida markets last year. This was up 0.79% after adjusting for calendar composition.

Packaged Class I Route Sales in Marketing Area

Product Description	Florida*	
	May 2000	May 1999
Whole Milk	103,155,170	97,697,124
Fat Free Milk	34,283,153	35,771,625
Lowfat Milk (incl. 1%)	24,685,538	26,214,454
Reduced Fat Milk (incl. 2%)	52,072,568	49,426,569
Cultured Fluid Milk (incl. Buttermilk)	1,549,587	2,880,570
Flavored Drinks and Milk	17,612,734	14,689,319
Total Sales	233,358,750	226,679,661
Adj'd for Calendar Composition	232,267,095	230,435,764

* Florida sales in 2000 are directly comparable to 1999 sales because the consolidated Florida marketing area consists of the former Upper Florida, Tampa Bay, and Southeastern Florida marketing areas.

The milk-feed price ratio reported by the National Agricultural Statistics Service was 3.01 in June 2000, compared to 2.65 in May 2000 and 3.17 in June 1999. The milk-feed price ratio is the price of one pound of milk divided by the price of one pound of 16% mixed dairy feed.

MILK-FEED PRICE RATIOS*

(All Milk Price per lb. divided by Price of 16% Mixed Dairy Feed per lb.)

Month	1995	1996	1997	1998	1999	2000
January	2.77	2.59	2.44	2.77	4.09	3.10
February	2.73	2.42	2.35	2.78	3.60	2.93
March	2.71	2.35	2.27	2.75	3.62	2.90
April	2.60	2.17	2.14	2.70	2.97	2.80
May	2.52	2.10	2.07	2.63	2.89	2.65
June	2.48	2.17	2.12	2.93	3.17	3.01
July	2.40	2.19	2.24	3.04	3.61	
August	2.50	2.28	2.35	3.61	3.92	
September	2.56	2.64	2.44	4.04	4.15	
October	2.62	2.98	2.63	4.23	4.03	
November	2.69	2.85	2.73	4.26	3.86	
December	2.56	2.70	2.80	4.34	3.25	

SOURCE: NASS Agricultural Prices

* Numbers in italics are revised.

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

MONTH & YEAR	CLASS I*		CLASS II		CLASS III		CLASS IV		UNIFORM*	
	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.
Jan. 2000	\$11.72	\$1.0254	\$8.42	\$0.9436	\$7.02	\$0.9366	\$7.72	\$0.9366	\$11.32	\$0.9855
February	\$11.72	\$0.9702	\$8.42	\$0.9658	\$6.41	\$0.9588	\$7.71	\$0.9588	\$11.41	\$0.9673
March	\$11.71	\$1.0113	\$8.41	\$1.0261	\$6.19	\$1.0191	\$7.70	\$1.0191	\$11.30	\$1.0175
April	\$11.70	\$1.0389	\$8.40	\$1.1422	\$5.63	\$1.1352	\$7.68	\$1.1352	\$11.13	\$1.0897
May	\$11.70	\$1.1959	\$8.40	\$1.2924	\$5.05	\$1.2854	\$7.68	\$1.2854	\$11.18	\$1.2408
June	\$11.70	\$1.2595	\$8.40	\$1.4198	\$4.68	\$1.4128	\$7.70	\$1.4128	\$11.32	\$1.3282
July	\$11.71	\$1.4755	\$8.41							

MONTH & YEAR	CLASS I*	CLASS II	CLASS III	CLASS IV	UNIFORM*
	Per hundredweight at 3.5% butterfat test.				
Jan. 2000	\$14.90	\$11.43	\$10.05	\$10.73	\$14.37
February	\$14.71	\$11.51	\$9.54	\$10.80	\$14.40
March	\$14.84	\$11.71	\$9.54	\$11.00	\$14.47
April	\$14.93	\$12.10	\$9.41	\$11.38	\$14.55
May	\$15.48	\$12.63	\$9.37	\$11.91	\$15.13
June	\$15.70	\$13.08	\$9.46	\$12.38	\$15.57
July	\$16.46				

* Class I and uniform prices are at Hillsborough County (Tampa), Florida.

FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

MONTH AND YEAR	PRODUCER MILK 1,000 LBS.	NUMBER OF FARMS*	CLASS I		CLASS II		CLASS III		CLASS IV	
			1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS
<i>Federal Orders 6, 12, & 13 (combined)</i>										
Jan. 1999	260,376	304	224,315	86.15%	16,043	6.16%	20,019	7.69%	n/a	
February	242,076	254	208,446	86.11%	18,060	7.46%	15,570	6.43%	n/a	
March	274,966	255	230,458	83.81%	22,356	8.13%	22,152	8.06%	n/a	
April	258,909	255	219,440	84.76%	20,223	7.81%	19,246	7.43%	n/a	
May	239,478	253	207,368	86.59%	19,725	8.24%	12,385	5.17%	n/a	
June	224,067	277	198,344	88.52%	18,146	8.10%	7,577	3.38%	n/a	
July	226,042	314	205,617	90.96%	15,885	7.03%	4,540	2.01%	n/a	
August	205,151	312	182,006	88.72%	14,912	7.27%	8,233	4.01%	n/a	
September	201,388	317	180,615	89.69%	14,828	7.36%	5,945	2.95%	n/a	
October	208,305	323	186,819	89.69%	14,048	6.74%	7,438	3.57%	n/a	
November	225,139	320	205,423	91.24%	12,515	5.56%	7,200	3.20%	n/a	
December	248,249	319	221,186	89.10%	15,997	6.44%	11,067	4.46%	n/a	
<i>Federal Order 6 - Florida</i>										
Jan. 2000	255,525	275	224,785	87.97%	15,200	5.95%	7,712	3.02%	7,829	3.06%
February	243,677	250	220,592	90.53%	15,069	6.18%	5,204	2.14%	2,811	1.15%
March	270,661	244	236,388	87.34%	19,765	7.30%	5,144	1.90%	9,364	3.46%
April	258,886	250	211,666	81.75%	19,073	7.37%	6,153	2.38%	21,994	8.50%
May	254,692	245	214,790	84.34%	19,991	7.85%	5,968	2.34%	13,943	5.47%
June	228,335	250**	202,603	88.74%	18,208	7.97%	4,434	1.94%	3,089	1.35%

* Excludes double-counting of producers supplying more than one order.

The Department of Agriculture (USDA) prohibits discrimination in its programs on the basis of race, color, national origin, sex, religion, age, disability, political beliefs, sexual orientation, or marital or familial status. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD).

To file a complaint, write USDA, Director, Office of Civil Rights; Room 326W, Jamie L. Whitten Building; 14th and Independence; Washington, D.C. 20250-9410, or call (202) 720-5964 (voice and TDD). USDA is an equal opportunity provider and employer.

FEDERAL MILK MARKET ADMINISTRATOR
U.S. DEPARTMENT OF AGRICULTURE
P.O. BOX 1208
NORCROSS, GEORGIA 30091-1208

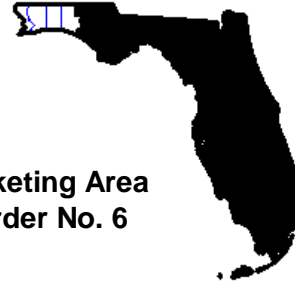
Address Correction Requested



FLORIDA Fluid Milk Report

Sue L. Mosley
Market Administrator

Florida Marketing Area
Federal Order No. 6



Volume I - No. 8

August 2000

www.fmmlanta.com

Forward Pricing Pilot Program Announced: Allows Payment Below Order Minimum

USDA issued final rules for a dairy forward contracting pilot program. The pilot program will be in effect for milk marketed Aug. 1, 2000, through Dec. 31, 2004. Under the program, dairy farmers or cooperative associations may enter into forward contracts to sell milk to pool handlers; and the handler will not be required to pay the minimum Federal order price for that milk. Instead, handlers will pay the price specified in the forward contract. This **contract price will not be enforced** by the Market Administrator.

Any handler participating in the pilot program will still be subject to all other provisions of an order. Handlers will settle with the producer pool as before; they will receive the same draw or pay the same obligation as if they had paid the Federal order minimum value for producer milk. They must continue to submit all required reports of milk receipts, milk use, and payment to producers, and be subject to audit.

"It is important that producers understand this program is voluntary and that they still have the provisions of the milk marketing order program if they do not choose to forward contract," said Kathleen Merrigan, Administrator of the Agricultural Marketing Service. "AMS will be monitoring all aspects of contracting under this pilot program to ensure that dairy farmers are not adversely affected."

Any contract offered to a producer by a handler must contain the USDA's fact sheet on contracting and a disclosure statement. (See page 6.) In addition, initial contracts may not be written for a period longer than 12 months. Both the disclosure statement and a copy of the contract must be signed in advance and submitted to the market administrator to be eligible for the program. Each handler is eligible to contract milk up to the amount of its use of non-Class I producer milk. Producers may forward contract all or part of their milk.

The fact sheet, questions and answers about the program, and a copy of the required disclosure statement begin on page 6 of this report. More detailed information, including the rule itself, is available on the AMS web site at

<http://www.ams.usda.gov/dairy>

or from market administrator offices. The final rule was published in the July 18 *Federal Register*.

Outlook: Uniform Price Rises to \$15.78 Butter, August Class I Down

The July uniform price is up 21¢ to \$15.78 per hundredweight on slightly higher butter prices and Class I utilization of 88.51%. This may be the highest uniform price for several months, as the August Class I price at Tampa is down 51¢ to \$15.95. The Class IV price fell for the first time since its introduction in January.

On the Chicago Mercantile Exchange (CME), butter was \$1.20 per pound on August 9. Block cheese remained steady at \$1.24 per pound, well above the \$1.10 support price.

Estimated June milk production for the entire U.S. was up 2.6% compared with last June, according to USDA's National Agricultural Statistics Service (NASS). Hot weather is having a negative impact on Southeastern production. Prices paid by farmers in July were unchanged from June, but up 4.3% from last July. Prices received by farmers for dairy products were up 4% from June, but down 8.5% from last July.

Adapted in part from Dairy Market News, July 14 – August 11, 2000; Vol. 67, No. 28 - No. 32.

Agricultural Disaster Declared in Southeast

On July 14, Agriculture Secretary Glickman declared an agricultural disaster area due to drought. The area includes all of Georgia's 159 counties, 39 of South Carolina's 46 counties and 59 of Florida's 67 counties. Farmers in those areas and contiguous counties are eligible for emergency low-interest loans. Farmers in eligible counties have eight months to apply for the loans to help cover part of their actual losses.

Some Georgia producers may also be eligible for the Emergency Conservation Program, which provides cost-share assistance to supply water for livestock and other conservation measures. USDA previously approved emergency haying and grazing on Conservation Reserve Program acreage, providing assistance to approved producers hurt by drought.

For further information, contact your local Farm Service Agency office or visit :

www.fsa.usda.gov/pas/disaster/assistance1.htm

More on Forward Pricing Pilot Program - Pages 6,7,8

F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - JULY 2000

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	57.24%	4,618,545	\$1.4355	\$ 6,629,921.33
Class I Differential at Location				188,453.67
Class II Butterfat	34.38%	2,774,426	\$1.2761	3,540,445.02
Class III Butterfat	2.99%	241,193	\$1.2691	306,098.04
Class IV Butterfat	5.39%	435,262	\$1.2691	552,391.02
Total Butterfat	100.00%	8,069,426		\$ 11,217,309.08

Uniform Butterfat Price per lb. (Hillsborough County, Florida): **\$1.3901**

Calculation of Uniform Skim Milk Price:

Producer Milk	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	89.67%	194,706,272	\$7.71 /cwt.	\$ 15,011,853.59
Class I Butterfat	57.24%	4,618,545	\$1.4355 /lb.	6,629,921.33
Class I Differential at Location		199,324,817		8,136,790.04
Total Class I Milk	88.51%	199,324,817		\$ 29,778,564.96
Class II Skim Milk	6.59%	14,316,142	\$8.41 /cwt.	\$ 1,203,987.55
Class II Butterfat	34.38%	2,774,426	\$1.2761 /lb.	3,540,445.02
Total Class II Milk	7.59%	17,090,568		\$ 4,744,432.57
Class III Skim Milk	2.33%	5,051,465	\$6.44 /cwt.	\$ 325,314.33
Class III Butterfat	2.99%	241,193	\$1.2691 /lb.	306,098.04
Total Class III Milk	2.35%	5,292,658		\$ 631,412.37
Class IV Skim Milk	1.41%	3,058,607	\$7.70 /cwt.	\$ 235,512.75
Class IV Butterfat	5.39%	435,262	\$1.2691 /lb.	552,391.02
Total Class IV Milk	1.55%	3,493,869		\$ 787,903.77
Producer Milk	100.00%	225,201,912		\$ 35,942,313.67

Adjustments

Overage and Other Source	\$ 9,307.87
Inventory Adjustments	(14,892.45)
Producer butterfat at uniform butterfat price	(11,217,309.08)
Location Adjustments to Producers	(168,796.37)
1/2 Unobligated Balance in P.S.F.	100,991.69

Adjusted Pool Value

Reserve for Producer Settlement Fund	\$ 11.35326	\$ 24,651,615.33
	\$ 0.04326	93,931.51

Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):

\$11.31

\$ 24,745,546.84

Uniform Price per cwt. (Hillsborough County, Florida)

\$15.78*

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I - 2000		UNIFORM - 2000		CLASS I %
	JULY	AUGUST	JUNE	JULY	JULY
Appalachian (Charlotte)	\$ 15.56	\$ 15.05	\$ 14.01	\$ 14.46	69.29%
Arizona-Las Vegas (Phoenix)	\$ 14.81	\$ 14.30	\$ 12.10	\$ 12.32	29.04%
Central (Kansas City)	\$ 14.46	\$ 13.95	\$ 11.16	\$ 11.95	26.50%
Florida (Tampa)	\$ 16.46	\$ 15.95	\$ 15.57	\$ 15.78	88.51%
Mid-East (Cleveland)	\$ 14.46	\$ 13.95	\$ 12.38	\$ 12.68	42.40%
Northeast (Boston)	\$ 15.71	\$ 15.20	\$ 13.25	\$ 13.52	40.50%
Pacific Northwest (Seattle)	\$ 14.36	\$ 13.85	\$ 11.91	\$ 12.19	26.40%
Southeast (Atlanta)	\$ 15.56	\$ 15.05	\$ 13.78	\$ 14.23	65.58%
Southwest (Dallas)	\$ 15.46	\$ 14.95	\$ 12.75	\$ 13.36	42.02%
Upper Midwest (Chicago)	\$ 14.26	\$ 13.75	\$ 10.43	\$ 11.36	16.40%
Western (Salt Lake City)	\$ 14.36	\$ 13.85	\$ 11.01	\$ 11.73	20.12%

**FLORIDA MILK MARKETING AREA - FEDERAL ORDER 6
STATISTICAL SUMMARY FOR JULY 2000**

RECEIPTS

Producer Milk:	Class I	199,324,817
	Class II	17,090,568
	Class III	5,292,658
	Class IV	3,493,869
	Total	<u>225,201,912</u>
<i>Average Butterfat Test</i>		3.583%
<i>Daily Average Receipts</i>		7,264,578
Percent of Producer Milk in Class I		88.51 %
Other Source Milk:	Class I	8,839,358
	Class II	11,435,810
	Class III	41,248
	Class IV	2,307,535
	Total	<u>22,623,951</u>
Overages:	Class I	0
	Class II	7,294
	Class III	0
	Class IV	0
	Total	<u>7,294</u>
Opening Inventory	Class I	12,970,825
	Class II	149,086
	Class III	333,723
	Class IV	5,440,620
	Total	<u>18,894,254</u>
TOTAL RECEIPTS		<u><u>266,727,411</u></u>

UTILIZATION

CLASS I UTILIZATION:

Inventory of Packaged FMF	10,978,418
Route Disposition in Class I	207,285,378
Shrinkage	1,914,512
Transfers and Diversions to Nonpool Plant:	956,692
Total Class I Utilization	<u>221,135,000</u>

<i>Average Butterfat Test</i>	2.313 %
<i>Daily Average Utilization</i>	7,133,387

CLASS II UTILIZATION:

Nonfluid Used to Produce	11,364,746
Shrinkage	1,510
Transfers & Diversions, Nonpool and Food Plant:	4,337,840
Used to Produce/Other Uses	12,978,662
Total Class II Utilization	<u>28,682,758</u>

<i>Average Butterfat Test</i>	10.205 %
-------------------------------	----------

CLASS III UTILIZATION:

Shrinkage	4,090,919
Transfers and Diversions to Nonpool Plant:	337,109
Used to Produce/Other Uses	1,239,601
Total Class III Utilization	<u>5,667,629</u>

<i>Average Butterfat Test</i>	5.243 %
-------------------------------	---------

CLASS IV UTILIZATION:

Inventory of Bulk FCP and FMF	8,869,633
Nonfluid Used to Fortify	1,356,870
Shrinkage	0
Transfers and Diversions to Nonpool Plant:	1,015,521
Used to Produce/Other Uses	0
Total Class IV Utilization	<u>11,242,024</u>

<i>Average Butterfat Test</i>	7.400 %
-------------------------------	---------

TOTAL UTILIZATION	<u><u>266,727,411</u></u>
--------------------------	----------------------------------

Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in July 2000 is \$15.78 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$11.31 per hundredweight plus 3.5 times the uniform butterfat price of \$1.3901 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In July, Class I use accounted for 88.51% of all producer skim milk (priced to handlers at \$7.71 per hundredweight, plus the Class I differential and 57.24% of producer butterfat (priced to handlers at \$1.4355 per pound plus Class I differential). Class II use accounted for 7.59% of all producer skim milk (\$8.41 per hundredweight) and 34.38% of producer butterfat (\$1.2761 per pound). Class III use accounted for 2.35% of all producer skim milk (\$6.44 per hundredweight) and 2.99% of producer butterfat (\$1.2691 per pound). Class IV use accounted for 1.55% of all producer skim milk (\$7.70 per hundredweight) and 5.39% of producer butterfat (\$1.2691 per pound).

Receipts of producer milk during July 2000 totaled 225.2 million pounds, 800,000 pounds less than was pooled on the former Federal Orders 6, 12, and 13 in July of last year. Florida producers supplied 202.1 million pounds of milk in June 2000 to pool plants or 88.5% of the total producer milk pooled in Florida. In June 1999 Florida producers supplied 89.7% of the total producer milk pooled in the three former Florida markets.

There were 12 regulated pool distributing plants and 2 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for July 2000. In-area Class I route disposition totaled 219.8 million pounds in June 2000, an increase of 2.9 million pounds from the three former Florida markets last year. This was down 1% after adjusting for calendar composition.

For Southeastern producers, cash expenses related to production rose by 1.3% in July and total economic costs rose by 1.1%. Despite this increase, cash expenses remained 1.5% below July 1999 levels and total economic costs were 3.4% below last years.

Packaged Class I Route Sales in Marketing Area

Product Description	Florida
	June 2000
Whole Milk	99,502,907
Fat Free Milk	33,643,797
Lowfat Milk (incl. 1%)	22,754,440
Reduced Fat Milk (incl. 2%)	52,593,822
Cultured Fluid Milk (incl. Buttermilk)	1,570,175
Flavored Drinks and Milk	9,755,351
Total Disposition in Marketing Area	219,820,492
Total Disposition by Pool Plants	199,129,757
Total Disposition by Nonpool Plants	20,690,735
Total Disposition in Marketing Area	219,820,492

COST OF PRODUCTION JUNE AND JULY, 2000 1/ 2/

REGION	TOTAL CASH EXPENSES		TOTAL ECONOMIC COSTS	
	JUNE 3/	JULY	JUNE 3/	JULY
Northeast	15.22	15.47	20.14	20.41
Southeast	14.85	15.05	18.65	18.85
Upper Midwest	13.83	13.98	18.48	18.64
Corn Belt	14.72	14.90	20.56	20.77
Southern Plains	13.03	13.17	16.37	16.52
Pacific	9.72	9.81	11.41	11.50

1/ United States Department of Agriculture, Economics Research Service. Costs are dollars per 100 pounds (cwt.). Regions are defined as: Northeast--New York, Pennsylvania, and Vermont; Southeast--Florida and Georgia; Upper Midwest--Michigan, Minnesota, and Wisconsin; Corn Belt--Iowa, Missouri, and Ohio; Southern Plains--Texas; Pacific--Arizona, California, and Washington.

2/ Released subsequent to *Announcement of Class Prices* due to unavailability on August 4, 2000.

3/ Revised from last month due to changes in milk production, producer price indexes, corn market price, and economic indicators for the U.S. economy.

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

MONTH & YEAR	CLASS I*		CLASS II		CLASS III		CLASS IV		UNIFORM*	
	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.
Jan. 2000	\$11.72	\$1.0254	\$8.42	\$0.9436	\$7.02	\$0.9366	\$7.72	\$0.9366	\$11.32	\$0.9855
February	\$11.72	\$0.9702	\$8.42	\$0.9658	\$6.41	\$0.9588	\$7.71	\$0.9588	\$11.41	\$0.9673
March	\$11.71	\$1.0113	\$8.41	\$1.0261	\$6.19	\$1.0191	\$7.70	\$1.0191	\$11.30	\$1.0175
April	\$11.70	\$1.0389	\$8.40	\$1.1422	\$5.63	\$1.1352	\$7.68	\$1.1352	\$11.13	\$1.0897
May	\$11.70	\$1.1959	\$8.40	\$1.2924	\$5.05	\$1.2854	\$7.68	\$1.2854	\$11.18	\$1.2408
June	\$11.70	\$1.2595	\$8.40	\$1.4198	\$4.68	\$1.4128	\$7.70	\$1.4128	\$11.32	\$1.3282
July	\$11.71	\$1.4755	\$8.41	\$1.2761	\$6.44	\$1.2691	\$7.70	\$1.2691	\$11.31	\$1.3901
August	\$11.70	\$1.3313	\$8.40							

MONTH & YEAR	CLASS I*	CLASS II	CLASS III	CLASS IV	UNIFORM*
	Per hundredweight at 3.5% butterfat test.				
Jan. 2000	\$14.90	\$11.43	\$10.05	\$10.73	\$14.37
February	\$14.71	\$11.51	\$9.54	\$10.80	\$14.40
March	\$14.84	\$11.71	\$9.54	\$11.00	\$14.47
April	\$14.93	\$12.10	\$9.41	\$11.38	\$14.55
May	\$15.48	\$12.63	\$9.37	\$11.91	\$15.13
June	\$15.70	\$13.08	\$9.46	\$12.38	\$15.57
July	\$16.46	\$12.58	\$10.66	\$11.87	\$15.78
August	\$15.95				

* Class I and uniform prices are at Hillsborough County (Tampa), Florida.

FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

MONTH AND YEAR	PRODUCER MILK 1,000 LBS.	NUMBER OF FARMS*	CLASS I		CLASS II		CLASS III		CLASS IV	
			1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS
Federal Orders 6, 12, & 13 (combined)										
Jan. 1999	260,376	304	224,315	86.15%	16,043	6.16%	20,019	7.69%		n/a
February	242,076	254	208,446	86.11%	18,060	7.46%	15,570	6.43%		n/a
March	274,966	255	230,458	83.81%	22,356	8.13%	22,152	8.06%		n/a
April	258,909	255	219,440	84.76%	20,223	7.81%	19,246	7.43%		n/a
May	239,478	253	207,368	86.59%	19,725	8.24%	12,385	5.17%		n/a
June	224,067	277	198,344	88.52%	18,146	8.10%	7,577	3.38%		n/a
July	226,042	314	205,617	90.96%	15,885	7.03%	4,540	2.01%		n/a
August	205,151	312	182,006	88.72%	14,912	7.27%	8,233	4.01%		n/a
September	201,388	317	180,615	89.69%	14,828	7.36%	5,945	2.95%		n/a
October	208,305	323	186,819	89.69%	14,048	6.74%	7,438	3.57%		n/a
November	225,139	320	205,423	91.24%	12,515	5.56%	7,200	3.20%		n/a
December	248,249	319	221,186	89.10%	15,997	6.44%	11,067	4.46%		n/a
Federal Order 6 - Florida										
Jan. 2000	255,525	275	224,785	87.97%	15,200	5.95%	7,712	3.02%	7,829	3.06%
February	243,677	250	220,592	90.53%	15,069	6.18%	5,204	2.14%	2,811	1.15%
March	270,661	244	236,388	87.34%	19,765	7.30%	5,144	1.90%	9,364	3.46%
April	258,886	250	211,666	81.75%	19,073	7.37%	6,153	2.38%	21,994	8.50%
May	254,692	245	214,790	84.34%	19,991	7.85%	5,968	2.34%	13,943	5.47%
June	228,335	245	202,603	88.74%	18,208	7.97%	4,434	1.94%	3,089	1.35%
July	225,202	250**	199,325	88.51%	17,091	7.59%	5,293	2.35%	3,494	1.55%

* 1999 data excludes double-counting of producers supplying more than one order.

** Estimated

**Forward Pricing Pilot Program Fact Sheet and Disclosure Statement
Agricultural Marketing Service, U.S. Department of Agriculture**

1. The Forward Pricing Pilot Program is a voluntary program that allows dairy farmers and handlers buying their milk to enter into forward contracts for that portion of milk that the handler uses for nonfluid milk products. Dairy farmers are under no obligation to participate in this program and may continue to have their milk priced under the order's minimum payment provisions. If a handler pressures a dairy farmer to sign a forward contract, this should be reported to the market administrator immediately.
2. By entering into a forward contract with a handler, a dairy farmer gives up the right to receive the minimum Federal order prices for the amount of their milk under contract.
3. The first forward contract involving a dairy farmer or cooperative association that is participating in the pilot program for the first time is restricted to 12 months. Thereafter, subsequent contracts may be of unlimited duration provided that they do not extend beyond the pilot program termination date, December 31, 2004.
4. Dairy farmers entering into a forward contract should understand all of the terms of the contract, including how their milk will be priced, the length of the contract, and any charges or deductions that will be made. If a formula will be used to price your milk, you should understand how the formula works and what factors affect its movement. You should understand what will happen if you cannot fulfill the terms of the contract. What may you be liable for? You should also understand what remedies are available to you if the processor defaults on the contract.
5. The terms and conditions of a contract must be in writing. If you and the handler to whom you deliver your milk renegotiate or modify any terms of the contract, the changes must be put in writing as an amendment to the contract and submitted to the market administrator. The contract should contain a clause explaining how disagreements will be settled.
6. Market administrators will continue to be responsible for verifying the accuracy of the weights and tests of your milk on the same basis as if your milk was subject to Federal order pricing. If you should choose to price components of your milk that are not tested for and priced under the order in which your milk is pooled, you will have to arrange for private testing of your milk to verify the buying handler's weights and tests.
7. The following disclosure statement must be signed by each dairy farmer that enters into a forward contract with a handler under the pilot program. The disclosure statement must be attached to each contract submitted to the market administrator. Contracts that are submitted without the disclosure statement will be considered to be invalid for the purpose of exempting a handler from an order's minimum pricing provisions. Forward contracts must be signed by the producer and handler prior to the first day of the month for which they are effective and must be in the possession of the market administrator by the 15th day of that month.

Disclosure Statement

I am voluntarily entering into a forward contract with _____ (handler's name). I have been given a copy of the contract and I have received the USDA's Pilot Program Fact Sheet to which this disclosure statement was attached. By signing this form, I understand that I am forfeiting my right to receive the order's minimum prices for that portion of my milk that is under contract for the duration of the contract. I also understand that my milk will be priced in accordance with the terms and conditions of the contract.

Printed Name: _____

Signature: _____

Date: _____

Address: _____

Producer No. _____

Questions & Answers Concerning Pilot Forward Contract Pricing Program

Q: Will all dairy farmers be guaranteed an opportunity to participate in this pilot program?

A: In order to participate in this program, two things are necessary. First, the handler to which a dairy farmer delivers milk must be willing to offer the dairy farmer a forward contract. Second, the handler must have non-fluid uses of milk--i.e., butter, powder, cheese, ice cream, yogurt, etc.--to cover the quantity of milk under forward contract.

Q: Will market administrators enforce payment of the contract price for milk covered by forward contracts?

A: No, market administrators will only enforce payment of the minimum order prices provided under the order for milk that is not subject to a forward contract.

Q: Can a handler force a producer to enter into a forward contract?

A: A handler cannot force a producer to enter into a forward contract. The Consolidated Appropriations Act 2000 (i.e., Section 3 of H.R. 3428 of the 106th Congress, as enacted by Section 1001(a)(8) of Public Law 106-113), gives the Secretary of Agriculture the authority to implement this pilot program. If the program is abused, the Secretary will take appropriate remedial action.

Q: How do we know that a producer has "voluntarily" entered into a forward contract with a handler?

A: Before a handler can be exempt from paying a producer the Federal order's minimum price(s), the market administrator must have a signed copy of a forward contract with both the handler's and producer's signatures. The contract must be signed prior to the first day of the month for which it is to be effective and must be in the possession of the market administrator by the 15th day of the month. In addition, attached to each contract must be a disclosure statement signed by the dairy farmer or cooperative association representative entering into the forward contract.

Q: Is there any restriction concerning the length of a forward contract?

A: A contract with a producer or cooperative association participating for the first time under the pilot program is limited to 12 months. Thereafter, any contract under the pilot program involving this producer or cooperative association may be unlimited in length provided that it does not extend beyond the pilot program termination date, December 31, 2004.

Q: Can a producer enter into a forward contract with more than one handler?

A: Yes.

Q: Will the market administrator verify the weights and tests of milk under forward contract?

A: The market administrator will verify the weights and tests of milk of producers who are not members of a cooperative association in the same manner as would be done if the milk were not under contract.

Q: What happens if, after a handler has entered into forward contracts, the handler's nonfluid use drops below the amount of milk covered by forward contracts?

A: If this should happen and the contract price exceeded the order's minimum price(s) for the month, the issue would be moot and the handler would continue to pay the producer the agreed-upon contract price for the milk covered by the contract. If, on the other hand, the contract price was below the order's minimum price(s) for the month, the handler would be required to pay the higher minimum price(s) for the quantity of over-contracted milk.

Q: In the situation just described, who determines which producers get the higher minimum order price for their over-contracted milk?

A: This determination is left to the handler. If the handler fails to indicate which milk is over-contract milk, the market administrator will prorate the quantity of over-contract milk to each producer and cooperative association having a forward contract with the handler.

Q: Can a handler enter into a forward contract with a cooperative association?

A: Yes.

Q: Can a forward contract between a handler and a cooperative association cover milk transferred from the cooperative association's plant?

A: Forward contracts can apply to bulk milk or milk components transferred from a cooperative association's plant.

Q: How will a handler's Class II, III, and IV utilization be determined?

A: Each month the market administrator will combine all of the handler's reported Class II, III, and IV utilization for all of the handler's plants receiving producer milk under the specific order.

Q: Will a handler's forward contracts with producers relieve the handler of responsibility for supplying the market with milk for fluid use if the market administrator increases shipping requirements for supply plants, balancing plants, and/or a system of supply plants?

A: No, any handler operating a pool plant will be responsible for meeting the order's pooling requirements regardless of the impact such requirements may have on a handler's outstanding forward contracts. This responsibility would extend to any modification of shipping requirements resulting from a market administrator's adjustment of such requirements under the order.

(Continued on Page 8)

Questions & Answers Concerning Pilot Forward Contract Pricing Program (continued from p. 7)

Q: For that portion of their milk covered by forward contracts, will handlers still be subject to the order's classified pricing system?

A: Yes, even though a handler has forward contracted for a portion of its milk supply at a price that is higher or lower than the minimum order price, the handler will still be required to account for all of its milk receipts at the classified prices provided by the order and will still be required to make a payment into the producer-settlement fund if its classified use value exceeds the marketwide average. On the other hand, if a handler's classified use value is below the marketwide average, the handler will draw a payment out of the producer-settlement fund at the difference between its classified use value and the value of the milk at the marketwide average use value.

Q: For milk under forward contract, will a handler have to make partial and final payments by the dates required under the order?

A: Milk under forward contract will not be subject to the amount of payment specified under the order but contract payments will be required to be made on the same day as minimum order payments are required to be made.

Q: Can the components of milk under forward contract be priced on a different basis than the components of milk that is subject to minimum Federal order pricing?

A: Yes, milk under forward contract can be priced any way that the handler and producer mutually agree upon.

Q: Why restrict forward contracting to milk that is not used for fluid use?

A: This restriction was specified by the legislative amendment.

Q: Will market administrators have any role in reviewing or approving forward contracts?

A: Market administrators will review a forward contract to be certain that it is in compliance with the rules governing the pilot program. They will ensure that the contract is signed by both parties and will make certain that a signed disclosure statement is attached to each contract entered into by a dairy farmer under the pilot program. Other than reviewing the contract for these items, the market administrator will not comment on or seek to change a contract that has been approved between a producer and a handler.

The Department of Agriculture (USDA) prohibits discrimination in its programs on the basis of race, color, national origin, sex, religion, age, disability, political beliefs, sexual orientation, and marital or familial status. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD).

To file a complaint, write USDA, Director, Office of Civil Rights; Room 326W, Jamie L. Whitten Building; 14th and Independence; Washington, D.C. 20250-9410, or call (202) 720-5964 (voice and TDD). USDA is an equal opportunity provider and employer.

Market Information BULLETIN
Federal Milk Market Administrator
P.O. Box 1208
Norcross, Georgia 30091-1208

Address Correction Requested



FLORIDA Fluid Milk Report

Sue L. Mosley
Market Administrator



Florida Marketing Area
Federal Order No. 6

Volume I - No. 9

September 2000

www.fmmlanta.com

USDA Adjusts Butter and Cheese Make Allowances

On August 15th, the USDA announced that it was raising the support price that the Commodity Credit Corporation pays for barrel cheese and block cheddar by 2.2 cents per pound, to \$1.0920 and \$1.1220 per pound, respectively. It also raised the butter support price by 1.8 cents per pound, to \$0.0680 per pound. The support price for nonfat dry milk remains unchanged at \$1.0100 per pound.

These increases were effected by reducing the 'make allowances' used in the Dairy Price Support Program to the same levels as those used by Federal Milk Marketing Orders to set uniform prices. This represents the first change to make allowances since the 1970's. The changes were made in response to industry concerns that discrepancies between the make allowances used in the CCC formulas and the Federal Order formulas could lead to inequities in the milk market.

Make allowances are a part of the pricing formulas that are used by the Agricultural Marketing Service (AMS) to arrive at Class III and Class IV announced prices and by the CCC to determine the price it will pay for surplus commodities. Make allowances, which represent the cost of turning fluid milk into products such as cheese and butter, are subtracted from benchmark commodity prices to arrive at the true value of milk used in production. Lower make allowances translate into higher Class III and Class IV prices and ultimately into higher Class I prices as well.

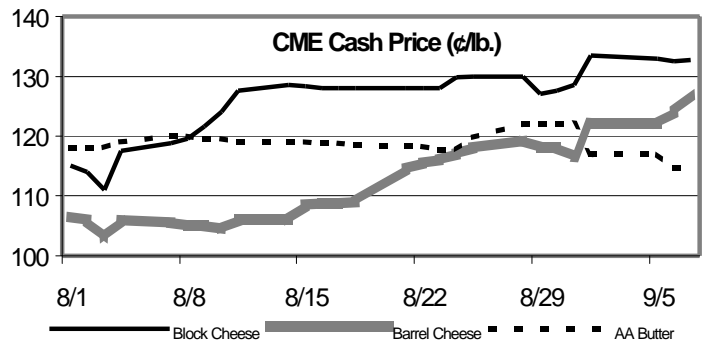
Under Federal Order Reform the Class I announced price is defined as the higher of the Class III or Class IV announced price plus a Class I differential. The Class III price is dependent on the cash price of both cheese and butter, while the Class IV price is influenced by butter and nonfat dry milk prices. The USDA's National Agricultural Statistics Service (NASS) surveys dairy product manufacturers in order to obtain the two-week average cash prices used to calculate announced prices.

On May 8th through 12th, 2000 USDA conducted a hearing to consider proposals to change the Class III and Class IV pricing formulas that were implemented as part of order reform on January 1, 2000. It is currently reviewing these proposals, including proposed changes to the make allowance levels. The secretary must submit a final decision regarding these proposed changes by December 1, 2000.

Outlook: Uniform Price Falls to \$15.68 Butter Down, September Class I Unchanged

The August uniform price is down 10¢ to \$15.68 per hundredweight on lower butter prices and Class I utilization of 91.91%. This decline is likely to continue through September, as the September Class I price at Tampa is down an additional 11¢ from August, to \$15.84. The Class III price fell by 53¢ to 10.13, while the Class IV price remained unchanged at 11.87.

During August and early September Chicago Mercantile Exchange (CME) cash cheese prices trended upward despite high inventory levels. At publication, September and October Class III Futures prices were near cash market cheese prices, suggesting that this trend may be short lived. CME cash butter prices trended slightly downward during the month, as butter inventories also remained high.



Despite unusually hot temperatures and drought conditions throughout much of the country, July milk production for the entire U.S. was up 4.8% compared with last July, according to USDA's National Agricultural Statistics Service (NASS). Much of this increase is attributed to an 83,000 head increase in U.S. herd size over last year and an average increase in per head production of about 60 lbs. a month. NASS reports that milk supplies are tight in the southeast due to seasonally low production although imports from outside the region are sufficient to meet demand and keep prices depressed. Prices paid by farmers in August were 1% below July, but up 4% from last August. Prices received by farmers for dairy products were down 1% from July, but down 17% compared with this time last year.

F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - AUGUST 2000

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	57.08%	4,548,353	\$1.2913	\$ 5,873,288.24
Class I Differential at Location				185,763.52
Class II Butterfat	29.91%	2,383,998	\$1.2729	3,034,591.05
Class III Butterfat	3.08%	245,645	\$1.2659	310,962.02
Class IV Butterfat	9.93%	791,420	\$1.2659	1,001,858.58
Total Butterfat	100.00%	7,969,416		\$ 10,406,463.41

Uniform Butterfat Price per lb. (Hillsborough County, Florida): **\$1.3058**

Calculation of Uniform Skim Milk Price:

Producer Milk	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	93.21%	197,808,187	\$7.70 /cwt.	\$ 15,231,230.41
Class I Butterfat	57.08%	4,548,353	\$1.2913 /lb.	5,873,288.24
Class I Differential at Location		202,356,540		8,253,441.76
Total Class I Milk	91.91%	202,356,540		\$ 29,357,960.41
Class II Skim Milk	4.76%	10,109,994	\$8.40 /cwt.	\$ 849,239.50
Class II Butterfat	29.91%	2,383,998	\$1.2729 /lb.	3,034,591.05
Total Class II Milk	5.67%	12,493,992		\$ 3,883,830.55
Class III Skim Milk	1.67%	3,542,380	\$5.91 /cwt.	\$ 209,354.66
Class III Butterfat	3.08%	245,645	\$1.2659 /lb.	310,962.02
Total Class III Milk	1.72%	3,788,025		\$ 520,316.68
Class IV Skim Milk	0.36%	758,866	\$7.71 /cwt.	\$ 58,508.57
Class IV Butterfat	9.93%	791,420	\$1.2659 /lb.	1,001,858.58
Total Class IV Milk	0.70%	1,550,286		\$ 1,060,367.15
Producer Milk	100.00%	220,188,843		\$ 34,822,474.79

Adjustments

Overage and Other Source	\$ 202,134.07
Inventory Adjustments	(17,575.02)
Producer butterfat at uniform butterfat price	(10,406,463.41)
Location Adjustments to Producers	(161,975.13)
1/2 Unobligated Balance in P.S.F.	93,238.38

Adjusted Pool Value	\$ 11.55966	\$ 24,531,833.68
Reserve for Producer Settlement Fund	\$ 0.04966	(105,377.56)

Uniform Skim Milk Price per cwt. (Hillsborough County, Florida): **\$11.51** **\$ 24,426,456.12**

Uniform Price per cwt. (Hillsborough County, Florida) **\$15.68***

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I - 2000		UNIFORM - 2000		CLASS I %
	AUGUST	SEPTEMBER	JULY	AUGUST	JULY
Appalachian (Charlotte)	\$ 15.05	\$ 14.94	\$ 14.46	\$ 14.40	75.36%
Arizona-Las Vegas (Phoenix)	\$ 14.30	\$ 14.19	\$ 12.32	\$ 12.20	35.39%
Central (Kansas City)	\$ 13.95	\$ 13.84	\$ 11.95	\$ 11.61	29.37%
Florida (Tampa)	\$ 15.95	\$ 15.84	\$ 15.78	\$ 15.68	91.91%
Mid-East (Cleveland)	\$ 13.95	\$ 13.84	\$ 12.68	\$ 12.49	48.90%
Northeast (Boston)	\$ 15.20	\$ 15.09	\$ 13.52	\$ 13.39	45.20%
Pacific Northwest (Seattle)	\$ 13.85	\$ 13.74	\$ 12.19	\$ 11.94	28.49%
Southeast (Atlanta)	\$ 15.05	\$ 14.94	\$ 14.23	\$ 14.15	73.32%
Southwest (Dallas)	\$ 14.95	\$ 14.84	\$ 13.36	\$ 13.16	48.42%
Upper Midwest (Chicago)	\$ 13.75	\$ 13.64	\$ 11.36	\$ 10.97	18.60%
Western (Salt Lake City)	\$ 13.85	\$ 13.74	\$ 11.73	\$ 11.53	27.70%

**FLORIDA MILK MARKETING AREA - FEDERAL ORDER 6
STATISTICAL SUMMARY FOR AUGUST 2000**

RECEIPTS

Producer Milk:	Class I	202,356,540
	Class II	12,493,992
	Class III	3,788,025
	Class IV	1,550,286
	Total	220,188,843
<i>Average Butterfat Test</i>		3.619%
<i>Daily Average Receipts</i>		7,102,866
Percent of Producer Milk in Class I		91.90 %
Other Source Milk:	Class I	21,096,214
	Class II	11,958,542
	Class III	762,786
	Class IV	2,471,479
	Total	36,289,021
Overages:	Class I	356,391
	Class II	761,471
	Class III	133,893
	Class IV	18,463
	Total	1,270,218
Opening Inventory	Class I	11,060,027
	Class II	249,725
	Class III	1,268,736
	Class IV	7,269,563
	Total	19,848,051
TOTAL RECEIPTS		277,596,133

UTILIZATION

CLASS I UTILIZATION:

Inventory of Packaged FMF	15,039,423
Route Disposition in Class I	217,334,368
Shrinkage	1,439,946
Transfers and Diversions to Nonpool Plant:	1,055,435
Total Class I Utilization	234,869,172

<i>Average Butterfat Test</i>	2.242 %
<i>Daily Average Utilization</i>	7,576,425

CLASS II UTILIZATION:

Nonfluid Used to Produce	8,200,628
Shrinkage	3,181
Transfers & Diversions, Nonpool and Food Plant:	1,817,483
Used to Produce/Other Uses	15,442,438
Total Class II Utilization	25,463,730

<i>Average Butterfat Test</i>	10.043 %
-------------------------------	----------

CLASS III UTILIZATION:

Shrinkage	4,131,367
Transfers and Diversions to Nonpool Plant:	288,894
Used to Produce/Other Uses	1,533,179
Total Class III Utilization	5,953,440

<i>Average Butterfat Test</i>	4.484 %
-------------------------------	---------

CLASS IV UTILIZATION:

Inventory of Bulk FCP and FMF	6,756,389
Nonfluid Used to Fortify	1,605,613
Shrinkage	0
Transfers and Diversions to Nonpool Plant:	2,947,789
Used to Produce/Other Uses	0
Total Class IV Utilization	11,309,791

<i>Average Butterfat Test</i>	13.578 %
-------------------------------	----------

TOTAL UTILIZATION	277,596,133
--------------------------	--------------------

Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in August 2000 is \$15.68 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$11.51 per hundredweight plus 3.5 times the uniform butterfat price of \$1.3058 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In August, Class I use accounted for 93.21% of all producer skim milk (priced to handlers at \$7.70 per hundredweight, plus the Class I differential and 57.08% of producer butterfat (priced to handlers at \$1.2913 per pound plus Class I differential). Class II use accounted for 4.76% of all producer skim milk (\$8.40 per hundredweight) and 29.91% of producer butterfat (\$1.2729 per pound). Class III use accounted for 1.67% of all producer skim milk (\$5.91 per hundredweight) and 3.08% of producer butterfat (\$1.2659 per pound). Class IV use accounted for 0.36% of all producer skim milk (\$7.71 per hundredweight) and 9.93% of producer butterfat (\$1.2659 per pound).

Receipts of producer milk during August 2000 totaled 220 million pounds, 15 million pounds more than was pooled on the former Federal Orders 6, 12, and 13 in August of last year. Florida producers supplied 202 million pounds of milk in July 2000 to pool plants or 91.3% of the total producer milk pooled in Florida. In July 1999 Florida producers supplied 82.4% of the total producer milk pooled in the three former Florida markets.

There were 12 regulated pool distributing plants and 3 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for August 2000. In-area Class I route disposition totaled 221.3 million pounds in July 2000, 5.2 million pounds below that of the three former Florida markets last year. This was down 6% after adjusting for calendar composition.

Packaged Class I Route Sales in Marketing Area

Product Description	Florida July 2000
Whole Milk	102,765,836
Fat Free Milk	33,239,955
Lowfat Milk (incl. 1%)	24,011,915
Reduced Fat Milk (incl. 2%)	51,701,363
Cultured Fluid Milk (incl. Buttermilk)	1,479,465
Flavored Drinks and Milk	8,134,279
Total Disposition in Marketing Area	221,332,813
Total Disposition by Pool Plants	202,067,484
Total Disposition by Nonpool Plants	19,265,329
Total Disposition in Marketing Area	221,332,813

MARCH/APRIL MAILBOX MILK PRICES(\$/cwt)^{2/}

Federal milk order ^{1/}	March 1999	March 2000	April 1999	April 2000
Northeast ^{3/}	15.37	12.13	11.91	11.85
Mideast	16.34	11.93	12.07	12.03
Appalachian	17.91	12.93	12.61	12.98
Southeast	16.99	11.47	12.00	11.53
Florida	19.28	14.77	14.09	14.95
Southeastern Avg. ^{4/}	17.82	12.61	12.68	12.67
Upper Midwest	13.62	11.04	12.52	11.12
Central	14.53	11.13	11.65	11.06
Southwest	14.72	11.66	11.36	11.49
Western	12.87	10.35	11.29	10.08
Pacific Northwest	14.37	11.30	11.46	11.37
Mountain Avg. ^{4/}	13.68	10.94	11.41	10.87
All-Market Avg. ^{4/}	15.02	11.66	12.05	11.61
California ^{5/}	13.95	10.80	12.26	11.03

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

MONTH & YEAR	CLASS I*		CLASS II		CLASS III		CLASS IV		UNIFORM*	
	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.
Jan. 2000	\$11.72	\$1.0254	\$8.42	\$0.9436	\$7.02	\$0.9366	\$7.72	\$0.9366	\$11.32	\$0.9855
February	\$11.72	\$0.9702	\$8.42	\$0.9658	\$6.41	\$0.9588	\$7.71	\$0.9588	\$11.41	\$0.9673
March	\$11.71	\$1.0113	\$8.41	\$1.0261	\$6.19	\$1.0191	\$7.70	\$1.0191	\$11.30	\$1.0175
April	\$11.70	\$1.0389	\$8.40	\$1.1422	\$5.63	\$1.1352	\$7.68	\$1.1352	\$11.13	\$1.0897
May	\$11.70	\$1.1959	\$8.40	\$1.2924	\$5.05	\$1.2854	\$7.68	\$1.2854	\$11.18	\$1.2408
June	\$11.70	\$1.2595	\$8.40	\$1.4198	\$4.68	\$1.4128	\$7.70	\$1.4128	\$11.32	\$1.3282
July	\$11.71	\$1.4755	\$8.41	\$1.2761	\$6.44	\$1.2691	\$7.70	\$1.2691	\$11.31	\$1.3901
August	\$11.70	\$1.3313	\$8.40	\$1.2729	\$5.91	\$1.2659	\$7.71	\$1.2659	\$11.51	\$1.3058
September	\$11.70	\$1.2991	\$8.40							

MONTH & YEAR	CLASS I*	CLASS II	CLASS III	CLASS IV	UNIFORM*
	Per hundredweight at 3.5% butterfat test.				
Jan. 2000	\$14.90	\$11.43	\$10.05	\$10.73	\$14.37
February	\$14.71	\$11.51	\$9.54	\$10.80	\$14.40
March	\$14.84	\$11.71	\$9.54	\$11.00	\$14.47
April	\$14.93	\$12.10	\$9.41	\$11.38	\$14.55
May	\$15.48	\$12.63	\$9.37	\$11.91	\$15.13
June	\$15.70	\$13.08	\$9.46	\$12.38	\$15.57
July	\$16.46	\$12.58	\$10.66	\$11.87	\$15.78
August	\$15.95	\$12.56	\$10.13	\$11.87	\$15.68
September	\$15.84				

* Class I and uniform prices are at Hillsborough County (Tampa), Florida.

FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

MONTH AND YEAR	PRODUCER MILK 1,000 LBS.	NUMBER OF FARMS*	CLASS I		CLASS II		CLASS III		CLASS IV	
			1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS
Federal Orders 6, 12, & 13 (combined)										
Jan. 1999	260,376	304	224,315	86.15%	16,043	6.16%	20,019	7.69%		n/a
February	242,076	254	208,446	86.11%	18,060	7.46%	15,570	6.43%		n/a
March	274,966	255	230,458	83.81%	22,356	8.13%	22,152	8.06%		n/a
April	258,909	255	219,440	84.76%	20,223	7.81%	19,246	7.43%		n/a
May	239,478	253	207,368	86.59%	19,725	8.24%	12,385	5.17%		n/a
June	224,067	277	198,344	88.52%	18,146	8.10%	7,577	3.38%		n/a
July	226,042	314	205,617	90.96%	15,885	7.03%	4,540	2.01%		n/a
August	205,151	312	182,006	88.72%	14,912	7.27%	8,233	4.01%		n/a
September	201,388	317	180,615	89.69%	14,828	7.36%	5,945	2.95%		n/a
October	208,305	323	186,819	89.69%	14,048	6.74%	7,438	3.57%		n/a
November	225,139	320	205,423	91.24%	12,515	5.56%	7,200	3.20%		n/a
December	248,249	319	221,186	89.10%	15,997	6.44%	11,067	4.46%		n/a
Federal Order 6 - Florida										
Jan. 2000	255,525	275	224,785	87.97%	15,200	5.95%	7,712	3.02%	7,829	3.06%
February	243,677	250	220,592	90.53%	15,069	6.18%	5,204	2.14%	2,811	1.15%
March	270,661	244	236,388	87.34%	19,765	7.30%	5,144	1.90%	9,364	3.46%
April	258,886	250	211,666	81.75%	19,073	7.37%	6,153	2.38%	21,994	8.50%
May	254,692	245	214,790	84.34%	19,991	7.85%	5,968	2.34%	13,943	5.47%
June	228,335	245	202,603	88.74%	18,208	7.97%	4,434	1.94%	3,089	1.35%
July	225,202	310	199,325	88.51%	17,091	7.59%	5,293	2.35%	3,494	1.55%
August	220,189	320**	202,356	91.91%	12,493	5.67%	3,788	1.72%	1,550	0.70%

* 1999 data excludes double-counting of producers supplying more than one order.

** Estimated

The Department of Agriculture (USDA) prohibits discrimination in its programs on the basis of race, color, national origin, sex, religion, age, disability, political beliefs, sexual orientation, or marital or familial status. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD).

To file a complaint, write USDA, Director, Office of Civil Rights; Room 326W, Jamie Whitten Building; 14th and Independence; Washington, D.C. 20250-9410, or call (202) 720-5964 (voice and TDD). USDA is an equal opportunity provider and employer.

**FEDERAL MILK MARKET ADMINISTRATOR
U.S. DEPARTMENT OF AGRICULTURE
P.O. BOX 1208
NORCROSS, GEORGIA 30091-1208**

Address Correction Requested

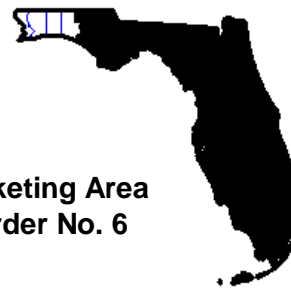


1/ Federal milk orders for which information could be released. 2/ Net pay price received by dairy farmers marketing milk to handlers regulated under the Federal milk orders. Includes all payments received for milk sold and all costs associated with marketing the milk. Price is a weighted average for the market and is reported at the market average butterfat test. 3/ Includes the value of Northeast Dairy Compact over-order payments received by qualified producers. 4/ Weighted average of the information for the orders listed in the region or for all selected orders combined. 5/ Calculated by California Department of Food and Agriculture.

FLORIDA Fluid Milk Report

Sue L. Mosley
Market Administrator

Florida Marketing Area
Federal Order No. 6



Volume I - No. 10

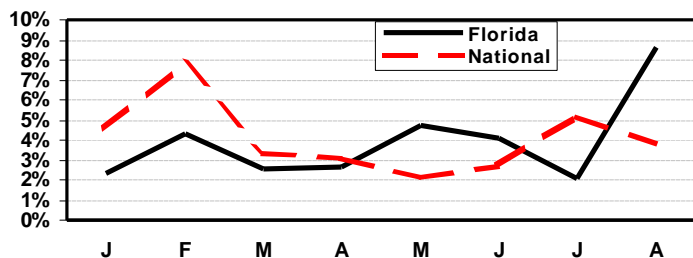
October 2000

www.fmmatlanta.com

Florida Keeps Pace with National Production

For the first eight months of 2000, Florida's milk production has increased by 3.8% when compared with the same time span in 1999. This rate of growth in production closely matches the national trend of 4.0% as reported by USDA's National Agricultural Statistics Service (NASS). The dramatic spike in August (see chart below) is due to a much less severe drop off in production from July to August this year. In 1999, production fell by 13.7% from July to August, while the seasonal decline was only 8.1% this year.

% Change in FL & National Production: 99-00



While production is up over 1999 figures almost everywhere in the country, the chart above shows Florida's gains relative to the national average. All Florida production is included, not only that pooled on Federal Order 6.

Glickman Appoints Dairy Board Members

Secretary of Agriculture Dan Glickman has named eleven new members and two incumbents to the National Dairy Promotion and Research Board. The thirteen will serve three-year terms ending October 31, 2003. One new member, Charles W. Bryant of Austin, Arkansas, will represent Region 4, which includes Arkansas, Kansas, New Mexico, Oklahoma, and Texas. Sanford L. Jones, Jr. of Quitman, GA, was appointed to represent Region 10, covering Florida, Georgia, North Carolina, South Carolina, and Virginia. The members for Region 8 (Alabama, Kentucky, Louisiana, Mississippi, and Tennessee) are unchanged. Each of these regions has two Board members.

The Board is composed of 36 dairy farmers representing 13 regions of the lower 48 states. The 36 farmers administer a coordinated program of promotion, research, and nutrition education, funded by a mandatory 15¢ per hundredweight assessment on milk production marketed commercially.

Outlook: Uniform Price Falls to \$15.59 Cash Cheese Prices Decline

The September uniform price declined 9¢ to \$15.59 per hundredweight due to slightly lower butter prices. Class I utilization was nearly identical to August at 91.66, but the Class I butterfat price fell to \$1.2591 per hundredweight, driving much of the decline in uniform price.

The biggest news coming out of the Chicago Mercantile Exchange (CME) occurred in the last few days of September. With both block and barrel prices varying slightly within a small range for much of the month, the 8.25-cent decline in both commodities on September 27th was followed two days later by even larger decreases (-10.50 cents for blocks, -9.00 cents for barrels). This left the cash markets trading at \$1.11 for blocks and \$1.03 for barrels to end the month, below their support prices of \$1.122 and \$1.092 respectively. Early October prices have yet to recover, although with heavy productivity gains, large inventories, and limited growth in demand, significant price improvements are not guaranteed. Butter prices fluctuated in September but seemed to have little relationship to the crashes seen with cheese.

According to USDA's NASS, U. S. butter production fell 1.7% from July despite a 9.3% increase over August 1999. Similarly, cheese production dipped 0.3% from the previous month, yet saw a significant 6.1% rise in production relative to the year prior.

NASS estimates U.S. milk production for August at 13.865 billion pounds, down 1.9 % from July, but 3.8% higher than August 1999. Prices received by farmers for milk increased thirty cents in September to \$12.90, down 17.8% from a year ago. However, due in part to a bumper corn crop, the milk feed price ratio is down to 3.39, 17.1 % below the August 1999 figure. This should help to buoy returns to dairy producers by decreasing input costs this season and possibly next year as well.

The futures market does not provide evidence of substantial price recovery occurring before the year's end and perhaps for many months to come. For example, November Class III Futures traded at a high of \$10.90 on September 8th, but gradually declined to \$9.65 on October 5th. Expectations are for low prices, as nothing over \$10.00 is seen in Class III Futures until January of next year at the time of printing.

Adapted in part from Dairy Market News, September 1 – October 6, 2000; Vol. 67, No. 35 - No. 40.

F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - September 2000

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	56.49%	4,201,626	\$1.2591	\$ 5,290,267.30
Class I Differential at Location				175,110.63
Class II Butterfat	30.11%	2,240,746	\$1.2777	2,863,001.17
Class III Butterfat	3.88%	288,701	\$1.2707	366,852.36
Class IV Butterfat	9.52%	708,569	\$1.2707	900,378.63
Total Butterfat	100.00%	7,439,642		\$ 9,595,610.09

Uniform Butterfat Price per lb. (Hillsborough County, Florida): **\$1.2893**

Calculation of Uniform Skim Milk Price:

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	93.00%	182,587,587	\$7.70 /cwt.	\$ 14,059,244.20
Class I Butterfat	56.49%	4,201,626	\$1.2591 /lb.	5,290,267.30
Class I Differential at Location		186,789,213		7,623,382.09
Total Class I Milk	91.66%	186,789,213		\$ 26,972,893.59
Class II Skim Milk	5.08%	9,978,125	\$8.40 /cwt.	\$ 838,162.51
Class II Butterfat	30.11%	2,240,746	\$1.2777 /lb.	2,863,001.17
Total Class II Milk	6.00%	12,218,871		\$ 3,701,163.68
Class III Skim Milk	1.61%	3,159,120	\$6.54 /cwt.	\$ 206,606.45
Class III Butterfat	3.88%	288,701	\$1.2707 /lb.	366,852.36
Total Class III Milk	1.69%	3,447,821		\$ 573,458.81
Class IV Skim Milk	0.31%	613,175	\$7.76 /cwt.	\$ 47,582.38
Class IV Butterfat	9.52%	708,569	\$1.2707 /lb.	900,378.63
Total Class IV Milk	0.65%	1,321,744		\$ 947,961.01
Producer Milk	100.00%	203,777,649		\$ 32,195,477.09

Adjustments

Overage and Other Source	\$ 42,221.08
Inventory Adjustments	(8,963.81)
Producer butterfat at uniform butterfat price	(9,595,610.09)
Location Adjustments to Producers	(144,617.93)
1/2 Unobligated Balance in P.S.F.	130,363.33

Adjusted Pool Value	\$ 11.52037	\$ 22,618,869.67
Reserve for Producer Settlement Fund	\$ 0.04037	79,265.58

Uniform Skim Milk Price per cwt. (Hillsborough County, Florida): **\$11.48**

Uniform Price per cwt. (Hillsborough County, Florida) **\$15.59***

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I - 2000		UNIFORM - 2000		CLASS I %
	SEPTEMBER	OCTOBER	AUGUST	SEPTEMBER	SEPTEMBER
Appalachian (Charlotte)	\$ 14.94	\$ 14.99	\$ 14.40	\$ 14.41	76.31%
Arizona-Las Vegas (Phoenix)	\$ 14.19	\$ 14.24	\$ 12.20	\$ 12.32	34.69%
Central (Kansas City)	\$ 13.84	\$ 13.89	\$ 11.61	\$ 11.97	31.39%
Florida (Tampa)	\$ 15.84	\$ 15.89	\$ 15.68	\$ 15.59	91.66%
Mid-East (Cleveland)	\$ 13.84	\$ 13.89	\$ 12.49	\$ 12.53	45.90%
Northeast (Boston)	\$ 15.09	\$ 15.14	\$ 13.39	\$ 13.63	49.30%
Pacific Northwest (Seattle)	\$ 13.74	\$ 13.79	\$ 11.94	\$ 12.11	30.21%
Southeast (Atlanta)	\$ 14.94	\$ 14.99	\$ 14.15	\$ 14.16	71.94%
Southwest (Dallas)	\$ 14.84	\$ 14.89	\$ 13.16	\$ 13.28	49.12%
Upper Midwest (Chicago)	\$ 13.64	\$ 13.69	\$ 10.97	\$ 11.46	20.20%
Western (Salt Lake City)	\$ 13.74	\$ 13.79	\$ 11.53	\$ 11.94	29.37%

**FLORIDA MILK MARKETING AREA - FEDERAL ORDER 6
STATISTICAL SUMMARY FOR SEPTEMBER 2000**

RECEIPTS

Producer Milk:	Class I	186,789,213
	Class II	12,218,871
	Class III	3,447,821
	Class IV	1,321,744
	Total	<u>203,777,649</u>
<i>Average Butterfat Test</i>		3.651%
<i>Daily Average Receipts</i>		6,792,588
Percent of Producer Milk in Class I		91.66 %
Other Source Milk:	Class I	28,930,902
	Class II	12,063,700
	Class III	1,760,955
	Class IV	2,213,783
	Total	<u>44,969,340</u>
Overages:	Class I	831
	Class II	5,529
	Class III	2,508
	Class IV	111,207
	Total	<u>120,075</u>
Opening Inventory	Class I	14,021,537
	Class II	658,711
	Class III	1,163,805
	Class IV	4,933,873
	Total	<u>20,777,926</u>
TOTAL RECEIPTS		<u><u>269,644,990</u></u>

UTILIZATION

CLASS I UTILIZATION:

Inventory of Packaged FMP	13,174,086
Route Disposition in Class I:	213,854,124
Shrinkage	1,720,763
Transfers and Diversions to Nonpool Plants	993,510
Total Class I Utilization	<u>229,742,483</u>

<i>Average Butterfat Test</i>	2.247 %
<i>Daily Average Utilization</i>	7,658,083

CLASS II UTILIZATION:

Nonfluid Used to Produce	7,513,791
Shrinkage	4,882
Transfers & Diversions, Nonpool and Food Plants	1,786,989
Used to Produce/Other Uses	15,641,149
Total Class II Utilization	<u>24,946,811</u>

<i>Average Butterfat Test</i>	9.477 %
-------------------------------	---------

CLASS III UTILIZATION:

Shrinkage	3,984,745
Transfers and Diversions to Nonpool Plants	697,944
Used to Produce/Other Uses	1,692,400
Total Class III Utilization	<u>6,375,089</u>

<i>Average Butterfat Test</i>	7.021 %
-------------------------------	---------

CLASS IV UTILIZATION:

Inventory of Bulk FCP and FMP	3,874,529
Nonfluid Used to Fortify	1,572,824
Shrinkage	0
Transfers and Diversions to Nonpool Plants	3,133,254
Used to Produce/Other Uses	0
Total Class IV Utilization	<u>8,580,607</u>

<i>Average Butterfat Test</i>	16.362 %
-------------------------------	----------

TOTAL UTILIZATION	<u><u>269,644,990</u></u>
--------------------------	----------------------------------

Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in September 2000 is \$15.59 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$11.48 per hundredweight plus 3.5 times the uniform butterfat price of \$1.2893 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In September, Class I use accounted for 93.0% of all producer skim milk (priced to handlers at \$7.70 per hundredweight, plus the Class I differential and 56.49% of producer butterfat (priced to handlers at \$1.2591 per pound plus Class I differential). Class II use accounted for 5.08% of all producer skim milk (\$8.40 per hundredweight) and 30.11% of producer butterfat (\$1.2777 per pound). Class III use accounted for 1.61% of all producer skim milk (\$6.54 per hundredweight) and 3.88% of producer butterfat (\$1.2707 per pound). Class IV use accounted for 0.31% of all producer skim milk (\$7.76 per hundredweight) and 9.52% of producer butterfat (\$1.2707 per pound).

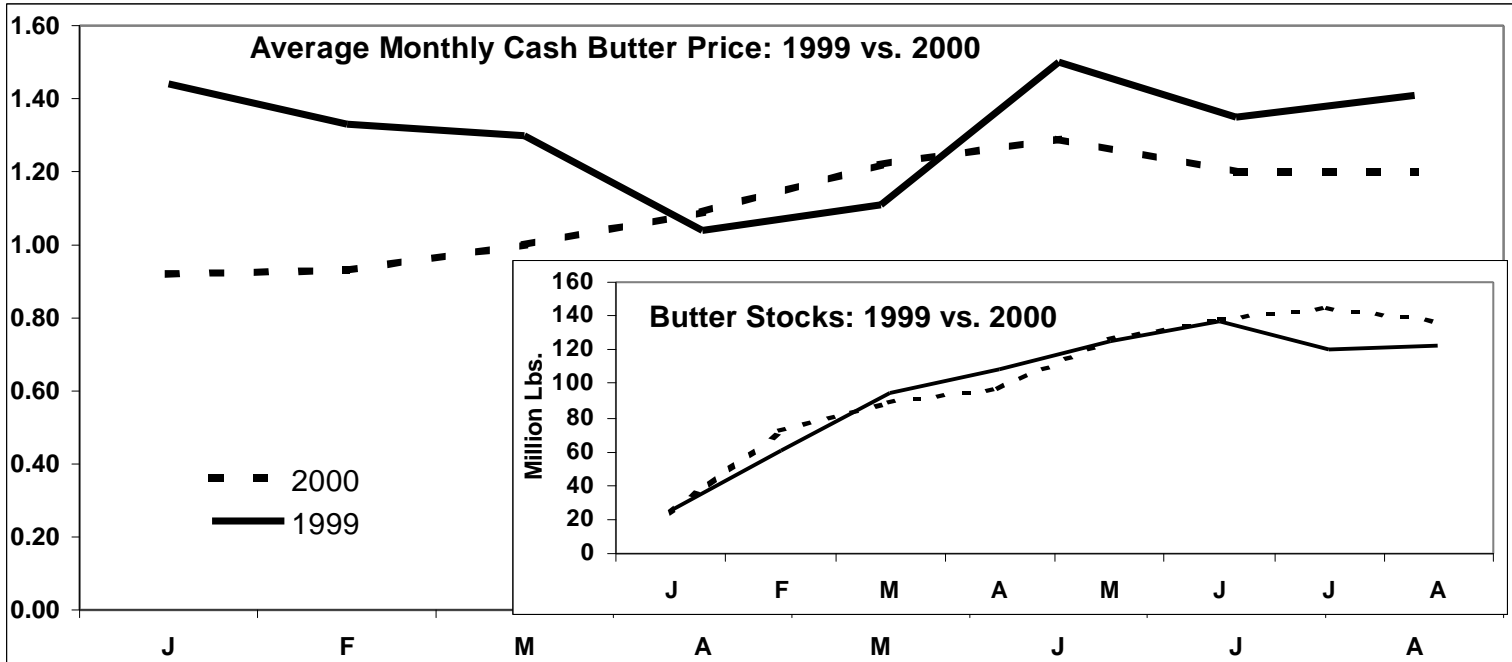
Receipts of producer milk during September 2000 totaled 203.8 million pounds, 2.4 million pounds more than was pooled on the former Federal Orders 6, 12, and 13 in September of last year. Florida producers supplied 173 million pounds of milk in August 2000 to pool plants or 78.5% of the total producer milk pooled in Florida. In August 1999 Florida producers supplied 78.4% of the total producer milk pooled in the three former Florida markets.

There were 12 regulated pool distributing plants and 2 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for September 2000. In-area Class I route disposition totaled 232.8 million pounds in August 2000, 5.8 million pounds greater than that of the three former Florida markets last year. This was up 4.6% after adjusting for calendar composition.

Packaged Class I Route Sales in Marketing Area

Product Description	Florida
	August 2000
Whole Milk	107,018,760
Fat Free Milk	32,876,906
Lowfat Milk (incl. 1%)	24,351,087
Reduced Fat Milk (incl. 2%)	53,727,533
Cultured Fluid Milk (incl. Buttermilk)	1,551,071
Flavored Drinks and Milk	13,268,211
Total Disposition in Marketing Area	232,793,568
Total Disposition by Pool Plants	211,977,887
Total Disposition by Nonpool Plants	20,815,681
Total Disposition in Marketing Area	232,793,568

Butter stocks have averaged about 3% higher in 2000 than in 1999 due in part to increased national milk production (see article on page 1). Consequently butter prices, a major component of the Class IV price, remain depressed. This results in downward pressure on Class I prices, which are based on the higher of Class III or Class IV prices.



FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

MONTH & YEAR	CLASS I*		CLASS II		CLASS III		CLASS IV		UNIFORM*	
	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.
Jan. 2000	\$11.72	\$1.0254	\$8.42	\$0.9436	\$7.02	\$0.9366	\$7.72	\$0.9366	\$11.32	\$0.9855
February	\$11.72	\$0.9702	\$8.42	\$0.9658	\$6.41	\$0.9588	\$7.71	\$0.9588	\$11.41	\$0.9673
March	\$11.71	\$1.0113	\$8.41	\$1.0261	\$6.19	\$1.0191	\$7.70	\$1.0191	\$11.30	\$1.0175
April	\$11.70	\$1.0389	\$8.40	\$1.1422	\$5.63	\$1.1352	\$7.68	\$1.1352	\$11.13	\$1.0897
May	\$11.70	\$1.1959	\$8.40	\$1.2924	\$5.05	\$1.2854	\$7.68	\$1.2854	\$11.18	\$1.2408
June	\$11.70	\$1.2595	\$8.40	\$1.4198	\$4.68	\$1.4128	\$7.70	\$1.4128	\$11.32	\$1.3282
July	\$11.71	\$1.4755	\$8.41	\$1.2761	\$6.44	\$1.2691	\$7.70	\$1.2691	\$11.31	\$1.3901
August	\$11.70	\$1.3313	\$8.40	\$1.2729	\$5.91	\$1.2659	\$7.71	\$1.2659	\$11.51	\$1.3058
September	\$11.70	\$1.2991	\$8.40	\$1.2777	\$6.54	\$1.2707	\$7.76	\$1.2707	\$11.48	\$1.2893
October	\$11.76	\$1.2966	\$8.46							

MONTH & YEAR	CLASS I*	CLASS II	CLASS III	CLASS IV	UNIFORM*
	Per hundredweight at 3.5% butterfat test.				
Jan. 2000	\$14.90	\$11.43	\$10.05	\$10.73	\$14.37
February	\$14.71	\$11.51	\$9.54	\$10.80	\$14.40
March	\$14.84	\$11.71	\$9.54	\$11.00	\$14.47
April	\$14.93	\$12.10	\$9.41	\$11.38	\$14.55
May	\$15.48	\$12.63	\$9.37	\$11.91	\$15.13
June	\$15.70	\$13.08	\$9.46	\$12.38	\$15.57
July	\$16.46	\$12.58	\$10.66	\$11.87	\$15.78
August	\$15.95	\$12.56	\$10.13	\$11.87	\$15.68
September	\$15.84	\$12.58	\$10.76	\$11.94	\$15.59
October	\$15.89				

* Class I and uniform prices are at Hillsborough County (Tampa), Florida.

FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

MONTH AND YEAR	PRODUCER MILK 1,000 LBS.	NUMBER OF FARMS*	CLASS I		CLASS II		CLASS III		CLASS IV	
			1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS
<i>Federal Orders 6, 12, & 13 (combined)</i>										
Jan. 1999	260,376	304	224,315	86.15%	16,043	6.16%	20,019	7.69%		n/a
February	242,076	254	208,446	86.11%	18,060	7.46%	15,570	6.43%		n/a
March	274,966	255	230,458	83.81%	22,356	8.13%	22,152	8.06%		n/a
April	258,909	255	219,440	84.76%	20,223	7.81%	19,246	7.43%		n/a
May	239,478	253	207,368	86.59%	19,725	8.24%	12,385	5.17%		n/a
June	224,067	277	198,344	88.52%	18,146	8.10%	7,577	3.38%		n/a
July	226,042	314	205,617	90.96%	15,885	7.03%	4,540	2.01%		n/a
August	205,151	312	182,006	88.72%	14,912	7.27%	8,233	4.01%		n/a
September	201,388	317	180,615	89.69%	14,828	7.36%	5,945	2.95%		n/a
October	208,305	323	186,819	89.69%	14,048	6.74%	7,438	3.57%		n/a
November	225,139	320	205,423	91.24%	12,515	5.56%	7,200	3.20%		n/a
December	248,249	319	221,186	89.10%	15,997	6.44%	11,067	4.46%		n/a
<i>Federal Order 6 - Florida</i>										
Jan. 2000	255,525	275	224,785	87.97%	15,200	5.95%	7,712	3.02%	7,829	3.06%
February	243,677	250	220,592	90.53%	15,069	6.18%	5,204	2.14%	2,811	1.15%
March	270,661	244	236,388	87.34%	19,765	7.30%	5,144	1.90%	9,364	3.46%
April	258,886	250	211,666	81.75%	19,073	7.37%	6,153	2.38%	21,994	8.50%
May	254,692	245	214,790	84.34%	19,991	7.85%	5,968	2.34%	13,943	5.47%
June	228,335	245	202,603	88.74%	18,208	7.97%	4,434	1.94%	3,089	1.35%
July	225,202	310	199,325	88.51%	17,091	7.59%	5,293	2.35%	3,494	1.55%
August	220,189	318	202,356	91.91%	12,493	5.67%	3,788	1.72%	1,550	0.70%
September	203,778	320**	186,789	91.66%	12,219	6.00%	3,448	1.69%	1,322	0.65%

* 1999 data excludes double-counting of producers supplying more than one order.

** Estimated

Florida Marketing Area Federal Milk Order (

Pool and Payment Dates for the Pooling Periods October 2000 through December 2000

Pool Month	Pool & Uniform Price Release Date	MA Payment Dates		Payments for Producer Milk					
		Due to :	Due From:	1st Advance Pay Due		2nd Advance Pay Due		Final Pay Due	
		All Funds	P/S	Coop	Nonmember	Coop	Nonmember	Coop	Nonmember
October	11/11/2000	11/13/2000	11/14/2000	10/19/2000	10/20/2000	11/6/2000	11/6/2000	11/14/2000	11/15/2000
November	12/11/2000	12/12/2000	12/13/2000	11/20/2000	11/20/2000	12/4/2000	12/5/2000	12/13/2000	12/14/2000
December	1/11/2001	1/12/2001	1/16/2001	12/19/2000	12/20/2000	1/4/2001	1/5/2001	1/16/2001	1/17/2001

The Department of Agriculture (USDA) prohibits discrimination in its programs on the basis of race, color, national origin, sex, religion, age, disability, political beliefs, sexual orientation, or marital or familial status. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD).

To file a complaint, write USDA, Director, Office of Civil Rights; Room 326W, Jamie L. Whitten Building; 14th and Independence; Washington, D.C. 20250-9410, or call (202) 720-5964 (voice and TDD). USDA is an equal opportunity provider and employer.

FEDERAL MILK MARKET ADMINISTRATOR
U.S. DEPARTMENT OF AGRICULTURE
P.O. BOX 1208
NORCROSS, GEORGIA 30091-1208
Address Correction Requested



FLORIDA Fluid Milk Report

Sue L. Mosley
Market Administrator

Florida Marketing Area
Federal Order No. 6



Volume I - No. 11

November 2000

www.fmmatlanta.com

Ag Appropriations Bill Provides Relief

On October 28th, President Clinton signed into law the farm spending bill for fiscal year 2001. While it appropriates funds for an array of agriculture related activities, from food safety programs to rural development loans, several provisions of the farm spending bill are of great importance to dairy producers. The two most prominent dairy provisions are the Dairy Market Loss Assistance Program and the price support program for manufactured dairy products.

The Dairy Market Loss Assistance Program allocates \$667 million to producers who have been financially harmed by low milk prices. The rate of assistance is set at \$0.6468 per cwt. on production up to but not exceeding 39,000 cwt. to better target small to medium-sized producers. Maximum payment will not exceed \$25,225, with an expected average of \$8,300 to be distributed to approximately 80,000 dairy operations nationwide.

The bill also included a one year extension of the price support program, authorizing the Commodity Credit Corporation to purchase cheese, butter and non-fat dry milk at designated prices. The program was scheduled to expire in 2000 as a result of the 1996 Freedom to Farm Act.

The Dairy Options Pilot Program (DOPP) was expanded from 61 counties to 300 counties under the farm spending bill. Producers in the following counties in F.O. 6 will continue to have an additional tool to protect themselves from low milk prices: Gilchrist and Okeechobee. Both counties participated in Round I of DOPP and producers will have another chance during Round II to learn the benefits of using dairy options at a reduced cost. USDA subsidizes premiums and brokerage fees, up to \$24 million over the next two years, to encourage dairy farmers to utilize the options market for risk management purposes.

National Fluid Milk Board Nominations Sought

The USDA is requesting nominations of qualified candidates to serve on the National Fluid Milk Processor Promotion Board. Secretary Glickman will appoint seven individuals to serve three-year terms, from June 1, 2001 through May 31, 2004. Candidates will represent one of five geographic regions and two at-large positions will be filled. Region 4 (Georgia, North Carolina and South Carolina) is one of the five seats to expire May 31, 2001. Interested parties may submit nominations for regions in which they are located or market fluid milk and for at-large members. For additional information contact: Promotions and Research Branch, Dairy Programs, AMS, USDA at (202) 720-6909. Deadline is Dec. 15, 2000.

Uniform, November Class I Price Slip

The October uniform price declined 11 cents from September's price, settling at \$15.48 per hundredweight. Class I utilization of 89.79% interacting with lower Class III and IV skim and butterfat prices (that resulted from lower product prices) produced this slip in the uniform price. November's Class I price is \$15.82, a \$0.07 drop from October.

The Chicago Mercantile Exchange (CME) brought us more of the same in October. Cheese traded at well below the support price (\$1.1220/lb. for blocks and \$1.0920/lb. for barrels) with relatively stable butter prices. Barrels began the month at \$1.03 per pound, and after a dip to \$0.99 per pound on October 10, remained steady at \$1.00 per pound for two straight weeks. Block cheese followed a similar pattern. Why aren't cheese sellers moving product to the price support program? Most processors haven't sold cheese to the Commodity Credit Corporation (CCC) in years. Meeting government packaging standards combined with a shortage of qualified USDA inspectors may be the reasons for the lack of sales to the price support program. CCC reports October purchases of cheese at 396,000 pounds.

Situation and Outlook

The index of prices paid by farmers rose 1 point in October to 121, which represents a 4.3% increase from a year ago. The index of prices received by farmers for dairy products for October is down 15.8% versus last year. The 'all milk' price fell \$0.20 from September's price to \$12.60. The milk-feed price ratio also declined by .16 points from last month to 3.15. As input costs increase, it could signal producers to market less milk.

NASS estimates September national milk production at 13.332 billion pounds, up 2.8% from a year ago but down 3.8% from August. While slightly off from a year ago, September butter production is 7.0% higher than last month. Total cheese production follows an opposite trend: Cheese output fell from August by 4.3% but is still 2.4% above September 1999.

Early November CME butter prices received a huge \$0.63 boost over October's ending price, while block and barrel cheese gained \$0.06 and \$0.02 respectively. Expect more growth in cheese prices if processors can sell more product to the CCC.

Adapted from Dairy Market News, Vol. 67, No. 40 - 45.

F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - OCTOBER 2000

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	55.51%	4,500,872	\$1.2566	\$ 5,655,795.75
Class I Differential at Location				187,389.07
Class II Butterfat	29.25%	2,372,828	\$1.2514	2,969,356.95
Class III Butterfat	5.30%	430,363	\$1.2444	535,543.71
Class IV Butterfat	9.94%	806,162	\$1.2444	1,003,187.99
Total Butterfat	100.00%	8,110,225		\$ 10,351,273.47

Uniform Butterfat Price per lb. (Hillsborough County, Florida): \$1.2758

Calculation of Uniform Skim Milk Price:

Producer Milk	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	91.10%	194,242,248	\$7.76 /cwt.	\$ 15,073,198.46
Class I Butterfat	55.51%	4,500,872	\$1.2566 /lb.	5,655,795.75
Class I Differential at Location		198,743,120		8,108,706.82
Total Class I Milk	89.79%	198,743,120		\$ 28,837,701.03
Class II Skim Milk	4.78%	10,192,057	\$8.46 /cwt.	\$ 862,248.01
Class II Butterfat	29.25%	2,372,828	\$1.2514 /lb.	2,969,356.95
Total Class II Milk	5.68%	12,564,885		\$ 3,831,604.96
Class III Skim Milk	2.51%	5,341,776	\$5.87 /cwt.	\$ 313,562.28
Class III Butterfat	5.30%	430,363	\$1.2444 /lb.	535,543.71
Total Class III Milk	2.61%	5,772,139		\$ 849,105.99
Class IV Skim Milk	1.61%	3,437,765	\$7.73 /cwt.	\$ 265,739.23
Class IV Butterfat	9.94%	806,162	\$1.2444 /lb.	1,003,187.99
Total Class IV Milk	1.92%	4,243,927		\$ 1,268,927.22
Producer Milk	100.00%	221,324,071		\$ 34,787,339.20

Adjustments

Overage and Other Source	\$ 26,176.87
Inventory Adjustments	(646.28)
Producer butterfat at uniform butterfat price	(10,351,273.47)
Location Adjustments to Producers	(166,565.03)
1/2 Unobligated Balance in P.S.F.	120,655.85

Adjusted Pool Value

Reserve for Producer Settlement Fund	\$ 11.45127	\$ 24,415,687.14
	\$ 0.04127	(87,986.96)

Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):

\$11.41

\$ 24,327,700.18

Uniform Price per cwt. (Hillsborough County, Florida)

\$15.48*

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I - 2000		UNIFORM - 2000		CLASS I %
	OCTOBER	NOVEMBER	SEPTEMBER	OCTOBER	OCTOBER
Appalachian (Charlotte)	\$ 14.99	\$ 14.92	\$ 14.41	\$ 14.27	72.68%
Arizona-Las Vegas (Phoenix)	\$ 14.24	\$ 14.17	\$ 12.32	\$ 11.99	36.72%
Central (Kansas City)	\$ 13.89	\$ 13.82	\$ 11.97	\$ 11.40	29.63%
Florida (Tampa)	\$ 15.89	\$ 15.82	\$ 15.59	\$ 15.48	89.79%
Mid-East (Cleveland)	\$ 13.89	\$ 13.82	\$ 12.53	\$ 12.04	43.30%
Northeast (Boston)	\$ 15.14	\$ 15.07	\$ 13.63	\$ 13.32	48.50%
Pacific Northwest (Seattle)	\$ 13.79	\$ 13.72	\$ 12.11	\$ 11.79	30.23%
Southeast (Atlanta)	\$ 14.99	\$ 14.92	\$ 14.16	\$ 13.89	66.37%
Southwest (Dallas)	\$ 14.89	\$ 14.82	\$ 13.28	\$ 12.89	47.53%
Upper Midwest (Chicago)	\$ 13.69	\$ 13.62	\$ 11.46	\$ 10.88	20.90%
Western (Salt Lake City)	\$ 13.79	\$ 13.72	\$ 11.94	\$ 11.49	29.59%

**FLORIDA MILK MARKETING AREA - FEDERAL ORDER 6
STATISTICAL SUMMARY FOR OCTOBER 2000**

RECEIPTS

Producer Milk:	Class I	198,743,120
	Class II	12,564,885
	Class III	5,772,139
	Class IV	4,243,927
	Total	<u>221,324,071</u>
<i>Average Butterfat Test</i>		3.664%
<i>Daily Average Receipts</i>		7,139,486
Percent of Producer Milk in Class I		89.80 %
Other Source Milk:	Class I	19,115,430
	Class II	10,528,016
	Class III	529,385
	Class IV	2,882,812
	Total	<u>33,055,643</u>
Overages:	Class I	2,821
	Class II	39,423
	Class III	0
	Class IV	14,489
	Total	<u>56,733</u>
Opening Inventory	Class I	13,174,086
	Class II	89,864
	Class III	46,645
	Class IV	3,738,020
	Total	<u>17,048,615</u>
TOTAL RECEIPTS		<u><u>271,485,062</u></u>

UTILIZATION

CLASS I UTILIZATION:

Inventory of Packaged FMP	12,240,401
Route Disposition in Class I:	216,044,504
Shrinkage	1,733,384
Transfers and Diversions to Nonpool Plants	1,017,168
Total Class I Utilization	<u>231,035,457</u>

<i>Average Butterfat Test</i>	2.265 %
<i>Daily Average Utilization</i>	7,452,757

CLASS II UTILIZATION:

Nonfluid Used to Produce	9,744,869
Shrinkage	2,067
Transfers & Diversions, Nonpool and Food Plants	2,147,674
Used to Produce/Other Uses	11,327,578
Total Class II Utilization	<u>23,222,188</u>

<i>Average Butterfat Test</i>	10.959 %
-------------------------------	----------

CLASS III UTILIZATION:

Shrinkage	4,178,077
Transfers and Diversions to Nonpool Plants	674,287
Used to Produce/Other Uses	1,495,805
Total Class III Utilization	<u>6,348,169</u>

<i>Average Butterfat Test</i>	7.236 %
-------------------------------	---------

CLASS IV UTILIZATION:

Inventory of Bulk FCP and FMP	6,689,785
Nonfluid Used to Fortify	1,715,803
Shrinkage	0
Transfers and Diversions to Nonpool Plants	2,473,660
Used to Produce/Other Uses	0
Total Class IV Utilization	<u>10,879,248</u>

<i>Average Butterfat Test</i>	13.094 %
-------------------------------	----------

TOTAL UTILIZATION	<u><u>271,485,062</u></u>
--------------------------	----------------------------------

Florida Market Summary

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during October 2000 is \$15.48 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$11.41 per hundredweight plus 3.5 times the uniform butterfat price of \$1.2758 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In October, Class I use, which is primarily bottled or packaged fluid milk, accounted for 89.79% of all producer skim milk (priced to handlers at \$7.76 per hundredweight, plus the Class I differential, see page 2) and 55.51% of producer butterfat (priced to handlers at \$1.2566 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 5.68% of all producer skim milk (\$8.46 per hundredweight) and 29.25% of producer butterfat (\$1.2514 per pound). Class III use, mostly milk used to produce cheese, accounted for 2.61% of all producer skim milk (\$5.87 per hundredweight) and 5.30% of producer butterfat (\$1.2444 per pound). Class IV use, generally milk processed into butter and powder, accounted for 1.92% of all producer skim milk (\$7.73 per hundredweight) and 9.94% of producer butterfat (\$1.2444 per pound).

Receipts of producer milk during October 2000 totaled 221.3 million pounds. There were 12 regulated pool distributing plants and 2 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform

prices for October 2000. In area Class I route disposition totaled 228.5 million pounds in September 2000, 5.1 million pounds greater than that of the three former Florida markets last year. This was up 3.5% after adjusting for calendar composition.

Packaged Class I Route Sales in Marketing Area

Product Description	Florida
	September 2000
Whole Milk	100,519,604
Fat Free Milk	31,390,553
Lowfat Milk (incl. 1%)	24,781,515
Reduced Fat Milk (incl. 2%)	54,187,596
Cultured Fluid Milk (incl. Buttermilk)	1,582,494
Flavored Drinks and Milk	16,062,439
Total Disposition in Marketing Area	228,524,201
Total Disposition by Pool Plants	209,726,602
Total Disposition by Nonpool Plants	18,797,599
Total Disposition in Marketing Area	228,524,201

Mailbox Prices: January – May 2000

Federal Milk Order	Jan-2000	Feb-2000	Mar-2000	Apr-2000	May-2000
Northeast	\$12.08	\$11.96	\$12.13	\$11.85	\$12.24
Mideast	\$12.14	\$12.03	\$11.93	\$12.03	\$12.24
Appalachian	\$13.10	\$12.87	\$12.93	\$12.98	\$13.26
Southeast	\$12.55 *	\$12.34 *	\$12.27 *	\$12.25 *	\$12.52
Florida	\$14.88	\$14.91	\$14.77	\$14.95	\$15.25
Upper Midwest	\$11.42	\$11.04	\$11.04	\$11.12	\$11.10
Central	\$11.50	\$11.20	\$11.13	\$11.06	\$11.02
Southwest	\$12.06	\$11.77	\$11.66	\$11.49	\$11.73
Western	\$10.67	\$10.69	\$10.35	\$10.08	\$10.13
Pacific Northwest	\$11.26	\$11.20	\$11.30	\$11.37	\$11.68
All-Market Average	\$11.92 *	\$11.70 *	\$11.72 *	\$11.66 *	\$11.84

*Revised--Dairy Market News: Nov. 3, 2000 Vol. 67, No. 44

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

MONTH & YEAR	CLASS I*		CLASS II		CLASS III		CLASS IV		UNIFORM*	
	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.
Jan. 2000	\$11.72	\$1.0254	\$8.42	\$0.9436	\$7.02	\$0.9366	\$7.72	\$0.9366	\$11.32	\$0.9855
February	\$11.72	\$0.9702	\$8.42	\$0.9658	\$6.41	\$0.9588	\$7.71	\$0.9588	\$11.41	\$0.9673
March	\$11.71	\$1.0113	\$8.41	\$1.0261	\$6.19	\$1.0191	\$7.70	\$1.0191	\$11.30	\$1.0175
April	\$11.70	\$1.0389	\$8.40	\$1.1422	\$5.63	\$1.1352	\$7.68	\$1.1352	\$11.13	\$1.0897
May	\$11.70	\$1.1959	\$8.40	\$1.2924	\$5.05	\$1.2854	\$7.68	\$1.2854	\$11.18	\$1.2408
June	\$11.70	\$1.2595	\$8.40	\$1.4198	\$4.68	\$1.4128	\$7.70	\$1.4128	\$11.32	\$1.3282
July	\$11.71	\$1.4755	\$8.41	\$1.2761	\$6.44	\$1.2691	\$7.70	\$1.2691	\$11.31	\$1.3901
August	\$11.70	\$1.3313	\$8.40	\$1.2729	\$5.91	\$1.2659	\$7.71	\$1.2659	\$11.51	\$1.3058
September	\$11.70	\$1.2991	\$8.40	\$1.2777	\$6.54	\$1.2707	\$7.76	\$1.2707	\$11.48	\$1.2893
October	\$11.76	\$1.2966	\$8.46	\$1.2514	\$5.87	\$1.2444	\$7.73	\$1.2444	\$11.41	\$1.2758
November	\$11.74	\$1.2835	\$8.44							

MONTH & YEAR	CLASS I*	CLASS II	CLASS III	CLASS IV	UNIFORM*
		Per hundredweight at 3.5% butterfat test.			
Jan. 2000	\$14.90	\$11.43	\$10.05	\$10.73	\$14.37
February	\$14.71	\$11.51	\$9.54	\$10.80	\$14.40
March	\$14.84	\$11.71	\$9.54	\$11.00	\$14.47
April	\$14.93	\$12.10	\$9.41	\$11.38	\$14.55
May	\$15.48	\$12.63	\$9.37	\$11.91	\$15.13
June	\$15.70	\$13.08	\$9.46	\$12.38	\$15.57
July	\$16.46	\$12.58	\$10.66	\$11.87	\$15.78
August	\$15.95	\$12.56	\$10.13	\$11.87	\$15.68
September	\$15.84	\$12.58	\$10.76	\$11.94	\$15.59
October	\$15.89	\$12.54	\$10.02	\$11.81	\$15.48
November	\$15.82				

* Class I and uniform prices are at Hillsborough County (Tampa), Florida.

FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

MONTH AND YEAR	PRODUCER MILK 1,000 LBS.	NUMBER OF FARMS*	CLASS I		CLASS II		CLASS III		CLASS IV	
			1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS
Jan. 2000	255,525	275	224,785	87.97%	15,200	5.95%	7,712	3.02%	7,829	3.06%
February	243,677	250	220,592	90.53%	15,069	6.18%	5,204	2.14%	2,811	1.15%
March	270,661	244	236,388	87.34%	19,765	7.30%	5,144	1.90%	9,364	3.46%
April	258,886	250	211,666	81.75%	19,073	7.37%	6,153	2.38%	21,994	8.50%
May	254,692	245	214,790	84.34%	19,991	7.85%	5,968	2.34%	13,943	5.47%
June	228,335	245	202,603	88.74%	18,208	7.97%	4,434	1.94%	3,089	1.35%
July	225,202	310	199,325	88.51%	17,091	7.59%	5,293	2.35%	3,494	1.55%
August	220,189	318	202,356	91.91%	12,493	5.67%	3,788	1.72%	1,550	0.70%
September	203,778	309	186,789	91.66%	12,219	6.00%	3,448	1.69%	1,322	0.65%
October	221,324	325**	198,743	89.79%	12,564	5.68%	5,772	2.61%	4,243	1.92%

** Estimated

Florida Marketing Area - Federal Order 6

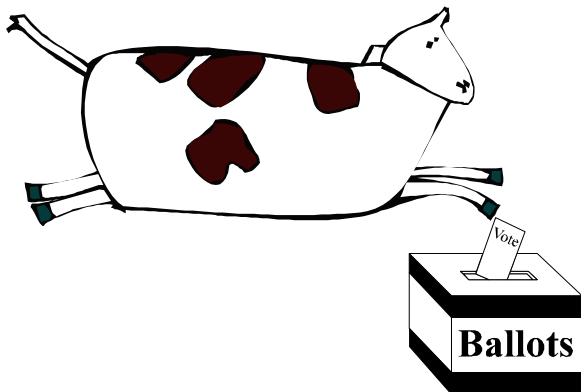
Pool and Payment Dates for the Pooling Periods October 2000 through December 2000

Pool Month	Pool & Uniform Price Release Date	MA Payment Dates		Payments for Producer Milk					
		Due to :	Due From:	1st Advance Pay Due		2nd Advance Pay Due		Final Pay Due	
		All Funds	P/S	Coop	Non-member	Coop	Non-member	Coop	Non-member
November	12/11/00	12/12/00	12/13/00	11/20/00	11/20/00	12/4/00	12/5/00	12/13/00	12/14/00
December	1/11/01	1/12/01	1/16/01	12/19/00	12/20/00	1/4/01	1/5/01	1/16/01	1/17/01
January	2/11/01	2/12/01	2/13/01	1/19/01	1/22/01	2/5/01	2/5/01	2/13/01	2/14/01

The Department of Agriculture (USDA) prohibits discrimination in its programs on the basis of race, color, national origin, sex, religion, age, disability, political beliefs, sexual orientation, or marital or familial status. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD).

To file a complaint, write USDA, Director, Office of Civil Rights; Room 326W, Jamie L. Whitten Building; 14th and Independence; Washington, D.C. 20250-9410, or call (202) 720-5964 (voice and TDD). USDA is an equal opportunity provider and employer.

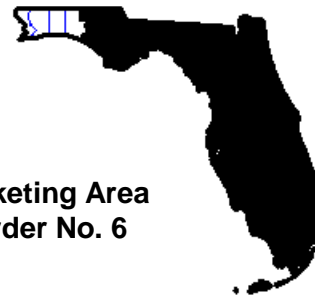
FEDERAL MILK MARKET ADMINISTRATOR
U.S. DEPARTMENT OF AGRICULTURE
P.O. BOX 1208
NORCROSS, GEORGIA 30091-1208
Address Correction Requested



FLORIDA Fluid Milk Report

Sue L. Mosley
Market Administrator

Florida Marketing Area
Federal Order No. 6



www.fmmatlanta.com

DECEMBER 2000

Volume 1—No. 12

Tentative Decision on Class III and IV Pricing

On December 1, the U.S. Department of Agriculture announced a set of tentative changes to how Class III and Class IV milk will be priced, pending the approval of producers. These changes are due to take effect January 1, 2001 as an Interim Final Rule, but all interested parties are asked to provide comments until February 5, 2001. At that time, producers will again be asked whether they approve of the amended orders, and if approved the Tentative Final Decision will be known as the Final Rule.

The most prominent effect of the proposed changes is to add a Class III butterfat price to the classified pricing system. This is intended to better reflect the difference in value of butterfat that is used to manufacture cheese and the value of butterfat that is used to manufacture butter. Previously only one formula was used for both Class III and Class IV butterfat prices.

While it is difficult to precisely predict the effect of the Class III and IV changes on producers, analysis performed by USDA suggests the proposed changes will have a very limited positive effect on the prices received by producers.

This issue of the Market Information Bulletin contains both a news release from the Market Administrator and a brief summary of the Tentative Decision on Class III and Class IV Pricing Formulas.

See pages 5-6 for additional information

Federal Milk Market Order Statistics Online

The Market Information Branch of the Agricultural Marketing Service, Dairy Programs has made market statistics available online at www.ams.usda.gov/dairy/mmos.htm.

This website will provide comprehensive and accurate information on milk supplies, utilization, and sales, as well as class prices established under the orders and prices paid to producers. The sources of this data are monthly reports of receipts and utilization, producer payroll reports, and reports of nonpool handlers filed by milk processors subject to the provisions of the various milk orders.

Mandatory Price Reporting Established

President Clinton signed into law the Dairy Market Enhancement Act of 2000, which directs the Secretary of Agriculture to develop a program of mandatory, rather than voluntary, reporting of product prices. NASS conducts voluntary surveys of dairy product manufacturers selling butter, cheese, nonfat dry milk and dry whey at the wholesale level. Once mandatory reporting is implemented, product prices used to develop class prices should more accurately represent product values.

November's Uniform Price Improves

The November uniform price in Hillsborough County, FL is \$15.90 per hundredweight, the highest uniform price Florida has seen since the consolidation of Orders 6, 12 and 13 into one marketing area. This \$0.42 increase over October's uniform price is in part due to the strong butter market witnessed in November. The uniform butterfat price, also the highest it has been all year, is up nearly 14-cents from the previous month. (See page 7) Class I utilization was 90.14% with over 231 millions pounds of milk marketed, the highest since May of this year.

On the Chicago Mercantile Exchange (CME), butter prices received a \$0.51 boost on November 8th from \$1.22 to \$1.73 per pound. The market sustained that jump, with butter prices spending the two following weeks stuck at \$1.79 per pound, and closing out November at \$1.85. Butter production was light relative to holiday demand, as butter stocks were drawn down during the month. The bad news is that early December butter prices plummeted \$0.35 from their November close, settling at \$1.50/lb. on December 8th. This drop was not unexpected, as demand normally slows once the holiday orders begin to be filled.

Cheese prices benefited from renewed Commodity Credit Corporation (CCC) purchases. During November 1 through December 8 we saw 7,838,585 lbs. of cheese bought by CCC, with 2.7 million being natural block cheddar. Though they have bounced back from the \$1.00 range, 40# blocks and 500# barrels are still trading at or below their respective support prices. Much of the below support price trading that occurs on the CME is thought to be within the margin created by the costs associated with selling the CCC.

Dairy Market Situation

NASS estimates October national milk production at 13,806 million pounds, up 2.9 percent from a year ago, and 3.7 percent from the previous month. Similarly, butter and cheese production was greater than September, up 14.6 percent for butter and 4.4 percent for cheese. Both products were up 1.8 percent over October 1999. The spike in butter production was likely due to the lagging cheese prices, sending resources to a more profitable use in butter.

The milk-feed price ratio fell again in November to 2.96. This means 2.96 lbs of 16 percent mixed dairy feed could be purchased with the value of one pound of milk. For comparison, November 1999's ratio was 3.87. Corn, alfalfa, soybeans and wheat all rose in value during November, while the all-milk price declined from a revised October value of \$12.50 per hundredweight to \$12.20. The October milk-feed price ratio was also revised to 3.11.

Adapted from Dairy Market News, Vol. 67, No. 45 - 49

F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - NOVEMBER 2000

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	56.79%	4,796,869	\$1.2435	\$ 5,964,906.63
Class I Differential at Location				196,455.49
Class II Butterfat	29.92%	2,527,693	\$1.5815	3,997,546.48
Class III Butterfat	5.07%	428,317	\$1.5745	674,385.11
Class IV Butterfat	8.22%	694,692	\$1.5745	1,093,792.55
Total Butterfat	100.00%	8,447,571		\$ 11,927,086.26

Uniform Butterfat Price per lb. (Hillsborough County, Florida): **\$1.4117**

Calculation of Uniform Skim Milk Price:

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	91.40%	204,167,815	\$7.74 /cwt.	\$ 15,802,588.88
Class I Butterfat	56.79%	4,796,869	\$1.2435 /lb.	5,964,906.63
Class I Differential at Location		208,964,684		8,519,703.72
Total Class I Milk	90.14%	208,964,684		\$ 30,287,199.23
Class II Skim Milk	5.18%	11,567,023	\$8.44 /cwt.	\$ 976,256.73
Class II Butterfat	29.92%	2,527,693	\$1.5815 /lb.	3,997,546.48
Total Class II Milk	6.08%	14,094,716		\$ 4,973,803.21
Class III Skim Milk	1.71%	3,820,734	\$3.17 /cwt.	\$ 121,117.28
Class III Butterfat	5.07%	428,317	\$1.5745 /lb.	674,385.11
Total Class III Milk	1.83%	4,249,051		\$ 795,502.39
Class IV Skim Milk	1.71%	3,817,311	\$7.76 /cwt.	\$ 296,223.32
Class IV Butterfat	8.22%	694,692	\$1.5745 /lb.	1,093,792.55
Total Class IV Milk	1.95%	4,512,003		\$ 1,390,015.87
Producer Milk	100.00%	231,820,454		\$ 37,446,520.70

Adjustments

Overage and Other Source	\$ 36,177.13
Inventory Adjustments	(34,560.58)
Producer butterfat at uniform butterfat price	(11,927,086.26)
Location Adjustments to Producers	(143,180.38)
1/2 Unobligated Balance in P.S.F.	101,153.93

Adjusted Pool Value

	\$ 11.40650	\$ 25,479,024.54
Reserve for Producer Settlement Fund	\$ 0.04650	103,866.16

Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):

\$11.36

Uniform Price per cwt. (Hillsborough County, Florida)

\$15.90*

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I - 2000		UNIFORM - 2000		CLASS I %
	NOVEMBER	DECEMBER	OCTOBER	NOVEMBER	NOVEMBER
Appalachian (Charlotte)	\$ 14.92	\$ 15.23	\$ 14.27	\$ 14.76	74.50%
Arizona-Las Vegas (Phoenix)	\$ 14.17	\$ 14.48	\$ 11.99	\$ 11.84	36.87%
Central (Kansas City)	\$ 13.82	\$ 14.13	\$ 11.40	\$ 10.85	30.43%
Florida (Tampa)	\$ 15.82	\$ 16.13	\$ 15.48	\$ 15.90	90.14%
Mid-East (Cleveland)	\$ 13.82	\$ 14.13	\$ 12.04	\$ 11.91	45.70%
Northeast (Boston)	\$ 15.07	\$ 15.38	\$ 13.32	\$ 13.36	49.20%
Pacific Northwest (Seattle)	\$ 13.72	\$ 14.03	\$ 11.79	\$ 11.80	35.06%
Southeast (Atlanta)	\$ 14.92	\$ 15.23	\$ 13.89	\$ 14.14	68.55%
Southwest (Dallas)	\$ 14.82	\$ 15.13	\$ 12.89	\$ 12.59	52.65%
Upper Midwest (Chicago)	\$ 13.62	\$ 13.93	\$ 10.88	\$ 10.00	21.70%
Western (Salt Lake City)	\$ 13.72	\$ 14.03	\$ 11.49	\$ 10.68	28.71%

**FLORIDA MILK MARKETING AREA - FEDERAL ORDER 6
STATISTICAL SUMMARY FOR NOVEMBER 2000**

RECEIPTS		
Producer Milk:	Class I	208,964,684
	Class II	14,094,716
	Class III	4,249,051
	Class IV	4,512,003
	Total	<u>231,820,454</u>
	<i>Average Butterfat Test</i>	3.644%
	<i>Daily Average Receipts</i>	7,727,348
	Percent of Producer Milk in Class I	90.14 %
Other Source Milk:	Class I	15,562,333
	Class II	10,775,884
	Class III	662,522
	Class IV	4,036,076
	Total	<u>31,036,815</u>
Overages:	Class I	2,902
	Class II	0
	Class III	0
	Class IV	21,715
	Total	<u>24,617</u>
Opening Inventory	Class I	12,240,401
	Class II	115,825
	Class III	991,844
	Class IV	5,582,116
	Total	<u>18,930,186</u>
TOTAL RECEIPTS		<u><u>281,812,072</u></u>
UTILIZATION		
CLASS I UTILIZATION:		
	Inventory of Packaged FMP	12,534,591
	Route Disposition in Class I:	221,244,170
	Shrinkage	1,918,254
	Transfers and Diversions to Nonpool Plants	1,073,305
	Total Class I Utilization	<u>236,770,320</u>
	<i>Average Butterfat Test</i>	2.322 %
	<i>Daily Average Utilization</i>	7,892,344
CLASS II UTILIZATION:		
	Nonfluid Used to Produce	7,108,067
	Shrinkage	0
	Transfers & Diversions, Nonpool and Food Plants	2,499,316
	Used to Produce/Other Uses	15,379,042
	Total Class II Utilization	<u>24,986,425</u>
	<i>Average Butterfat Test</i>	10.854 %
CLASS III UTILIZATION:		
	Shrinkage	3,919,706
	Transfers and Diversions to Nonpool Plants	1,043,025
	Used to Produce/Other Uses	940,686
	Total Class III Utilization	<u>5,903,417</u>
	<i>Average Butterfat Test</i>	7.343 %
CLASS IV UTILIZATION:		
	Inventory of Bulk FCP and FMP	7,220,921
	Nonfluid Used to Fortify	2,490,959
	Shrinkage	0
	Transfers and Diversions to Nonpool Plants	4,440,030
	Used to Produce/Other Uses	0
	Total Class IV Utilization	<u>14,151,910</u>
	<i>Average Butterfat Test</i>	9.647 %
TOTAL UTILIZATION		<u><u>281,812,072</u></u>

Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in November 2000 is \$15.90 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$11.36 per hundredweight plus 3.5 times the uniform butterfat price of \$1.4117 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In November, Class I use accounted for 91.40% of all producer skim milk (priced to handlers at \$7.74 per hundredweight, plus the Class I differential and 56.79% of producer butterfat (priced to handlers at \$1.2435 per pound plus Class I differential). Class II use accounted for 5.18% of all producer skim milk (\$8.44 per hundredweight) and 29.92% of producer butterfat (\$1.5815 per pound). Class III use accounted for 1.71% of all producer skim milk (\$3.17 per hundredweight) and 5.07% of producer butterfat (\$1.5745 per pound). Class IV use accounted for 1.71% of all producer skim milk (\$7.76 per hundredweight) and 8.22% of producer butterfat (\$1.5745 per pound).

Receipts of producer milk during November 2000 totaled 231.8 million pounds, 6.7 million pounds more than was pooled on the former Federal Orders 6, 12, and 13 in November of last year. Florida producers supplied 172.6 million pounds of milk in October 2000 to pool plants or 78.0% of the total producer milk pooled in Florida. In October 1999 Florida producers supplied 74.48% of the total producer milk pooled in the three former Florida markets.

There were 12 regulated pool distributing plants and 2 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for November 2000. In-area Class I route disposition totaled 231.8 million pounds in October 2000, 9.9 million pounds greater than that of the three former Florida markets last year. This was up 2.7% after adjusting for calendar composition.

Packaged Class I Route Sales in Marketing Area

Product Description	Florida
	October 2000
Whole Milk	101,814,730
Fat Free Milk	34,264,761
Lowfat Milk (incl. 1%)	24,946,059
Reduced Fat Milk (incl. 2%)	51,905,272
Cultured Fluid Milk (incl. Buttermilk)	1,362,437
Flavored Drinks and Milk	17,517,402
Total Disposition in Marketing Area	231,810,661
Total Disposition by Pool Plants	212,021,891
Total Disposition by Nonpool Plants	19,788,770
Total Disposition in Marketing Area	231,810,661

2001 Federal Milk Order Price Release Dates

Month to Which Prices Apply	Advanced Prices and Pricing Factors		Class and Component Prices	
	Release Date	Time Period of NASS Prices 1/	Release Date	Time Period of NASS Prices 1/
January	Dec 22	12/9, 16	Feb 2	1/6,13,20,27
February	Jan 19	1/6, 13	Mar 2	2/3,10,17,24
March	Feb 23	2/10, 17	Mar 30	3/3,10,17,24
April	Mar 23	3/10, 17	May 4	3/31,4/7,14,21,28
May	Apr 20	4/7, 14	Jun 1	5/5,12,19,26
June	May 18	5/5, 12	Jun 29	6/2,9,16,23
July	Jun 22	6/9, 16	Aug 3	6/30,7/7,14,21,28
August	Jul 20	7/7, 14	Aug 31	8/4,11,18,25
September	Aug 17	8/4, 11	Oct 5	9/1,8,15,22,29
October	Sep 21	9/8, 15	Nov 2	10/6,13,20,27
November	Oct 19	10/6, 13	Nov 30	11/3,10,17,24
December	Nov 23	11/10, 17	Jan 4	12/1,8,15,22,29

1/ Weekly sales periods, ending on the indicated date, which are included in the applicable average. Information for the week is released by NASS on Friday of the following week.

Adapted from Dairy Market News, Dec. 4-8, 2000 Volume 68, Report 49.

United States Department of Agriculture

Agricultural Marketing Service, Dairy Programs

Market Administrator

Federal Order No. 6 – Florida Marketing Area
Federal Order No. 7 – Southeast Marketing Area

Phone: 770-448-1194
Fax: 770-729-1692
E-mail: sue.mosley@usda.gov
Home Page: www.fmmatlanta.com

Mailing Address
P.O. Box 1208
Norcross, GA 30091-1208

TO: Interested Parties – Florida and Southeast Marketing Areas

FROM: Market Administrator, Atlanta, Georgia

SUBJECT: Tentative Final Decision on Class III and IV Price Formulas

The United States Department of Agriculture has announced a tentative final decision to amend the current Class III and Class IV pricing formulas under Federal milk orders. This decision is based on testimony and data presented at a public hearing held May 8-12, 2000, in Alexandria, Va., to consider proposals submitted by the industry to change the formulas.

The decision provides for separate butterfat prices for milk used in Class III (cheese) and Class IV (butter and dry milk products) based on the value of butterfat in cheese and butter. The manufacturing (make) allowance for cheese is proposed to be reduced slightly, from 17.02 cents per pound of cheese to 16.5 cents. The make allowance for dry whey, also a factor in calculating Class III value, would be increased from \$0.137 to \$0.140 per pound of dry whey.

The make allowances used in calculating Class IV value are proposed to increase slightly, from 11.4 to 11.5 cents per pound of butter and from 13.7 cents to 14 cents per pound of nonfat dry milk.

The proposed changes are expected to have limited impact on returns to dairy farmers, according to USDA.

Interested persons have until Feb. 5, 2001, to file comments in response to the tentative decision. A tentative final decision is being issued because the Congressional deadlines of Dec. 1, 2000, for publication of a final decision and Jan. 1, 2001, for effectuating order amendments do not allow enough time to issue a recommended decision and receive and consider comments before issuance of a final decision.

The Market Administrator has begun the producer approval process in both the Florida and Southeast Marketing Areas by polling cooperatives to determine whether their members favor the issuance of the orders as proposed to be amended. Therefore, individual members will not receive ballots, but cooperatives with milk pooled on Orders 6 and 7 during the month of May 2000 may vote on behalf of the number of members eligible to vote.

Additional information can be found at Agriculture Marketing Service's website (www.ams.usda.gov/dairy/hearing-III_IV.htm) or from the Atlanta Market Administrator at (770) 448-1194 or smosley@fmmatlanta.com.

Selected Summary of Tentative Final Decision of Class III and Class IV Price Formulas

Adapted from Dairy Market News,
Dec. 4-8, 2000. Vol. 67, Report 49

The primary change to component price formulas is adding a Class III butterfat price to better reflect the value of butterfat used to process cheddar cheese. Previously, one butterfat price was used in both the Class III and IV price formulas. The Class I price mover will still be the higher of the advanced Class III or Class IV price. Both butterfat and skim milk prices used to calculate the Class I price will come from the higher of the advanced Class III or IV price, not the higher of each component individually. There are three changes to take note of in the following formulas. The butter make allowance is increased from \$0.114 to \$0.115, the cheddar cheese make allowance is lowered from \$0.1702 to \$0.165, and when calculating the average cheese price, 500 lb. barrel cheddar is adjusted to 38% moisture rather than 39%.

Class III Butterfat Price: (NASS weighted average block and barrel cheese price - .165) x 1.582

Class IV Butterfat Price: (NASS weighted average AA butter price - .115) / .82

The new protein price formula removes the butterfat pricing factor and becomes the following:

Protein Price: (NASS weighted average block and barrel cheese price - .165) x 1.405

The formula for other nonfat solids is altered in two ways. First the make allowance for whey powder is increased from \$0.137 to \$0.14 and secondly, the other nonfat solids price would not be allowed to become negative, which prevents a reduction in producer payments that otherwise was permissible.

Other Solids Price: (NASS weighted average whey price - .14) / .968

Nonfat solids pricing formula is impacted similarly by a change in the make allowance for nonfat dry milk from \$0.137 to \$0.14. Also, while the old formula used a 1.02 divisor to capture a dry buttermilk component, the new formula effectively eliminates the divisor by changing it to 1.00.

Nonfat Solids Price: (NASS weighted average nonfat dry milk price - .14)

And finally, to better reflect the use of butteroil, anhydrous milkfat, and plastic cream as substitutes for butterfat, they will be classified as Class IV products rather than Class III.

Following approval of producers (by referendum or poll of cooperatives), an Interim Final Rule will become effective January 1, 2001. Comments regarding the Tentative Final Decision/Interim Final Rule will be accepted until February 5, 2001 and should be filed with the Hearing Clerk at:

Room 1081 South Building
U.S. Department of Agriculture
Washington, DC 20250

For more information, contact:
Constance M. Brenner, Market Specialist at : (202) 720-2357, connie.brenner@usda.gov
USDA/AMS/Dairy Programs, Order Formulation Branch
Room 2968, South Building
PO Box 96456
Washington, DC 20090-6456

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

MONTH & YEAR	CLASS I*		CLASS II		CLASS III		CLASS IV		UNIFORM*	
	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.	Skim/cwt.	Butterfat/lb.
Jan. 2000	\$11.72	\$1.0254	\$8.42	\$0.9436	\$7.02	\$0.9366	\$7.72	\$0.9366	\$11.32	\$0.9855
February	\$11.72	\$0.9702	\$8.42	\$0.9658	\$6.41	\$0.9588	\$7.71	\$0.9588	\$11.41	\$0.9673
March	\$11.71	\$1.0113	\$8.41	\$1.0261	\$6.19	\$1.0191	\$7.70	\$1.0191	\$11.30	\$1.0175
April	\$11.70	\$1.0389	\$8.40	\$1.1422	\$5.63	\$1.1352	\$7.68	\$1.1352	\$11.13	\$1.0897
May	\$11.70	\$1.1959	\$8.40	\$1.2924	\$5.05	\$1.2854	\$7.68	\$1.2854	\$11.18	\$1.2408
June	\$11.70	\$1.2595	\$8.40	\$1.4198	\$4.68	\$1.4128	\$7.70	\$1.4128	\$11.32	\$1.3282
July	\$11.71	\$1.4755	\$8.41	\$1.2761	\$6.44	\$1.2691	\$7.70	\$1.2691	\$11.31	\$1.3901
August	\$11.70	\$1.3313	\$8.40	\$1.2729	\$5.91	\$1.2659	\$7.71	\$1.2659	\$11.51	\$1.3058
September	\$11.70	\$1.2991	\$8.40	\$1.2777	\$6.54	\$1.2707	\$7.76	\$1.2707	\$11.48	\$1.2893
October	\$11.76	\$1.2966	\$8.46	\$1.2514	\$5.87	\$1.2444	\$7.73	\$1.2444	\$11.41	\$1.2758
November	\$11.74	\$1.2835	\$8.44	\$1.5815	\$3.17	\$1.5745	\$7.76	\$1.5745	\$11.36	\$1.4117
December	\$11.75	\$1.3683	\$8.45							

MONTH & YEAR	CLASS I*	CLASS II	CLASS III	CLASS IV	UNIFORM*
	Per hundredweight at 3.5% butterfat test.				
Jan. 2000	\$14.90	\$11.43	\$10.05	\$10.73	\$14.37
February	\$14.71	\$11.51	\$9.54	\$10.80	\$14.40
March	\$14.84	\$11.71	\$9.54	\$11.00	\$14.47
April	\$14.93	\$12.10	\$9.41	\$11.38	\$14.55
May	\$15.48	\$12.63	\$9.37	\$11.91	\$15.13
June	\$15.70	\$13.08	\$9.46	\$12.38	\$15.57
July	\$16.46	\$12.58	\$10.66	\$11.87	\$15.78
August	\$15.95	\$12.56	\$10.13	\$11.87	\$15.68
September	\$15.84	\$12.58	\$10.76	\$11.94	\$15.59
October	\$15.89	\$12.54	\$10.02	\$11.81	\$15.48
November	\$15.82	\$13.68	\$8.57	\$13.00	\$15.90
December	\$16.13				

* Class I and uniform prices are at Hillsborough County (Tampa), Florida.

FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

MONTH AND YEAR	PRODUCER MILK 1,000 LBS.	NUMBER OF FARMS	CLASS I		CLASS II		CLASS III		CLASS IV	
			1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS	1,000 POUNDS	% IN CLASS
Jan. 2000	255,525	275	224,785	87.97%	15,200	5.95%	7,712	3.02%	7,829	3.06%
February	243,677	250	220,592	90.53%	15,069	6.18%	5,204	2.14%	2,811	1.15%
March	270,661	244	236,388	87.34%	19,765	7.30%	5,144	1.90%	9,364	3.46%
April	258,886	250	211,666	81.75%	19,073	7.37%	6,153	2.38%	21,994	8.50%
May	254,692	245	214,790	84.34%	19,991	7.85%	5,968	2.34%	13,943	5.47%
June	228,335	245	202,603	88.74%	18,208	7.97%	4,434	1.94%	3,089	1.35%
July	225,202	310	199,325	88.51%	17,091	7.59%	5,293	2.35%	3,494	1.55%
August	220,189	318	202,356	91.91%	12,493	5.67%	3,788	1.72%	1,550	0.70%
September	203,778	309	186,789	91.66%	12,219	6.00%	3,448	1.69%	1,322	0.65%
October	221,324	311	198,743	89.79%	12,564	5.68%	5,772	2.61%	4,243	1.92%
November	231,820	315**	208,965	90.14%	14,095	6.08%	4,249	1.83%	4,512	1.95%

** Estimated

Florida Marketing Area - Federal Order 6

Pool and Payment Dates for the Pooling Periods December 2000 through February 2000

Pool Month	Pool & Uniform Price Release Date	MA Payment Dates		Payments for Producer Milk					
		Due to :	Due From:	1st Advance Pay Due		2nd Advance Pay Due		Final Pay Due	
		All Funds	P/S	Coop	Non-member	Coop	Non-member	Coop	Non-member
December	1/11/01	1/12/01	1/16/01	12/19/00	12/20/00	1/4/01	1/5/01	1/16/01	1/17/01
January	2/11/01	2/12/01	2/13/01	1/19/01	1/22/01	2/5/01	2/5/01	2/13/01	2/14/01
February	3/11/01	3/12/01	3/13/01	2/20/01	2/20/01	3/5/01	3/5/01	3/13/01	3/14/01

The Department of Agriculture (USDA) prohibits discrimination in its programs on the basis of race, color, national origin, sex, religion, age, disability, political beliefs, sexual orientation, or marital or familial status. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD).

To file a complaint, write USDA, Director, Office of Civil Rights; Room 326W, Jamie L. Whitten Building; 14th and Independence; Washington, D.C. 20250-9410, or call (202) 720-5964 (voice and TDD). USDA is an equal opportunity provider and employer.

FEDERAL MILK MARKET ADMINISTRATOR
 U.S. DEPARTMENT OF AGRICULTURE
 P.O. BOX 1208
 NORCROSS, GEORGIA 30091-1208
Address Correction Requested

